

CoC Annual Meeting

Resolving homelessness, together.

July 2025



SACRAMENTO
STEPS FORWARD

Community Agreements

- We commit to **identifying where we are aligned and building collaboratively**, giving equal power to every voice in the space and acknowledge and respect that in our group, there are differing political analyses, theories of change, and organizational structures.
- Power shows up in many different ways: **Be aware of how you might be unconsciously using your privilege and power.**
- We will choose to **lean into discomfort.**
- Step up and Step Back. **We will be mindful of taking up too little or too much space.**
- We will call each other in with **love and support and hold each other accountable.**
- We recognize that this is not a whole space—people, voices, and perspectives missing. We hold ourselves accountable as a collaborative to **elevate and empower folks who have been historically under resourced and underrepresented.**
- We **emphasize relationship-building** especially and we **agree to move only at the speed of trust.**
- We commit to **bringing our whole selves and fostering a brave space.**

2025 CoC Annual Meeting Agenda

July 9, Day 1

8:00 – 8:10

Welcome & Purpose

Joe Smith, Lisa Bates

8:10 – 8:30

Current Efforts to Address Homelessness: What We’re Doing Now

Ayanna McGee, Hannah Bermejo-Castro, Neil Kurtz, Amanda Rehn, Sheri Green, Ya-yin Isle

8:30 – 8:55

Where is the System Now? Service Data and Implications for Regional Plan Strategies

Trent Simmons

8:55 – 9:55

Updating the Regional Plan

Ayanna McGee, Peter Bell

July 10, Day 2

9:00 – 9:35

Welcome, Recap, & Reflections

Joe Smith, Lisa Bates

9:35 – 10:00

Uplifting the Role & Responsibility of the CoC

Lisa Bates, CoC Executive Committee

10:00 – 10:45

Partners With Lived Expertise Committee

Panel: Accomplishments, System

Improvements, & Recommendations

Partners With Lived Expertise Committee

10:45 – 11:45

Specialized Topic Discussions

Welcoming Remarks

Sacramento Continuum of Care Board & Committees



Purpose

The Sacramento CoC is a federally designated, community-driven decision-making body that coordinates funding, programs, and strategies to address homelessness. Sacramento Steps Forward leads the CoC.

Together, we:

Administer the annual CoC Program Competition which brings millions in funding to our community

Align local efforts with state and national strategies, so shelters, housing, and services can be funded.

Oversee Sacramento's "front door" to services, the Coordinated Access System.

Foster collaboration, transparency, and accountability.

Participate in coordinating our region's homelessness action plan, plan to end youth homelessness, and a shared set of standards for homeless services.

CoC Board Membership



Joseph Smith,
CoC Board Chair
Coalition / Network



Darrell Rogers,
CoC Board Vice Chair
CoC PWLEC / Advocate



Tara Turrentine,
CoC Board Secretary
Education

Brian Pedro
City of Sacramento

Dawn Basciano
Partner with Lived Expertise

Deborah Hicks
Support Services

Deisy Madrigal
Social Services

Edward Igoe, Sgt.
Law Enforcement

Emily Halcon
County of Sacramento

Fatemah Martinez
Shelter/Housing Provider

Garrick Wong
Managed Care Plan

Haimanot Ashenafi
City of Elk Grove

Jazlyn Mosley
Advocate, Youth Action Board

Jenine Spotnitz
Mental Health

Joseph Pacheco
Homeless Service Provider

Ka Vang
City of Rancho Cordova

Ken Cooley
Attorney

Meghan Rose
Seniors & Social Justice Advocate

Monica Rocha-Wyatt
County of Sacramento, Mental Health

Nicole Piva
City of Citrus Heights

Noel Kammermann
Business

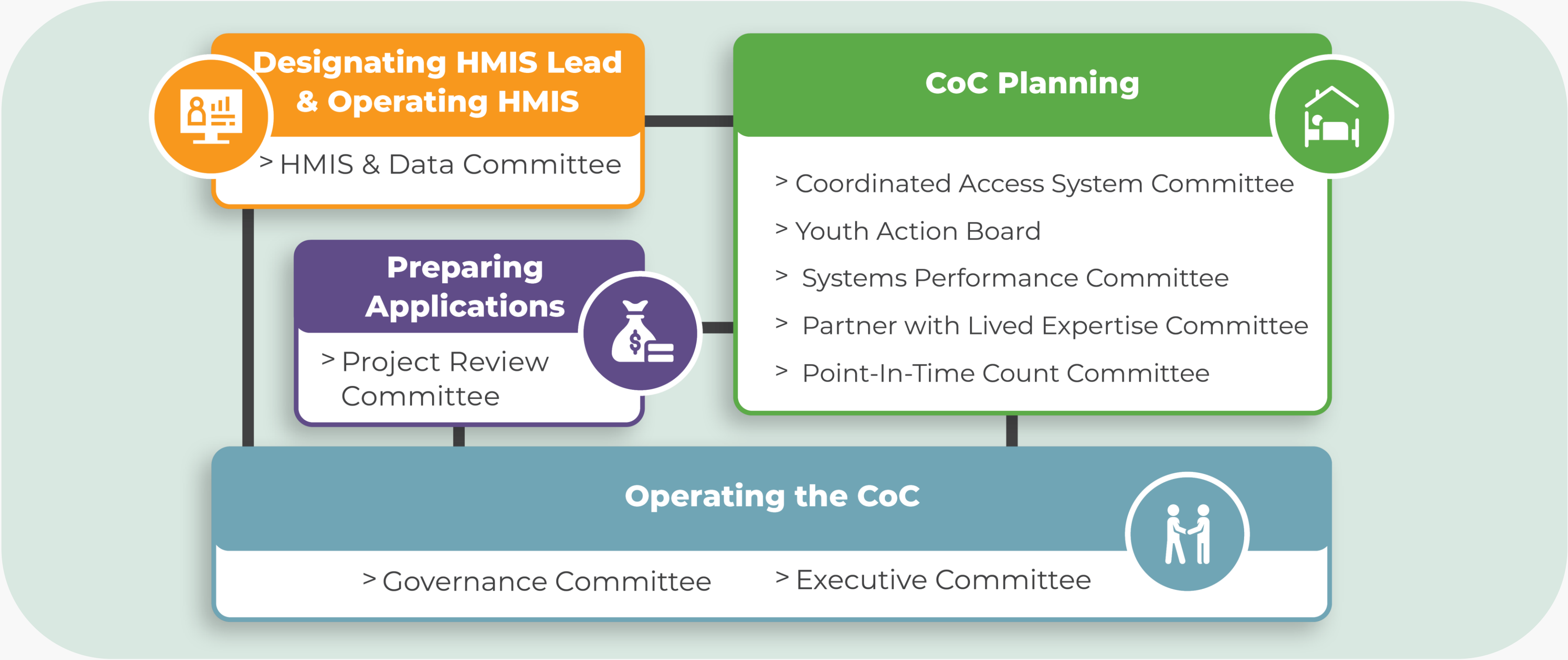
Priest Martinez
Wilton Rancheria

Troy Lynch
Housing Authority Management

William Pavao
Social Justice Advocate

Zachary Basler
Advocate, Realtor

Continuum of Care Framework

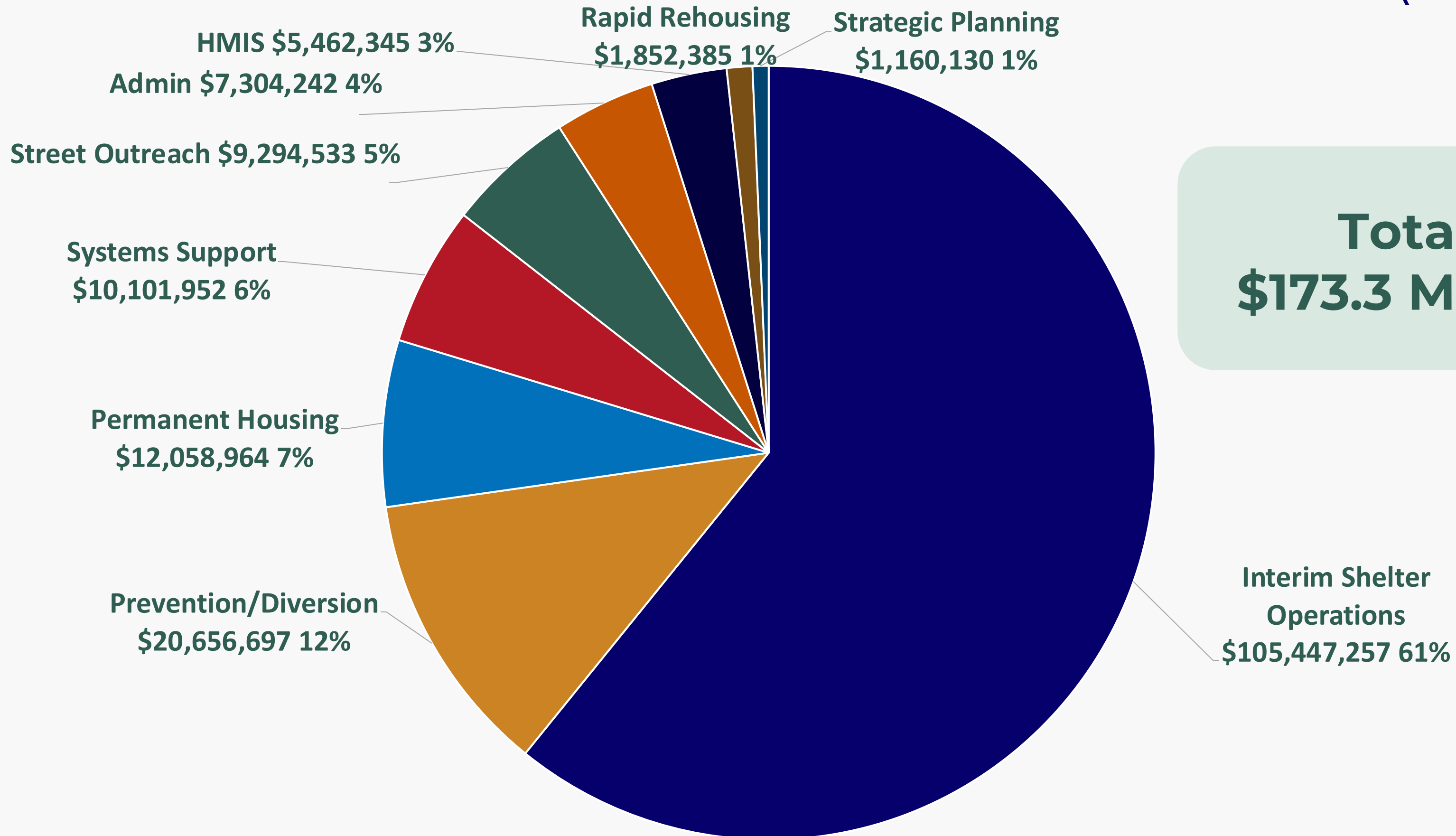


Current Efforts to Address Homelessness:

What We're Doing Now

City, County, CoC: HHAP Investments

Rounds 1–5 (2020–2028)



Total:
\$173.3 Million

CoC HHAP 1–5 Funded Activities

Program	Amount	Percent	Type and Activities
Prevention and Diversion	\$16,603,645	38%	Housing Problem Solving and Problem-Solving Access Points
Systems Support	\$11,683,216	27%	HMIS, 2-1-1 Access Point, PWLE Supports, Workforce Development
Interim Housing	\$4,772,2589	11%	Youth Sheltering, Motel Vouchers
Street Outreach	\$4,490,681	10%	Coordinated Access Outreach and Shelter Navigation
Administrative Costs	\$3,055,690	7%	Administrative costs
Rapid ReHousing	\$2,197,219	5%	County RRH and TAY RRH
Permanent Housing Operating Reserves	\$850,000	2%	PSH operating subsidies
TOTAL	\$43,652,710		

City HHAP 1–5 Funded Activities

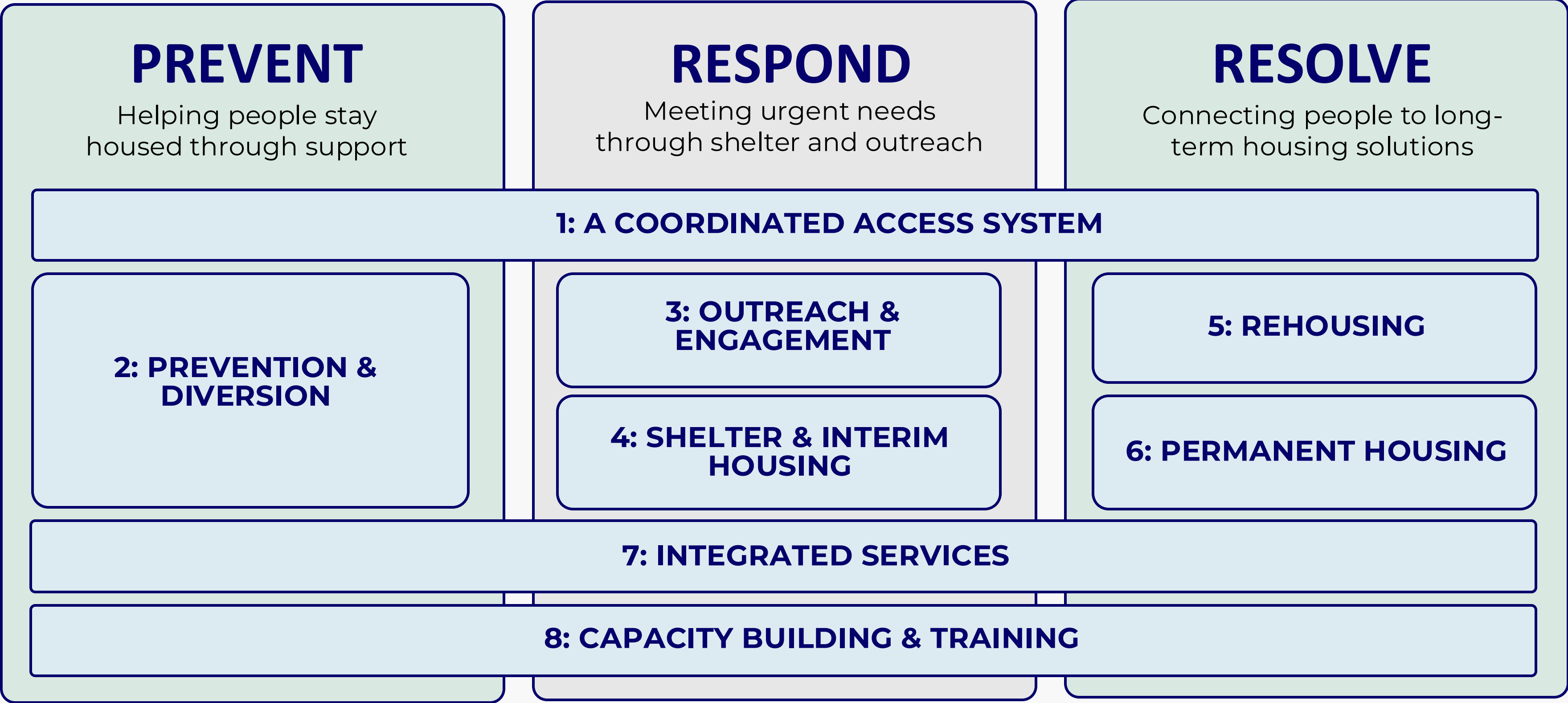
Program	Amount	Percent	Type and Activities
Interim Housing	\$52,870,631	59.6%	<ul style="list-style-type: none">363 congregate beds200 motel rooms for families (550 beds)
Interim Housing - Youth	\$17,319,997	19.5%	<ul style="list-style-type: none">50 non-congregate youth beds53 beds - mix of small shelter programs
Permanent Housing	\$12,058,964	13.6%	<ul style="list-style-type: none">221 PSH units across 4 projects (total 535 affordable units) for operating subsidies, new construction, motel conversionHomekey+ match
Administrative Costs	\$2,583,333	2.9%	Administrative costs
Prevention and Diversion	\$2,000,000	2.3%	Prevention Programming
System Support	\$1,095,417	1.2%	Coordinated Access System and RCHAP
Street Outreach	\$500,000	0.6%	Case-carrying Street Outreach
HMIS	\$270,532	0.3%	HMIS support to SSF
TOTAL	\$88,637,888		

County HHAP 1-5 Funded Activities

Program	Amount	Percent	Type and Activities
Interim Housing	\$30,234,370	73.8%	Emergency Shelters (Singles, Families, Scattered Sites, Safe Stays, Weather Respite)
Prevention and Diversion (Youth)	\$4,142,879	10.1%	Prevention, Intervention and Diversion for Youth
Street Outreach	\$2,964,000	7.2%	Case Carrying Street Outreach Services
Rapid Rehousing	\$1,852,385	4.5%	Rental Assistance and Rehousing Case Management
Administrative Costs	\$1,665,245	4.1%	Administrative
HMIS	\$128,043	0.3%	HMIS support to SSF
TOTAL	\$40,986,922		

Sacramento's Homelessness Response Framework

Learn more at sacramentostepsforward.org/rchap



Prevent



Preventing Homelessness

Targeted Prevention

One-time and short-term prevention assistance for those at highest-risk.

Diversion

Immediate problem-solving and resources to avoid shelter.

City

- Stockton Blvd. Housing Stabilization Programs: \$3.2 million has been contracted to providers to administer one-time assistance with housing and/or utility costs to prevent homelessness in specific zip codes.
- HHAP – City: \$2 million of HHAP-5 set-aside for system-wide prevention programming.

County

- Landlord Engagement and Assistance Program (LEAP): Served 180 at-risk households with prevention services since the implementation of the RCHAP and is anticipated to serve another 380 households in the next year.

CoC

- Problem Solving Access Points: Found or maintained housing for 711 households in 2024, providing \$2.2M in direct client assistance.

Respond



Responding to Homelessness

Street Outreach

Individualized engagement and connection to housing assistance.

Temporary Housing

Emergency shelter, transitional housing, and interim housing.

City

- 19 City, 23 contracted staff providing street outreach
- \$5.8 million ERF for Street to Housing to house 100 households
- 1,387 total shelter beds
- \$12.3 million ERF to expand Roseville Road Campus with 135 tiny homes (100 net new)
- Exploring micro-communities for seniors in tiny homes, safe camping and safe parking sites

County

- 23 Outreach staff through DSHS
- 1,172 total shelter beds
- Opened the 175 bed Stockton Boulevard Safe Stay shelter in 2024
- Watt Ave Safe Stay estimated to open in early 2026 providing 225 beds and Safe Parking for 50 guests
- Prop 47 Services for Re-entry Population
- Strengthening access to behavioral health and housing support through tools, training, and incentives

City/County PA

- 15 CalAIM outreach navigators and 10 Behavioral Health clinicians and peer specialists

CoC

- CAN Team: 8 First Step Communities navigators have enrolled 322 individuals into their program with **280 positive exits.**



Resolving Homelessness

Short and Medium Term Housing

Individualized housing search and placement with time-limited financial assistance and stabilization services.

Permanent Housing

Permanent supportive housing assistance with ongoing services.

City

- \$65.8 million invested to support 1,755 housing units (completed, under construction and in development):
 - 1,146 units affordable below 80% AMI
 - 487 units homeless dedicated
 - 122 units workforce housing
- Applied for Homekey+ funding for two projects with 220 proposed permanent supportive housing units.

Countywide

Affordable Housing

Plan: Housing Production

- 2024 – 303 PSH units, 1102 Affordable units completed
- 2025 Pipeline – 675 PSH units, 1004 Affordable Units in development or under construction

CoC

- Bezos RRH program will begin receiving referrals in 2025, with the goal to serve 210 families
- TAY-focused RRH request for proposal to be released in 2025

- 1** Coordinated Access & Navigation 
- 2** Diversion & Prevention Assistance 
- 3** Outreach & Engagement 
- 4** Emergency Shelter & Interim Housing 
- 5** Rehousing Assistance 
- 6** Permanent Supportive Housing 
- 7** Integrated Services 
- 8** System Capacity Building & Training 

Notable Accomplishments

Solution 1:

- Improved use of case conferencing, serving 786 households with 53% positive housing outcomes
- Replaced VI-SPDAT with the Housing Conversation Tool, training 750+ assessors and completing 5,000+ assessments

Solution 2:

- Expanded prevention services through LEAP and PSAP programs

Solution 3:

- Designed and launched a street-to-housing pilot program, housing 47 people in 39 households to-date

Solution 4:

- Opened Stockton Safe Stay, increasing community capacity by 175 beds
- Commenced construction of Watt Avenue Safe Stay, which will add 225 beds with additional capacity to serve 50 individuals through Safe Parking in 2026



Notable Accomplishments

Solution 5:

- Expanded access to RRH assistance by onboarding four new RRH programs.

Solution 6:

- Expanded permanent supportive housing and other dedicated affordable housing capacity, such as 31 units on 440 Arden Way and 32 new housing units for people exiting from homelessness on the Parkway

Solution 7:

- Implementation of re-entry services through Prop 47 funding
- Strengthening Access to Behavioral Health Services

Solution 8:

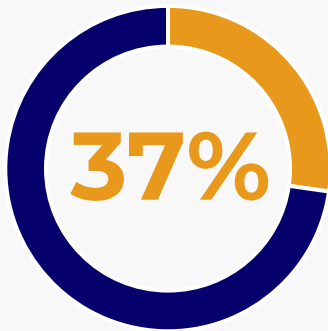
- Increased HMIS participation among crisis response and housing programs.
- Completed a gaps analysis to understand capacity needs and gaps across homeless response programs.

Where is the System Now?

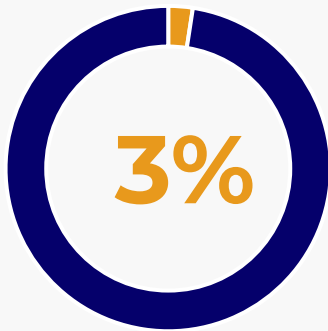
Service Data and Implications for Regional Plan Strategies

Who We're Serving

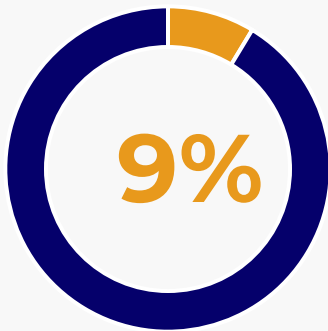
6,770 people in HMIS were homelessness by the end of June 2025



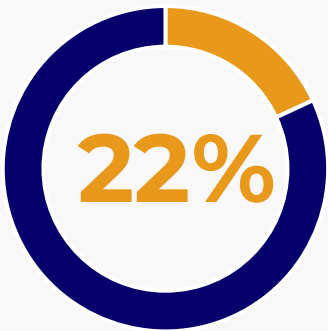
Families with Children
2499 people in families (832 families)



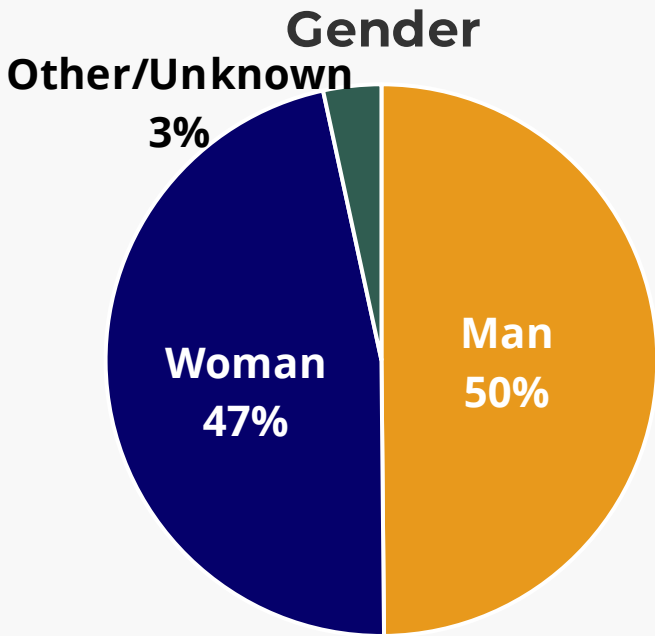
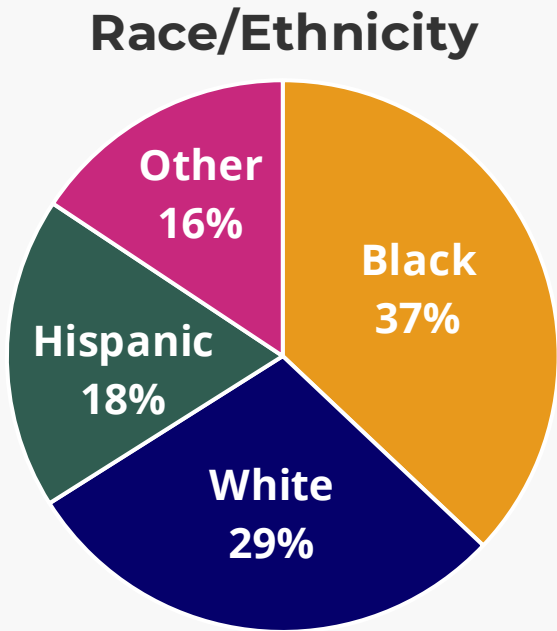
Veterans
166 people



Transitional Aged Youth (18-24)
633 people



Seniors (55+)
1421 people



Demographics Drive Disparities

Demographic	Subpopulation	HMIS %	Census %	Relative* Difference %
Race/Ethnicity	Black/African American	37.0%	9.0%	311.1%
	American Indian/Alaska Native	1.7%	0.3%	466.7%
Age	TAY (18-24 years)	9.0%	8.3%	8.4%
	Seniors (55+ years)	22.0%	27.5%	-20.0%
Household	Family with Children	37.0%	20.0%	85.0%
Veteran Status	Veteran	3.0%	4.2%	-28.6%
Disabling Condition	Has a disability	70.0%	13.0%	438.5%

*Relative Difference % = (HMIS % - Census %) ÷ Census % * 100

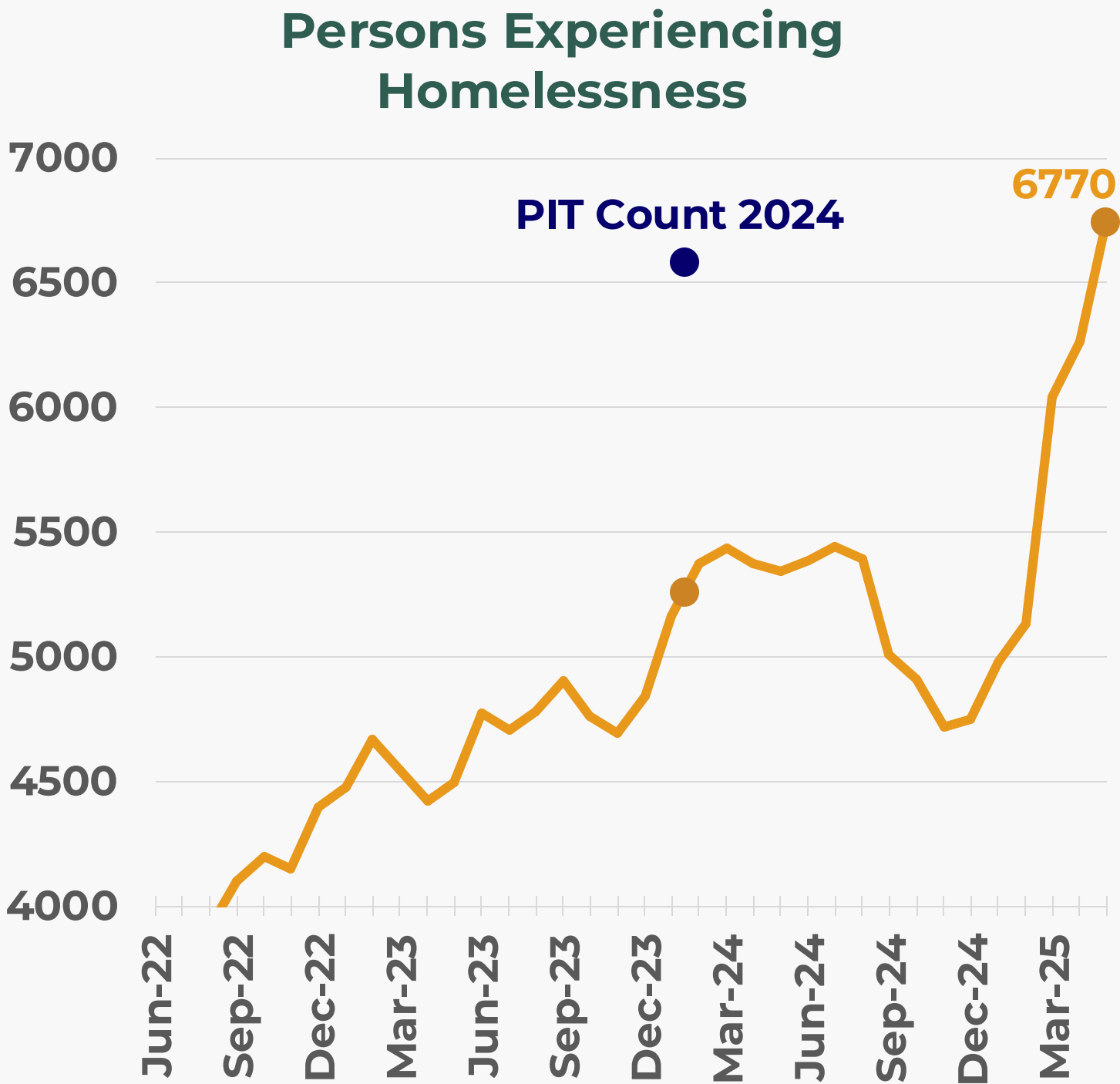
HMIS Data Capture is Improving

HMIS Homeless Count is Rising

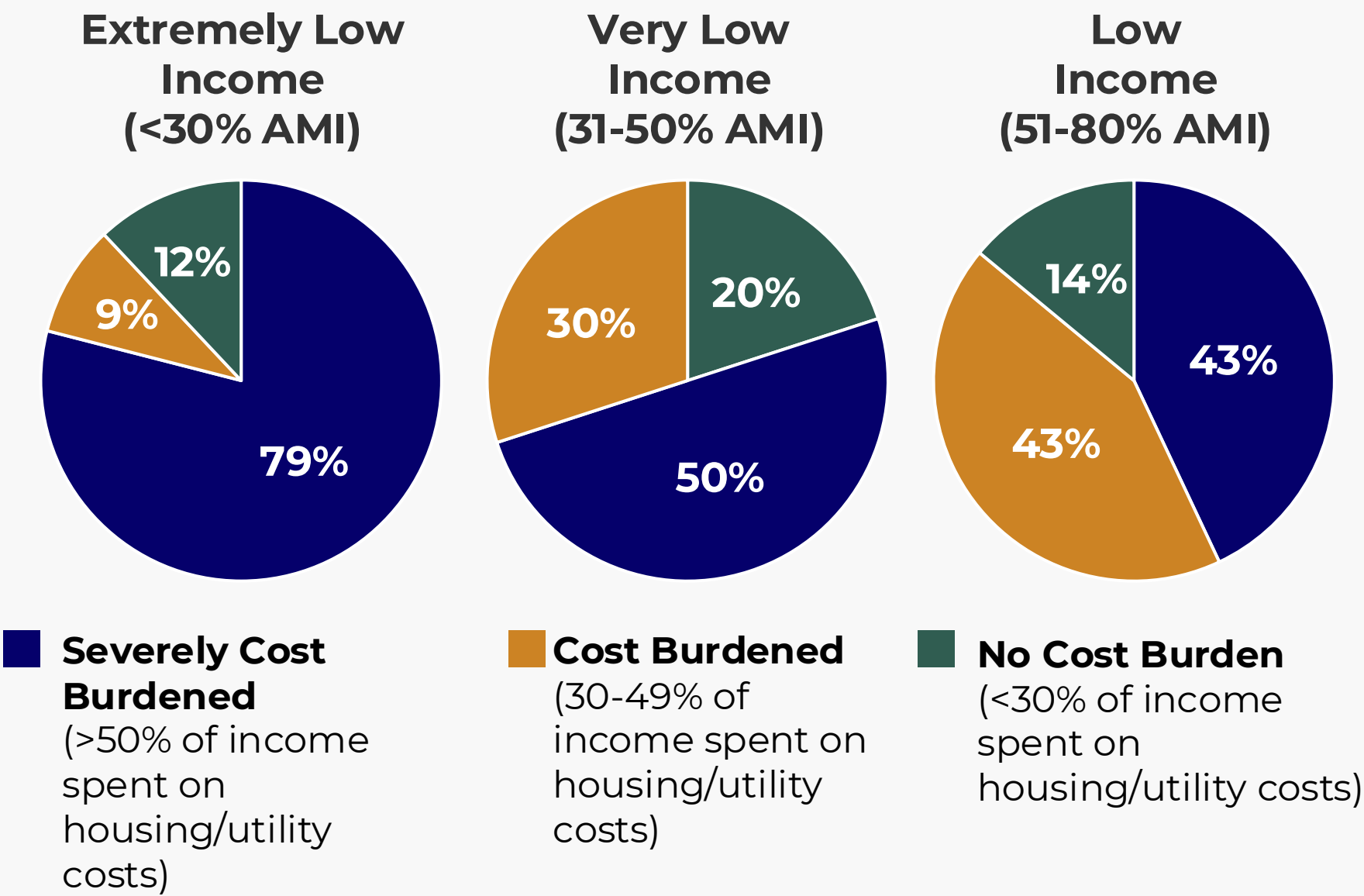
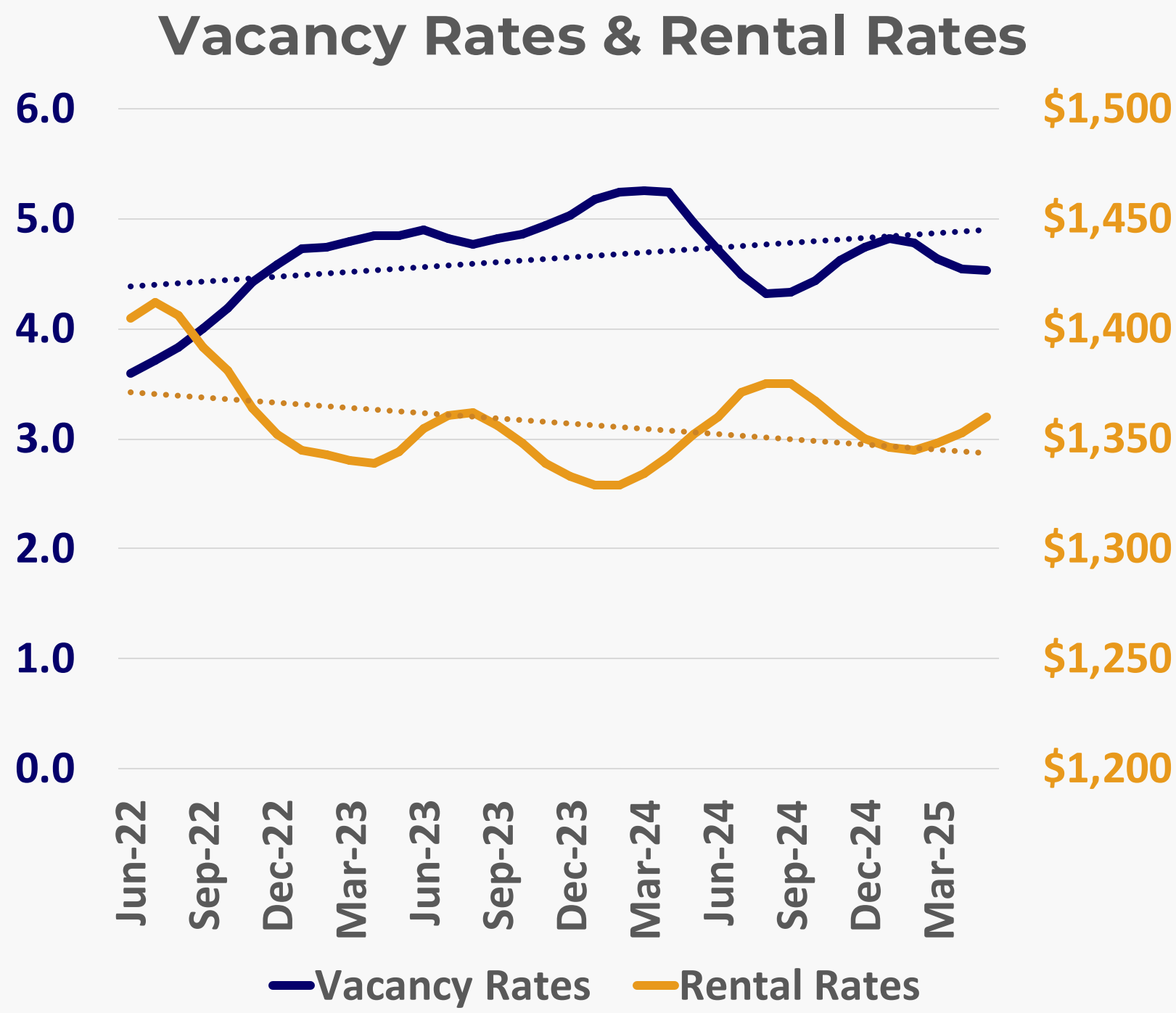
In January 2024:

- HMIS showed **4,845** people experiencing homelessness
- The PIT showed **6,615** people experiencing homelessness.

The most recent count is **6,770**.

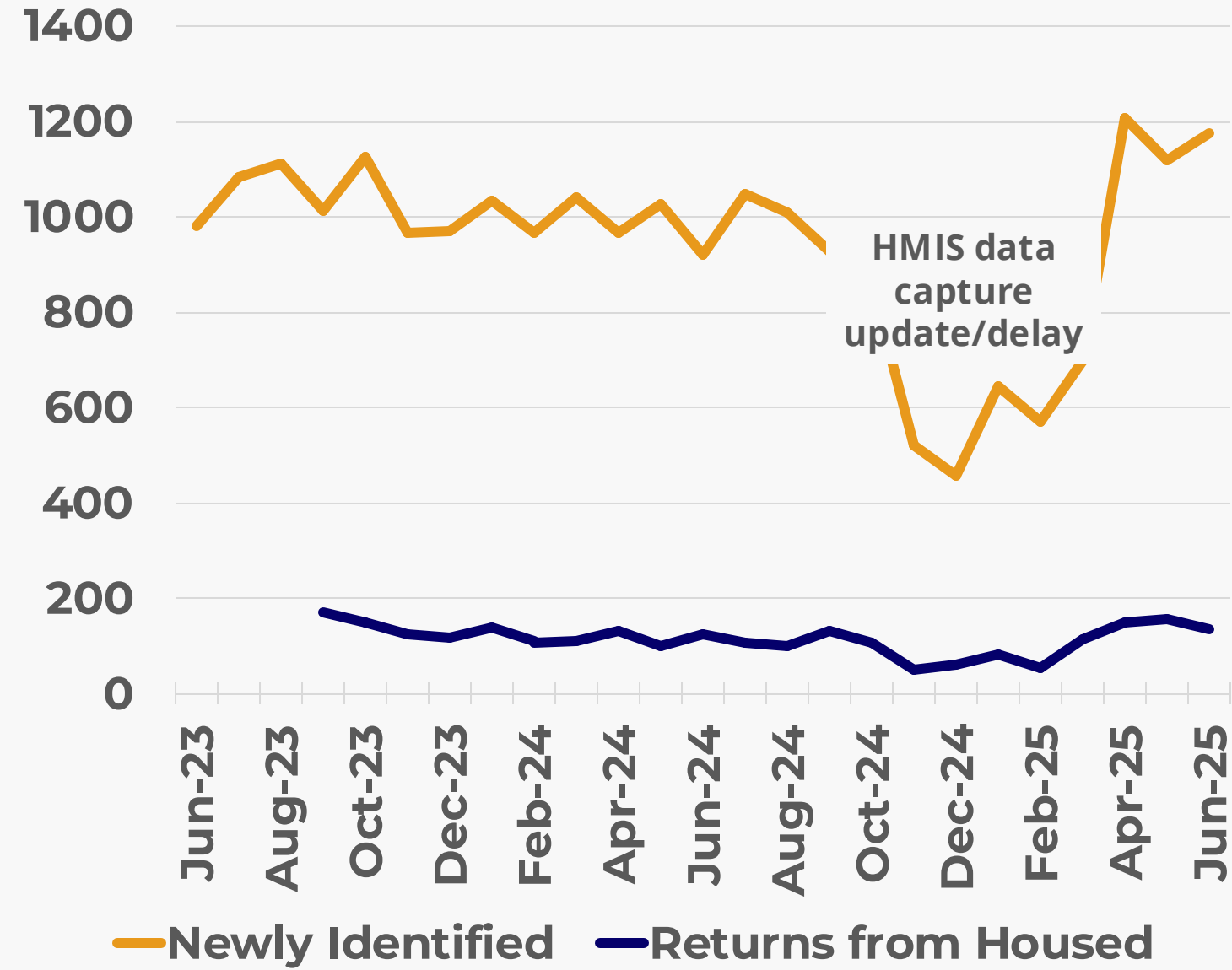


Market Trends are Stable, But Rents Remain High

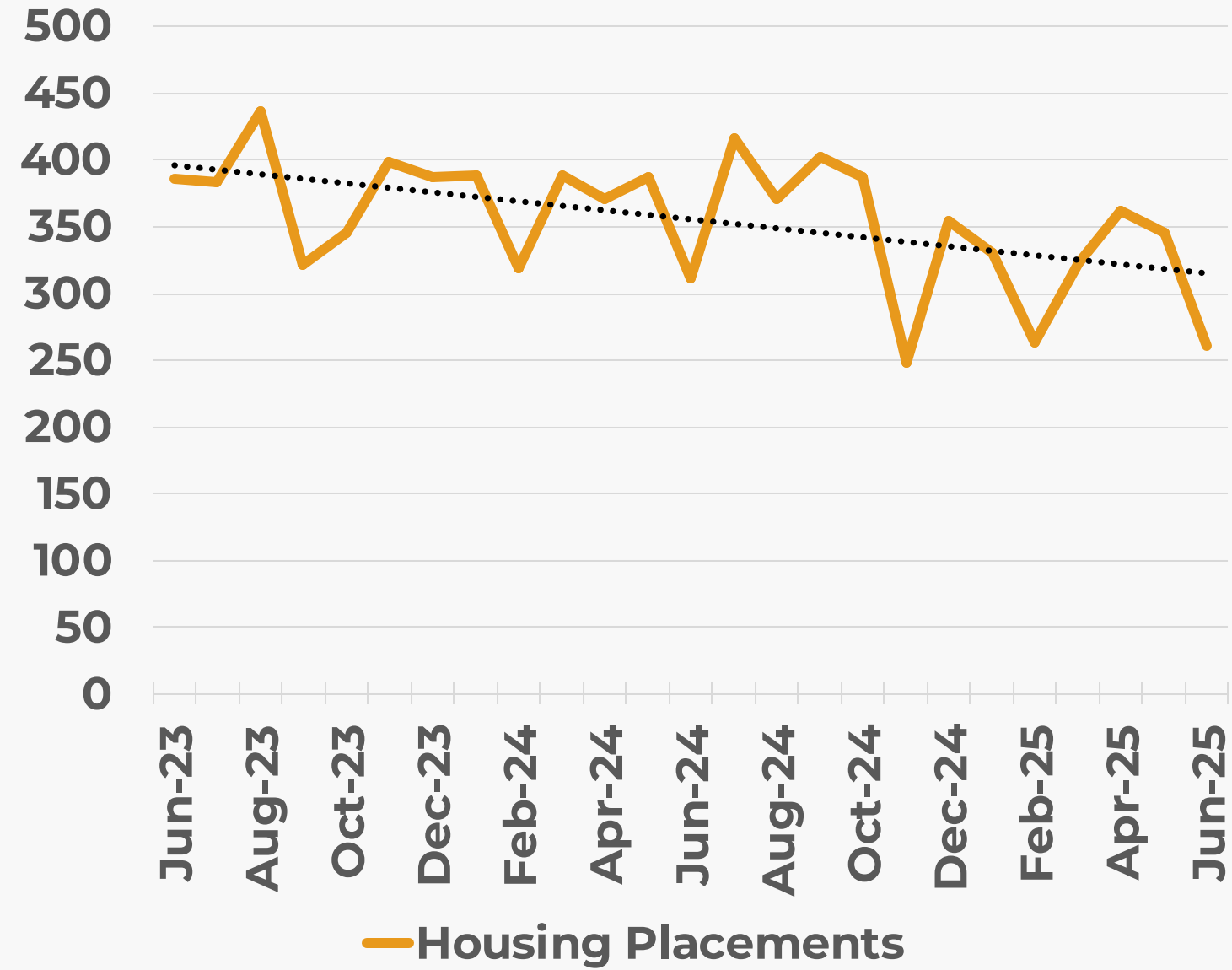


A Shortage of Affordable Housing Limits the System

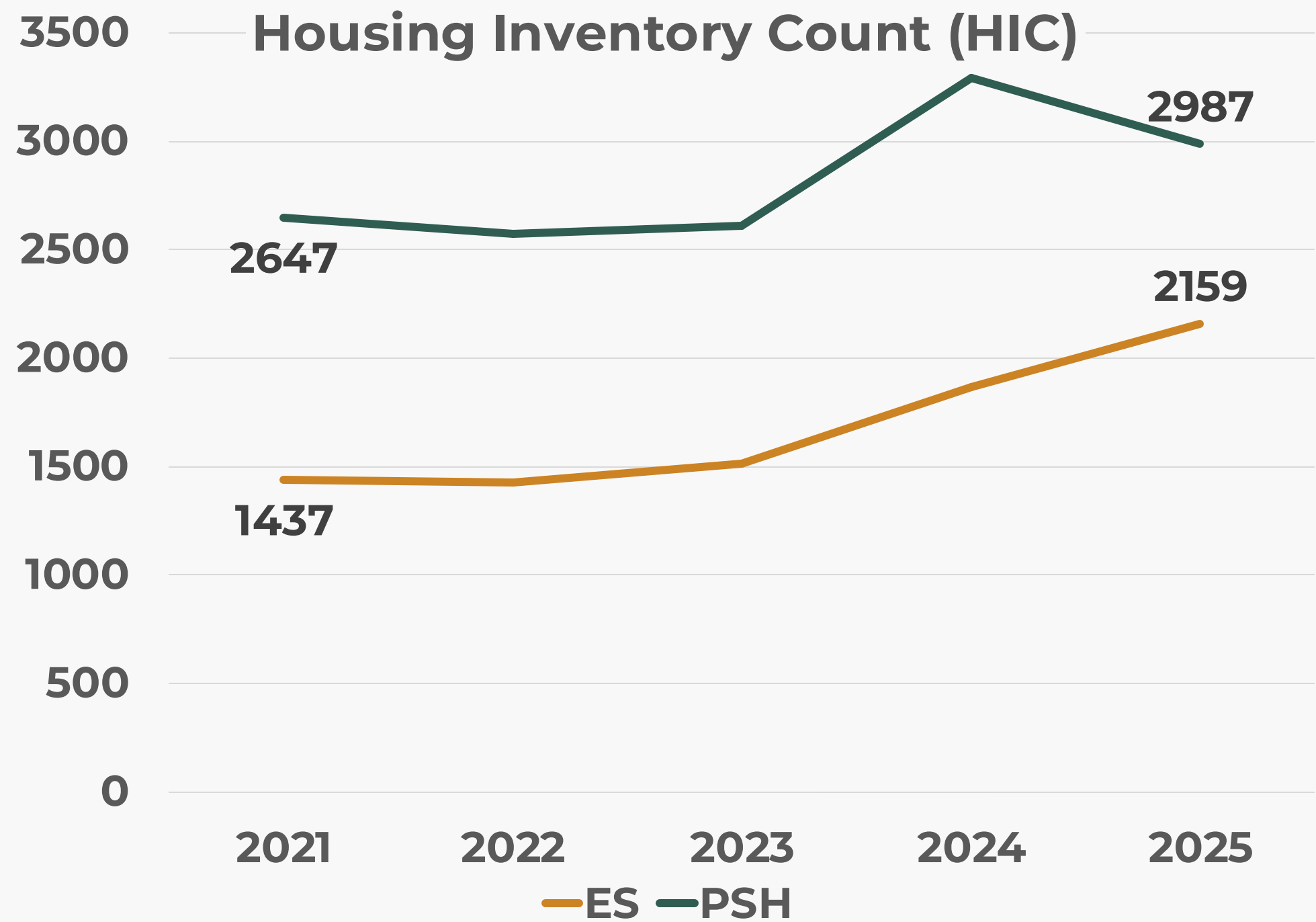
More People Entering Homelessness



Less People Exiting Homelessness



Investments Have Led to More Inventory



More Accessing Services: Exits Stagnate & Returns Rise

California System Performance Measures for Sacramento	Status of Progress	HHAP 5 CY 23	HHAP 6 CY 24	% Change
M1a - # of people experiencing homelessness who are accessing services	Progress	18,543	21,687	17%
M1b - # of people experiencing unsheltered homelessness according to the unsheltered PIT count	Progress	6,664	3,944	-41%
M2 - # of people experiencing homelessness who are accessing services for the first time (in the past two years)	Progress	9,838	10,394	6%
M3 - # of people exiting homelessness into permanent housing	No Progress	3,586	3,523	-2%
M4 - average length of time (days) that people experienced homelessness while accessing services	Progress	126	114	-10%
M5 - % of people who return to homelessness within 6 months of exiting homelessness response system to permanent housing	No Progress	11.69%	13.78%	18%
M6 - # of people successfully placed (into shelter, interim, or permanent housing) from street outreach	No Progress	241	155	-36%

Improvements Across People, Process & Programs

- Onboarded 786 CAS Assessors in 8 months
- Launched new programs (Housing & Disability Advocacy, CalAIM Enhanced Care Management)
- Co-developed new shelter and housing assessments and training with community partners
- Held 6 case conferencing cycles, achieving 53% positive housing outcomes for clients discussed
- Expanded shelter and supportive housing inventory
- Secured \$7M+ in new private and federal funding for homeless families and youth

We've been intentional: expanding access points, improving tools, and lifting provider voices—all to create a more responsive and aligned system.

THE STATE OF HOMELESSNESS

in Sacramento County.

Click to view details

Methods

Instructions

By the end of

April 2025

6,390

people were actively experiencing homelessness within our Homeless Response System.

1,538

people entered homelessness.

Of those people entering homelessness, **811** were experiencing homelessness for the first time.

988

people exited homelessness.

Of those people exiting homelessness, **446** were connected to permanent housing.

550

more people entered homelessness than exited.

Tip: Hover over terms and numbers to get insights.

sacramentostepsforward.org/homelessness-sacramento/

Updating the Regional Plan

What is the "All In Sacramento" Regionally Coordinated Homelessness Action Plan?

When

2025-2028

What

A framework and commitment toward preventing and ending homelessness

Where

Sacramento County

Who

Developed in partnership among:

- Sacramento Steps Forward (SSF)
- The Sacramento City and County Continuum of Care (CoC)
- The City of Sacramento
- Sacramento County
- The Sacramento Housing and Redevelopment Agency (SHRA)

Why

Serves as a “North Star” for our collective network of partners, projects, and services in homeless response

Background

Builds upon progress of Local Homeless Action Plan, representing priorities and actions articulated as part of HHAP-5 state funding

Planning Evolves Over Time

Regionally Coordinated Homelessness Action Plan: 2025–2028

The RCHAP, a new State requirement for HHAP funding, builds on the Local Homeless Action Plan and is supported by the progress made through the Partnership Agreement.

The RCHAP aims to centralize access to resources, increase prevention, expand housing for specific population needs, integrate systems of care, and strengthen the workforce. Efforts include expanded case conferencing and the transition from the VISPDAT to the Housing Conversation Tool.

Sacramento City & County Partnership Agreement: December 2022

The partnership was designed to better implement the local homeless action plan by coordinating efforts and expanding critical services. Together, they expanded: outreach teams, shelter bed resources, CORE Behavioral Health sites, and behavioral health care.

Local Homeless Action Plan: July 2022

The first-ever full, regional plan to resolve homelessness in Sacramento. Led by SSF, it provided foundational work that enables much of what we do today.

It aimed to: increase shelter and permanent housing, build coordinated access, expand prevention, invest in training, and ensure behavioral health connections. Accomplishments included: built and scaled the CAS, expanded 2-1-1 access, recruited PSAPs, increased emergency shelter beds, increased permanent housing stock, and established Community Standards.

RCHAP in Context

Environmental Factors



Including:

Fluctuations in rents, evictions, and vacancies

Shifts in behavioral health policy and funding

Implementation of CalAIM

Court rulings, such as Grants Pass v Johnson

HUD budget changes

Assumptions for Next Year

Including:

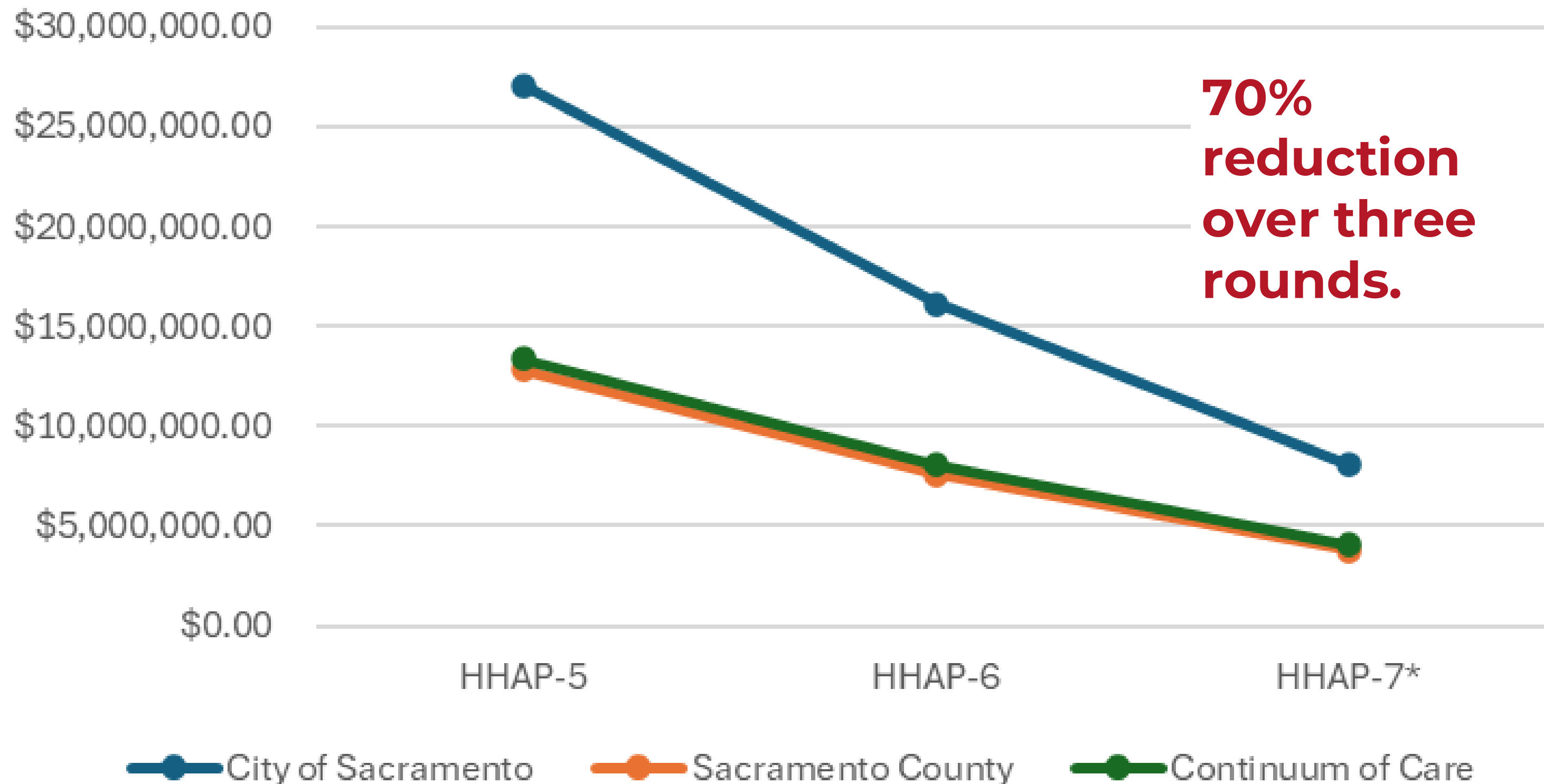
HHAP funding reductions

Local budget cuts

Increased investments in behavioral health

Limited vouchers

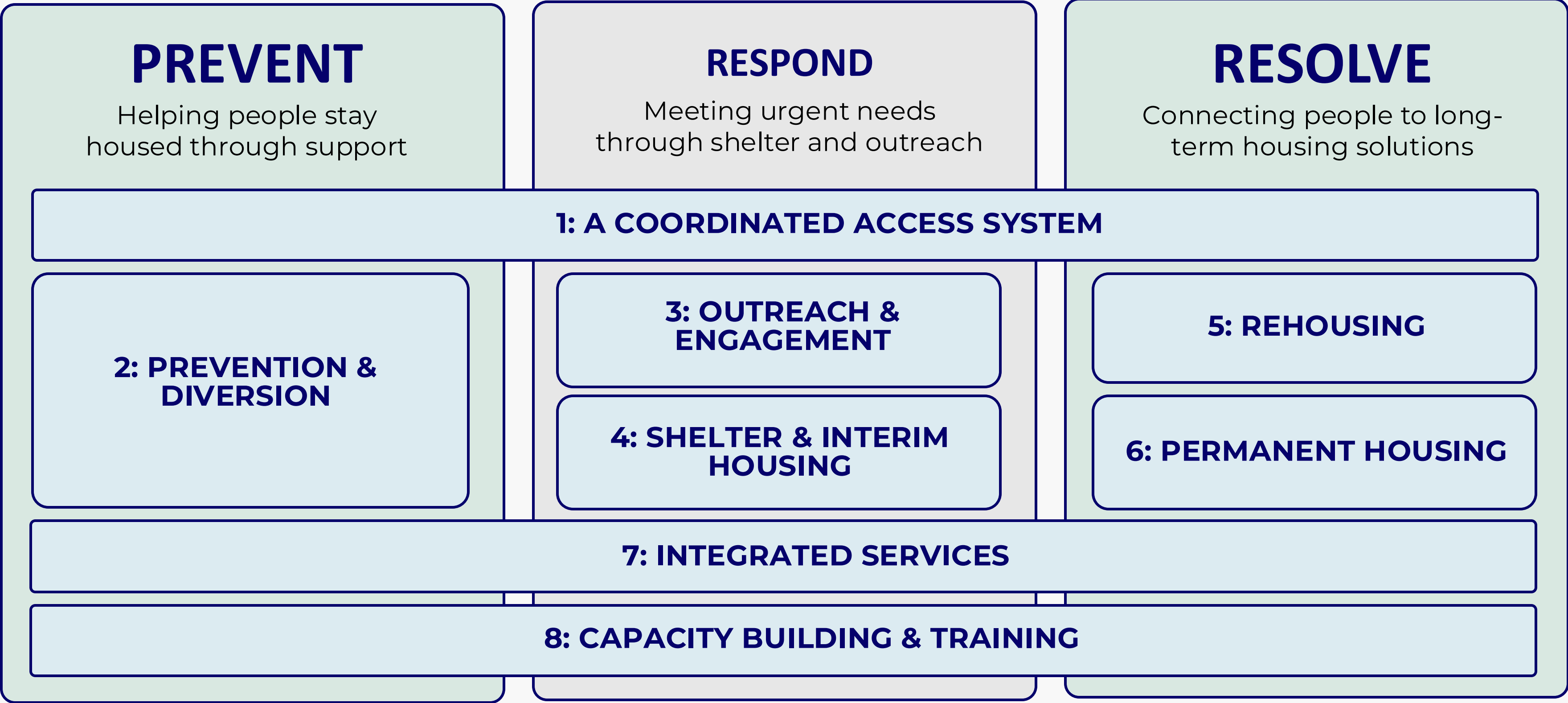
Dwindling HHAP Allocations (Rounds 5–7)

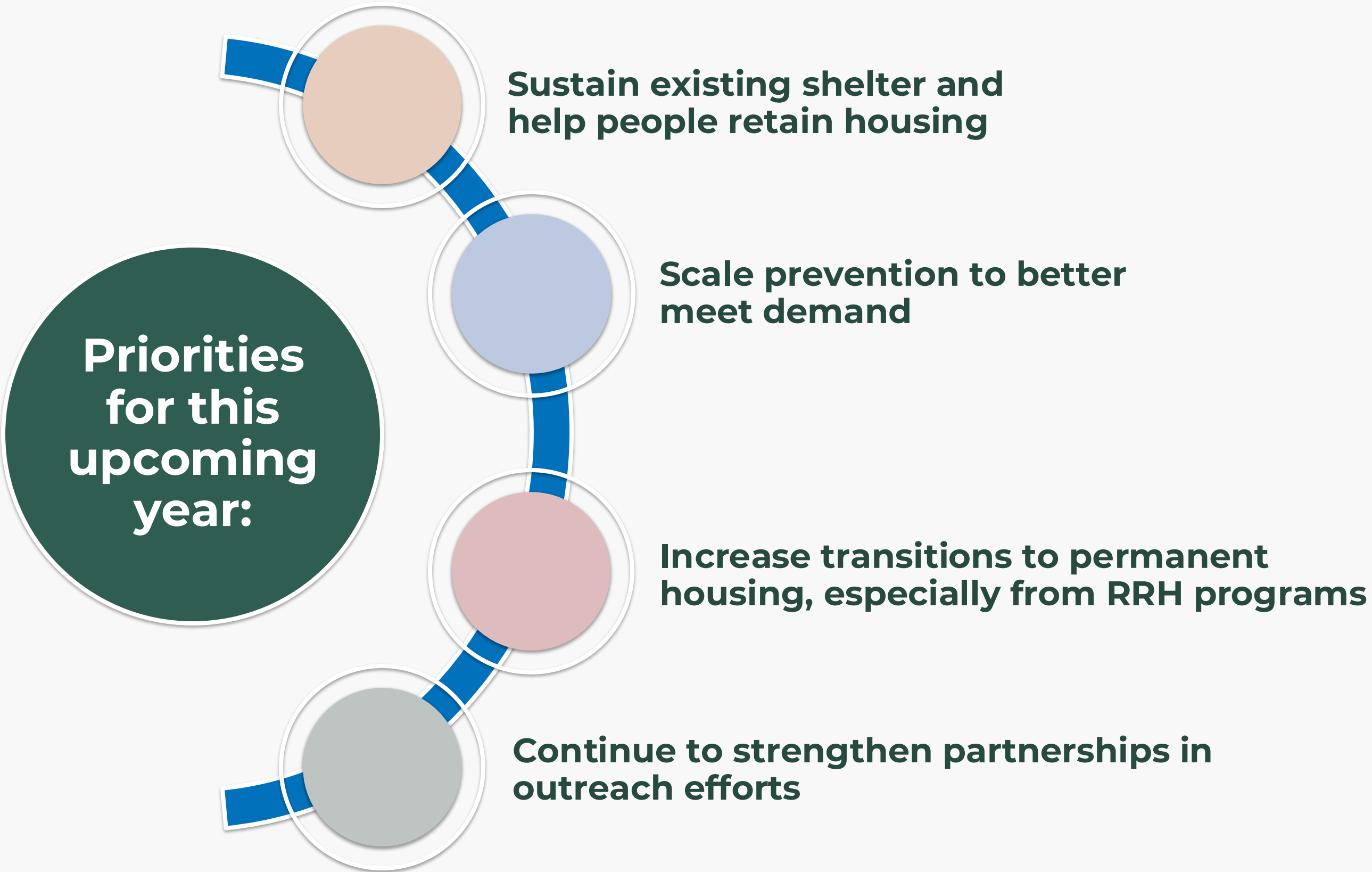


**HHAP-7 is currently proposed as a 50% reduction and slated for the FY26/27 budget. Actual allocations will be set by the State.*

Sacramento's Homelessness Response Framework

Learn more at sacramentostepsforward.org/rchap





CoC Proposed HHAP-6 Funding Recommendations

Allowable Activity	Allocated Amount	Percentage
Permanent Housing Operating Subsidies	\$4,010,616	50%
Prevention and Diversion	\$2,600,000	32%
Youth Sheltering <i>(administered by The City of Sacramento)</i>	\$806,173	10%
Admin	\$564,321	7%
HMIS	\$80,617	1%
Total	\$8,061,726	100%

City Proposed HHAP-6 Funding Recommendations

Allowable Activity	Allocated Amount	Percentage
Interim Housing	\$11,218,908	70%
Permanent Housing	\$2,000,000	12%
Interim Housing – Youth	\$1,612,062	10%
Admin	\$1,128,443	7%
HMIS	\$161,206	1%
Total	\$16,120,619	100%

County Proposed HHAP-6 Funding Recommendations

Allowable Activity	Allocated Amount	Percentage
Interim Housing	\$6,265,098	83%
Youth	\$754,831	10%
Admin	\$528,382	7%
Total	\$7,548,311	100%



Consider:

**What strategies
resonate with
you?**

**What are the
biggest
challenges you
foresee with the
newly focused
plan?**

**How can the
plan be
strengthened?**

**Where does
your agency see
opportunities
for collaboration
or innovation?**

Prevention Activities

Convene partners to support in designing and implementing county-wide prevention approach

Develop prevention-specific screening tools, assessments, and processes

Scale-up PSAPs and LEAP-HP capacity to meet projected demand (1,600 households)

Response Activities

Continue to implement Street to Housing Pilot Program

Enhance encampment response coordination between the City, County, and CoC through implementing sanctioned encampments and launching a HMIS outreach module

Open Watt Ave Safe Stay, offering 225 new shelter beds

Implement pilot veterans outreach program using VA rehousing resources

Improve completion rate of client-focused housing plans among CAS Assessors

Resolution Activities

Improve use of the by-name-list (BNL) and case conferencing

Coordinated housing stabilization and after-care services

Implement a flex pool of funding for coordinated rehousing assistance with infrastructure for systemwide landlord engagement

Establish a family-focused RRH program to support transitioning clients for family shelter programs

Sustain existing permanent housing units

Crosscutting System Activities

Expand and publicly market CAS access points

Identify opportunities to use CAS to refer clients into **specialized services**

Evaluate early outcomes of Housing Conversation Tool and determine if updates are necessary

Develop a plan for supporting and housing people with **medical vulnerabilities**

Improve **discharge planning** from hospitals, jails, and other institutions focused on employment

Improve outreach **coordination with local law enforcement** agencies

Develop training and technical assistance focused on improving RRH performance

Increase community understanding of homeless response system resources and **uplift successes**

Regularly convene providers to inform system improvements and forge stronger partnerships

Create a workgroup for recommendations on workforce recruitment, retention, and development



Discuss:

**What strategies
resonate with
you?**

**What are the
biggest
challenges you
foresee with the
newly focused
plan?**

**How can the
plan be
strengthened?**

**Where does
your agency see
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or innovation?**

Ways to Stay Involved

- **Recurring CoC Meetings to Join:**

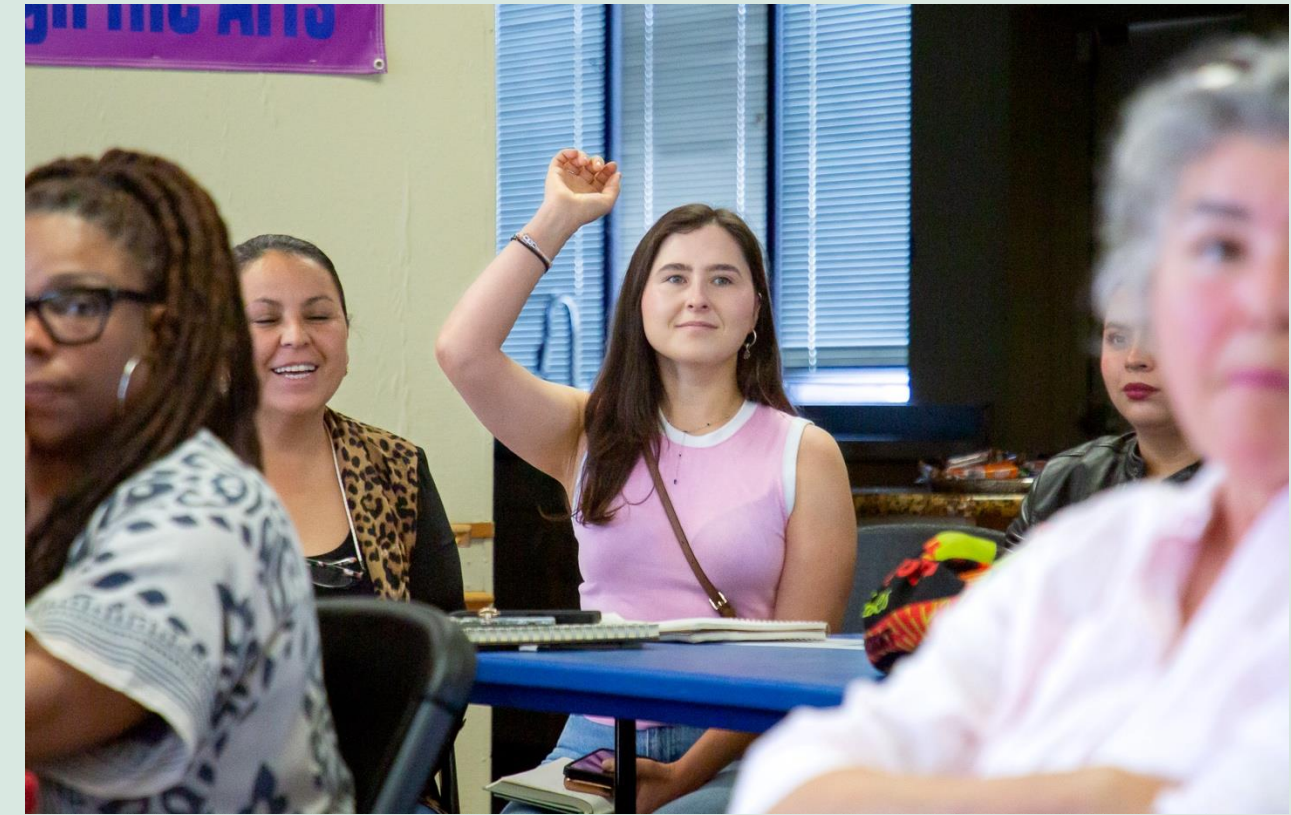
- CoC Board Meeting
- Coordinated Access System Committee Meeting
- HMIS & Data Committee Meeting
- Point-in-Time Count Meeting
- Community Accountability Committee Meeting
- System Performance Committee Meeting

- **Frontline Learning Collaborative**

- **Housing Families First Collaborative**
- **Case Conferencing**
- **Training Opportunities**
-and More!

What collaboration or networking opportunities would you like to share?

Drop them in the chat!



Scan to Learn More



bit.ly/m/ssfproviders



THANK YOU!

Our community will only be able to resolve homelessness if we go all in, together.

Learn more about our community's work to resolve homelessness at sacramentostepsforward.org