SACRAMENTO
STEPS FORWARD

2024-2025

Housing & Urban Development(HUD)
Continuum of Care (CoC)
Notice of Funding Opportunity (NOFO)

Mandatory Applicant Orientation

SACRAMENTO COUNTY & SACRAMENTO CITY CONTINUUM OF CARE

PREPARED BY SACRAMENTO STEPS FORWARD

Meet The Presenters

Jesse Archer
he/him/his

CoC Analyst

Rachel Bereza
She/her

Deputy CEO

OBJECTIVES

Purpose & Background

Develop a high-level understanding of the CoC NOFO Program, Sacramento Steps Forward, and the CoC.

NOFO Details

Understand the requirements and details for the 2024-2025 HUD CoC Program Competition and Renewal or Replacement of YHDP NOFO.

The Local Process

Learn Sacramento CoC process, tools and resources, key dates, and scoring methodology.

AGENDA

1. Welcome
2. Background: Sacramento Steps Forward and the CoC
3. CoC NOFO:

   Eligible Applicants, Populations, and Project Types
4. Five (5) Minute Break
5. Local Process
6. Questions and Answers

WELCOME

Please place in the chat:

- ✓ Name
- ✓ Pronouns
- ✓ Title
- ✓ Agency
- ✓ One thing you would like to get out of this meeting

SACRAMENTO STEPS FORWARD

WHO IS SACRAMENTO STEPS FORWARD?

Vision

An equitable community where everyone has a safe place to call home.

Mission

To end homelessness through leadership, convening partners, data-driven best practices, and improving system performance.

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SSF CORE SERVICES

LEAD COMMUNITY-WIDE PLANNING & ENGAGEMENT

As the Continuum of Care (CoC) lead agency for our region, we guide initiatives, coordinate resources, and foster collaborative partnerships to strengthen our community's response to homelessness.

INCREASE CAPACITY & KNOWLEDGE

We notify providers and the community of capacity-building resources, and develop and maintain provider training and curriculum.

MANAGE FUNDING & COMPLIANCE

We identify and apply for state and federal funding, and track, evaluate, and monitor fund use and compliance.

COLLECT, PROCESS & SHARE DATA

We administer the Homeless Management Information System (HMIS) for Sacramento County, and develop and share data to inform new initiatives and program improvement.

FACILITATE ACCESS TO SHELTER, HOUSING & SERVICES

We collaborate with, integrate, and support housing and shelter programs in the Coordinated Access System (CAS), and manage client referrals to participating providers.

IMPROVE EQUITY, FAIRNESS, EFFICIENCY & EFFECTIVENESS

We evaluate and encourage racial equity, inform system standards supporting those experiencing homelessness, and evaluate the inclusivity of client experience.

SSF IS YOUR COLLABORATIVE APPLICANT

The Collaborative (or lead) Applicant is the eligible applicant designated by the Continuum of Care (CoC) to collect and submit the following:

1. **The CoC Registration**
2. **The Grants Inventory Worksheet (GIW)**
3. **The CoC Consolidated Application (which includes the CoC Application and CoC Priority Listing)**

SSF IS YOUR COLLABORATIVE APPLICANT

SSF will apply for CoC planning funds on behalf of the CoC during the CoC Program Competition.

The CoC may assign additional responsibilities to the Collaborative Applicant (SSF) so long as these responsibilities are documented in the CoC's governance charter, and the collaborative applicant must have the ongoing capacity to implement those responsibilities.

SACRAMENTO CoC

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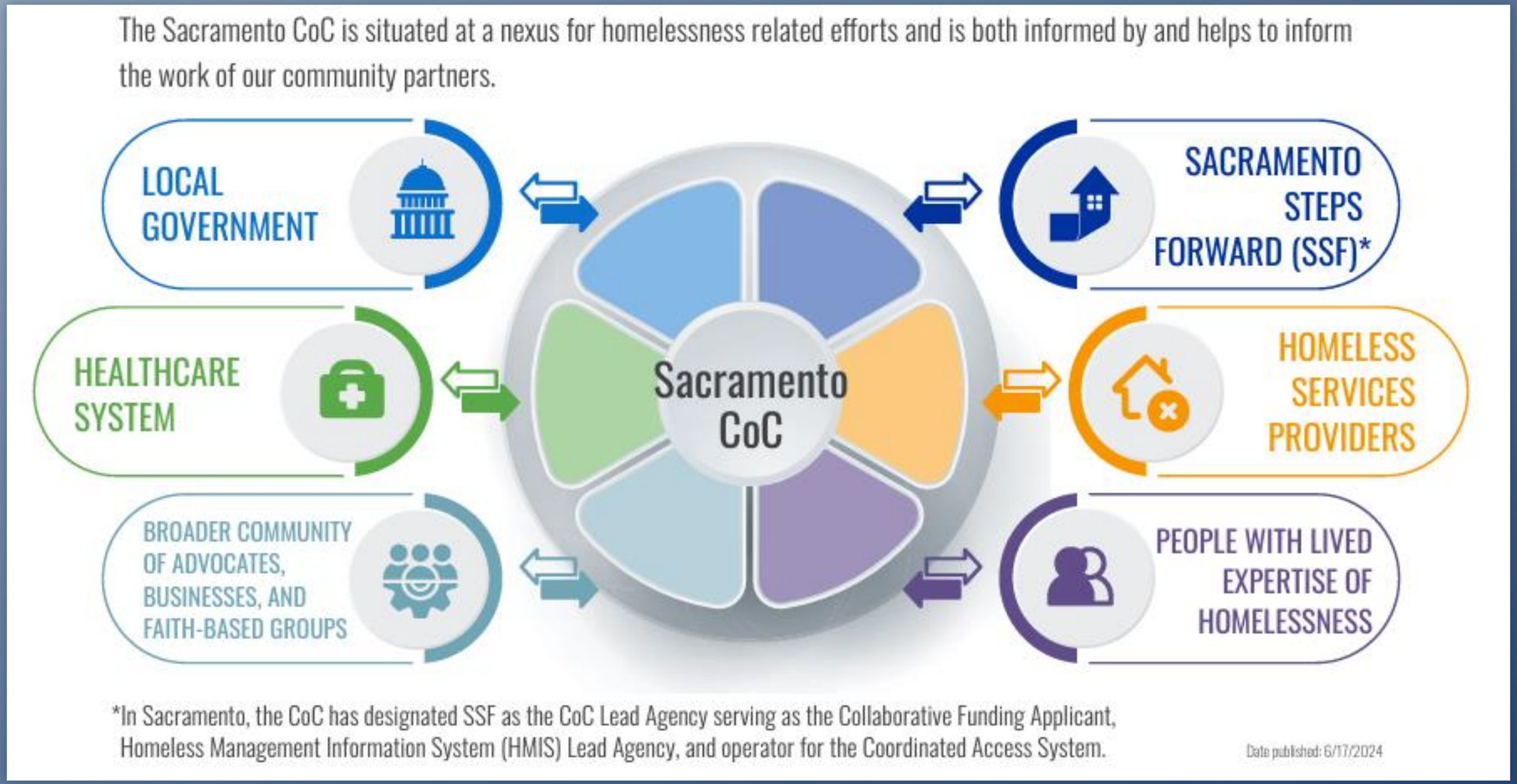
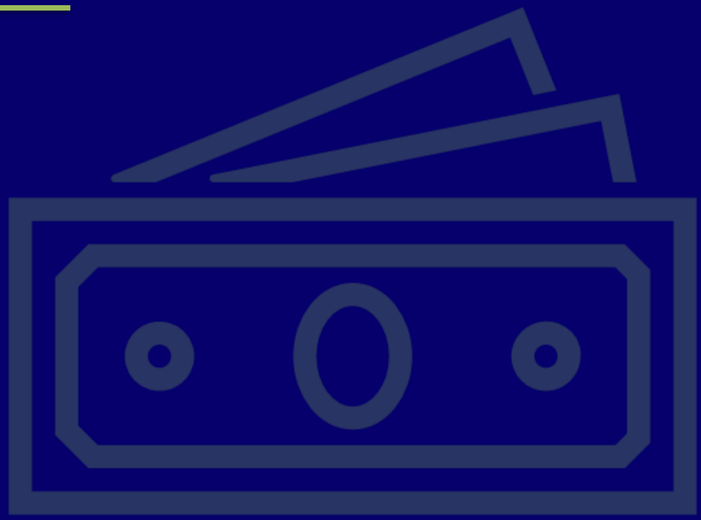
WHO COMPRISES THE SACRAMENTO COC

The Sacramento City and County Continuum of Care (Sacramento CoC) is comprised of a Board, up to 32-members, which includes representation from local government, homeless services providers, people with lived expertise, and the broader community of businesses, advocates, and faith-based groups.

Where is the Sacramento CoC situated in the community?



NOFO DETAILS

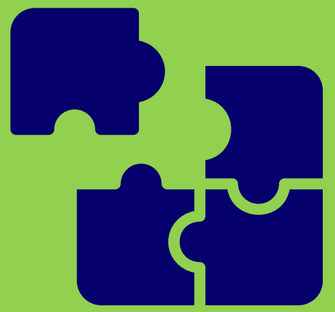


NEW VS. RENEWAL PROJECTS

NEW PROJECTS	RENEWAL PROJECTS
A project that has **not** previously received CoC Funding.	A Project that is seeking to renew its CoC funding.

ELIGIBLE APPLICANTS

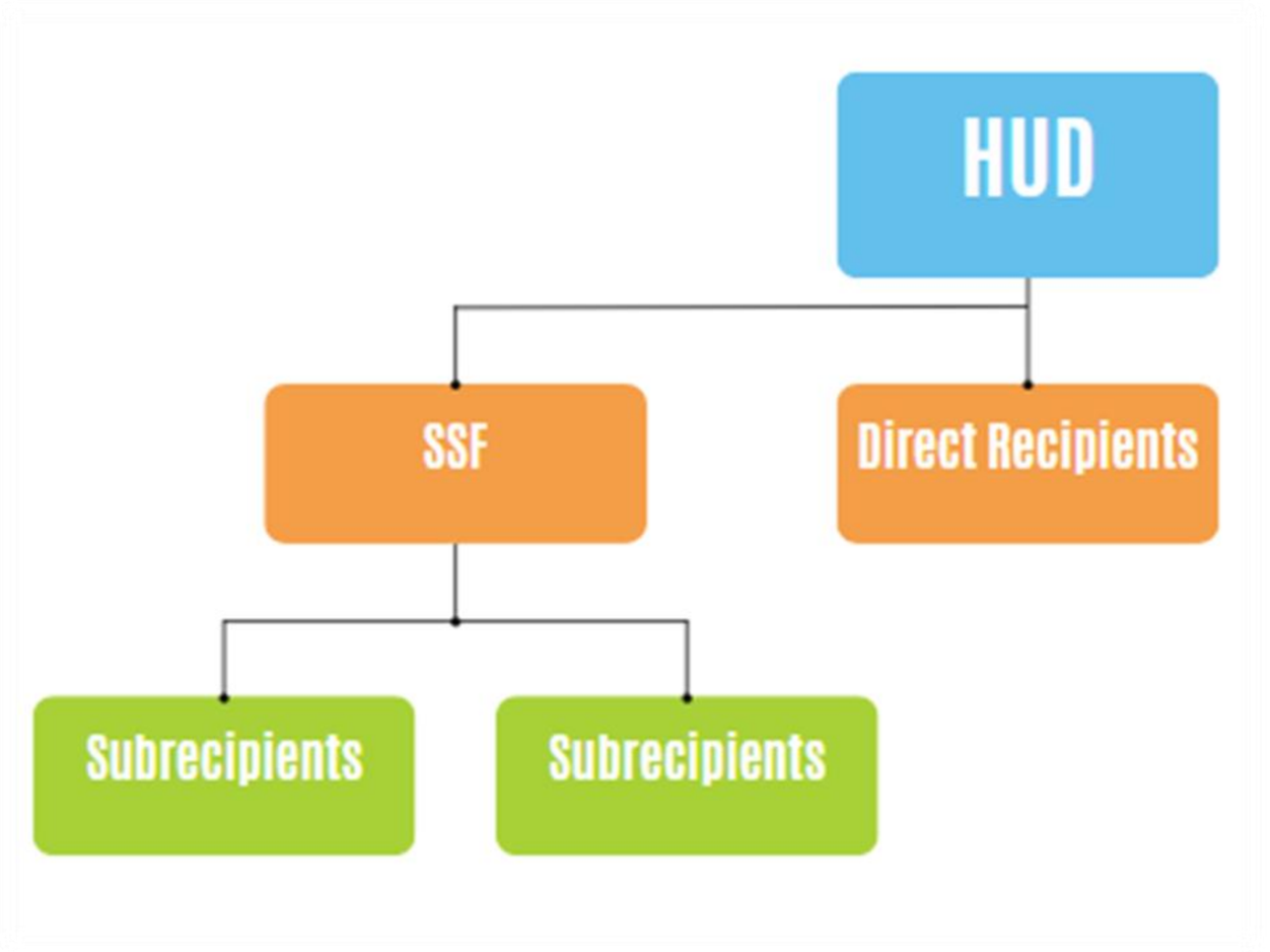
- ✓ Non-profit organizations
- ✓ States and local governments
- ✓ Public housing agencies
- ✓ Tribes and Tribally Designated Housing Entities (TDHEs)



DIRECT VS. SUBRECIPIENT

DIRECT RECIPIENT	SUBRECIPIENT
The agency receives funding directly from HUD	The agency receives funding as a subrecipient of another agency (for example: Sacramento Steps Forward)
Manages direct grants internally	Greater grant administration support and compliance assistance
Regular monitoring from HUD	Annual monitoring from recipient; regular monitoring from HUD
Does not share administrative funding	Shares administrative funding

DIRECT VS. SUBRECIPIENT CONTINUED



ELIGIBLE POPULATIONS

Projects must serve individuals experiencing homelessness

(defined by HUD)

- Category 1: Literal Homelessness
- Category 4: Fleeing/ Attempting to Flee Domestic Violence

ELIGIBLE POPULATIONS

Certain project types are required to serve individuals experiencing chronic homelessness (defined by HUD).

- A homeless individual with a disability as defined in section 401(9) of the McKinney-Vento Assistance Act (42 U.S.C. 11360(9)), who:
    - Lives in a place not meant for human habitation, safe haven, or in an emergency shelter, and
    - Has been homeless and living as described for at least 12 months or on at least 4 separate occasions in the last 3 years*

COORDINATED ENTRY/ACCESS

Access

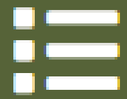
Streamlining access to resources for people experiencing homelessness, including through calling 2-1-1, available 24/7

Assessment

Using equity-driven tools to determine eligibility and prioritization for available shelter or housing resources

Problem Solving

Trained navigators helping resolve an episode of homelessness quickly by exploring existing supports and options for assistance



Prioritization

Determining the most vulnerable households for immediate shelter or housing placement

Referral

Matching those in need with the most beneficial resources

All CoC funded programs must use Coordinated Entry/Access.

ELIGIBLE HOUSING TYPES

Project Type	Acronym	Brief Description
Permanent Supp ortive Housing	PSH	Housing assistance and supportive services without a time limit
Rapid Re-Housing	RRH	Short-term housing (up to 24 months) and supportive services
Joint Transitional Housing and Rapid Re-Housing	TH-RRH	Two variations of short-term housing assistance (up to 24 months) and supportive services combined in a joint project

CoC funding **cannot** be used for emergency shelters or stand-alone transitional housing.

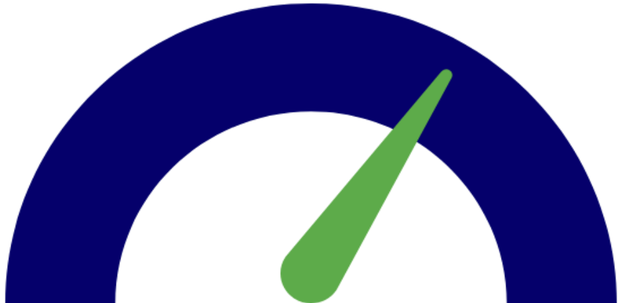
ELIGIBLE ACTIVITIES

1. Acquisition
2. Rehabilitation
3. New Construction
4. Leasing
5. Rental Assistance
6. Supportive Services
7. Operating Costs
8. HMIS
9. Project Administration

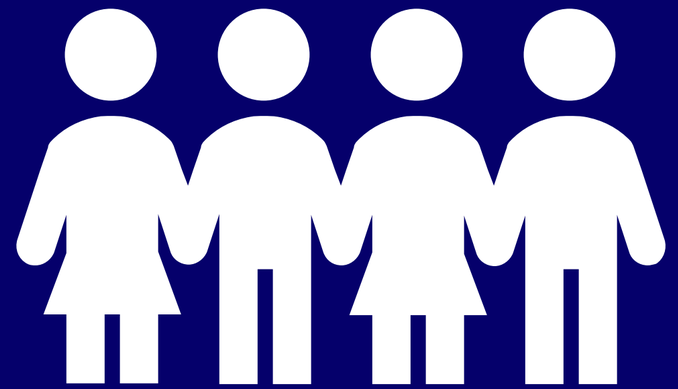
CHANGES FROM PREVIOUS NOFO

CHANGES FROM 2023

- Fiscal Years 2024 and 2025, a two-year Notification of Funding Opportunity was issued.
- Changes to Tiering.
- Building an Effective Workforce.
- Cost of Living Adjustments for Conditionally Selected Grants.



LOCAL PROCESS AND COMPETITION



TWO-PART SELECTION PROCESS

Part 1:
Local Competition

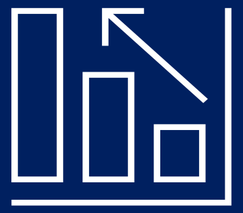
Part 2:
National Competition

THE LOCAL COMPETITION

The goal of the local competition is to create a “Priority Listing” that ranks all new and renewal project applications in order of community priority.
The “Priority List” is created by a non-conflicted “Review & Rank Panel”

TIER 1: LIKELY TO BE FUNDED
TIER 2: UNCERTAIN FUNDING

PRIORITY LISTING



To generate the Priority Listing**, all applicants are required to submit a local application**, and then scored using locally-developed scoring tools.

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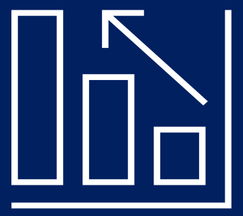
PRIORITY LISTING



Renewal Projects – scored on their performance over the past year, including things like clients' housing retention, any audit findings, and quality of services.

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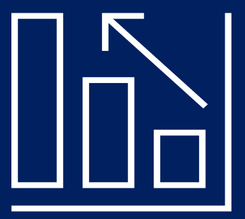
PRIORITY LISTING



New Projects – scored on the application quality, readiness to start, demonstrated past performance with similar projects, and ability to meet a prioritized need in the community.

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MAIN COMPETITION TASKS FOR RENEWAL PROJECTS

1. Review Annual Performance Report (APR) Data
2. Attend Mandatory Applicants Workshop
3. Submit Supplemental Questions and Documentation; Draft e-SNAPs application
4. Answer Review & Rank Panel Questions (if needed)
5. Submit Project Application in e-SNAPs

MAIN COMPETITION TASKS FOR NEW PROJECTS

1. Attend Mandatory Applicants Workshop
2. Submit Letter of Intent (LOI)
3. Submit Project Budget and Supplemental Questions; Draft e-SNAPs application
4. Attend Review & Rank Panel Interview
5. Submit Project Application in e-SNAPs

REVIEW & RANK FACTORS

SCORING TOOLS FOR RANKING

SACRAMENTO COUNTY CONTINUUM OF CARE

PREPARED BY SACRAMENTO STEPS FORWARD

SCORING TOOLS - RENEWAL

SACRAMENTO CONTINUUM OF CARE

2024 Renewal Project Scoring Tool

Summary of Factors & Point Allocations	
1. **Threshold Factors**	N/A
2. **Housing Performance**	18 points
3. **Income Performance**	14 points
4. **Utilization Performance**	22 points
5. **Severity of Need and Service Quality**	20 points
6. **Compliance**	12 points
7. **Community**	11 points
8. **Enhancing Capacity**	3 points
9. **BONUS Factors**	8 points
TOTAL	100 points (+ 8 bonus)

SCORING TOOLS - NEW

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2024 New Project Scoring Tool

Summary of Factors & Point Allocations	
1. Threshold Factors	N/A
2. Housing	25 points
3. Services	20 points
4. Agency Capacity	25 points
5. Prioritization, option of: **a. Prioritization for New Projects Except for DV Bonus** **b. Prioritization for DV Bonus**	25 points
6. Community	10 points
TOTAL	105 points

TOOLS & TEMPLATES

RESOURCES ON SSF'S WEBSITE

- ❑ Renewal Project Scoring Tool
- ❑ New Project Scoring Tool
- ❑ Community Standards Checklist
- ❑ Renewal Application Form
- ❑ New Application Form
- ❑ Renewal Application Checklist
- ❑ New Application Checklist
- ❑ Questions & Answers Doc
- ❑ Example Budget
- ❑ Letter of Intent

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TIMELINES

IMPORTANT DATES

- ✓ **Letter of Intent (LOI)**
- ✓ Monday, August 26

- ✓ **Local Application Due**
- ✓ Monday, September 16

- ✓ **Posting of Preliminary Priority List**
- ✓ Friday, October 4

RESOURCES

Link to: HUD CoC NOFO
Link to: HUD.gov
Link to: NAEH
Link to: SSF CoC NOFO Website

SSF Office Hours:
Friday 9:30-10:30 AM
Tuesday 1:30-2:30 PM

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CONTACT INFORMATION

- SSF: CoCNOFO@sacstepsforward.org
- HUD: CoCNOFO@hud.gov
- E-Snaps: e-snaps@hud.gov

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QUESTIONS

CoC BUILDS

CoC BUILD
FUNDING OPPORTUNITY

Funding of approximately **$175,000,000** is available through this NOFO. HUD expects to make approximately 25 awards from the funds available under this NOFO.

FUNDING PRIORITIES

1. Increase housing opportunities for people with high risk of levels of need.

2. Increase the supply of **permanent supportive housing units within CoC** geographic areas to address individuals and families experiencing homelessness where one member of the household has a disability.

3. Encourage coordination between housing providers, health care organizations, and social service providers.

FUNDING PRIORITIES (continued)

4. Ensure access to resources for projects to expand opportunities for new PSH units in States with populations less than 2.5 million.

5. Ensure new PSH units are conveniently located near local services; e.g., walking distance, near reliable transportation services, provide access to telehealth.

6. Affirmatively further fair housing by addressing barriers which perpetuate segregation, hinder access to areas of opportunity for protected class groups and concentrate affordable housing in under-resourced areas.

THANK YOU