

2024 New Project Scoring Tool

| Summary of Factors & Point Allocations | |
|--|------------|
| 1. Threshold Factors | N/A |
| 2. Housing | 25 points |
| 3. Services | 20 points |
| 4. Agency Capacity | 25 points |
| 5. Prioritization, option of: a. Prioritization for New Projects Except for DV Bonus b. Prioritization for DV Bonus | 25 points |
| 6. Community | 10 points |
| TOTAL | 105 points |

1. THRESHOLD FACTORS

| Name | Description | Met/Not Met |
|---|--|----------------|
| Housing First | The project's policies and procedures will be consistent with a Housing First approach as described by HUD. | Met/Not Met |
| Coordinated Entry | The project will participate in coordinated entry in a manner consistent with the project type. | Met/Not Met |
| HMIS | The project will enter data for all CoC-funded beds into HMIS (or comparable database for domestic violence services). | Met/Not Met |
| Formerly Homeless Input | The agency includes homeless or formerly homeless individual in feedback and decision-making processes, specifically board of directors membership or other policy decision-making body. | Met/Not Met |
| Basic Compliance with HUD Policies | The agency has adequate internal financial controls, adequate record maintenance and management, and adequate policies regarding termination of assistance, client appeals, Americans with Disabilities Act (ADA), Violence Against Women Act (VAWA), and confidentiality. | Met/Not Met |
| Eligible Participants | The project will only accept new participants if they can be documented as eligible for this project's program type based on their housing and disability status. | Met/Not Met |
| Eligible Applicant | Neither the applicant nor the sub-recipients (if any) are for-profit entities. | Met/Not Met |

SACRAMENTO CONTINUUM OF CARE

| | | |
|------------------------|---|--------------------|
| Equal Access | The project will provide equal access to housing and services without regard to sexual orientation, gender identity, or local residency status. | Met/Not Met |
| Financial Audit | <p>Either A or B:</p> <p>A) For agencies with annual federal expenditures over \$750,000, submit your most recent federal Single Audit. If older than 2023, provide an explanation of the delay. If any findings, provide a description of actions to date to remedy.</p> <p>B) For agencies with annual federal expenditures under \$750,000 provide an organizational budget that confirms exemption from this requirement.</p> | Met/Not Met |

| | | |
|---|---|-------------|
| Match | Agency will be able to provide 25% match per grant. | Met/Not Met |
| Affirmatively Furthering Fair Housing | Agency will actively prevent discrimination by affirmatively accommodating people based on differences in: race, color, ancestry, or national origin; religion; mental or physical disability; sex, gender, or sexual orientation; marital or familial status, including pregnancy, children, and custody arrangements; genetic information; source of income; other arbitrary characteristics not relevant to a person's need or suitability for housing | Met/Not Met |
| Budget | Agency has made a good faith effort to complete the budget template provided, showing both CoC and non-CoC funding sources for the project. | Met/Not Met |
| For DV Bonus Projects Only: Serving DV | Project is 100% dedicated to serving victims who are fleeing or attempting to flee domestic violence, including dating violence, sexual assault, stalking, and/or human trafficking who came from sheltered or unsheltered situations. The project must follow a Housing First model and utilize trauma-informed and client-centered approaches. | Met/Not Met |

2. HOUSING (25 pts.)

| Name | Description | Sources | Score |
|--|---|------------|-------------------------------|
| <p>2.A. Fully Described and Appropriate Housing</p> | <p>Award points for a housing design that:</p> <ul style="list-style-type: none"> ● is clearly and fully described ● has a layout or features that are thoughtfully matched to the target population ● is strategically located to meet the needs of the target population ● is physically accessible to persons with disabilities ● will help maximize client choice in the CoC (e.g. by including a plan to evaluate each client’s needs, strengths, and preferences in order to determine which mainstream benefits and/or jobs the client could qualify for) ● is designed to protect the safety of the population they serve | <p>RFI</p> | <p>Up to 10 points</p> |
| <p>2.B. Ready to Start</p> | <p>Award points if the project will be ready to begin housing clients within 3 months of receiving HUD funding. Consider:</p> <ul style="list-style-type: none"> ● Whether the agency has adequately described how the project will acquire the necessary housing for the project type. For RRH, this should include landlord engagement strategies, whether proposed to be conducted directly by the project or by a partner entity; ● Whether the project site faces regulatory obstacles such as tenant displacement, environmental issues, or zoning issues; ● Whether the agency’s current staff has the capacity to begin preparing for this project; ● Whether the agency already has policies and procedures that can be used as-is or easily adapted for use in a CoC-funded project | <p>RFI</p> | <p>Up to 5 points</p> |

SACRAMENTO CONTINUUM OF CARE

| | | | |
|------------------------------|--|-----|------------------------|
| 2.C. Program Outcomes | <p>Award points if:</p> <ul style="list-style-type: none"> ● The project’s goals are realistic and sufficiently challenging given the scale of the project. ● Outcomes are measurable and appropriate to the population being served, and must meet minimum CoC- adopted targets, including: <ul style="list-style-type: none"> ○ At least 85% of clients experience positive housing outcomes ○ At least 55% of adult clients maintain or increase their income from all sources ● Prospective outcomes reflect actual performance outcomes from other projects administered by the applicant (as appropriate). | RFI | Up to 10 points |
|------------------------------|--|-----|------------------------|

3. SERVICES (20 pts.)

| Name | Description | Sources | Score |
|---|--|---------|------------------------|
| 3.A. Appropriate Supportive Services | <p>Award points for services that:</p> <ul style="list-style-type: none"> ● are consistent with CoC Standards adopted in December 2023 for the applicable project type, including proposed client to staff ratios offer ongoing support to stay housed, ● are comprehensive and well- coordinated, ● include culturally-relevant services and supports, and ● are thoughtfully matched to the target population. | RFI | Up to 10 points |

SACRAMENTO CONTINUUM OF CARE

Award points based on the project's plans for supportive services to be provided directly through HUD CoC funding, by the agency through another funding source, or through referral to another community partner. For projects that will be referring specific types of clients to specific outside services, award points if the project explains a concrete plan for referrals, giving examples of:

- Who will be referred;
- The agencies that will accept referrals;
- The types of services to be provided; and
- The logic behind the agency's referral scheme

For RRH projects, award points if the project proposes to offer all three components of RRH (housing search/placement, time-limited financial assistance, and housing-focused case management and stabilization), whether alone or in partnership with other providers.

For Victim Service Providers award points for services that are consistent with evidence-based practices and improve the safety for survivors of domestic violence, dating violence, sexual assault, stalking, and/or human trafficking.

For projects serving unique sub-populations (e.g., transition age youth), award points if the project proposes services consistent with evidence-based practices for the target population (e.g., Positive Youth Development).

SACRAMENTO CONTINUUM OF CARE

| | | | |
|---|--|-----|------------------------|
| 3.B. Relevant Experience | <p>Award points if the agency submitting this application has demonstrated, through past performance, the ability to successfully carry out the work proposed and has successfully served homeless people as a particular group.</p> <p>Consider the experience of the agency in handling a similar project (e.g. if the project will involve relocation of tenants, what experience does the agency have with relocation).</p> <p>For PSH projects, award points if the project proposes to leverage existing landlord relationships to increase scattered site PSH placement opportunities and efficiencies.</p> | RFI | Up to 10 points |
|---|--|-----|------------------------|

4. AGENCY CAPACITY (20 pts.)

| Name | Description | Sources | Score |
|------------------------|---|-------------------|-----------------------|
| 4.A. Budget | <p>Award points based on the bullet points below:</p> <ul style="list-style-type: none"> ● Project has submitted a budget that is clear, complete, and easy to read. ● The budget shows that the project will have enough resources to provide high-quality, reliable services to the target population. ● The budget shows that the project will leverage significant outside resources (funding, staff, building space, volunteers, etc.) rather than rely entirely on CoC funds. Award points for projects proposing more than 25% cash or in-kind match. ● The budget shows that the project is taking appropriate measures to contain costs. | Budget RFI | Up to 5 points |

SACRAMENTO CONTINUUM OF CARE

| | | | |
|--|--|--|-------------------------------|
| <p>4.B. Agency Capacity</p> | <p>Award points if agency: Has successfully handled at least one other federal grant or other major grant of this size and complexity, either in or out of the CoC (or can otherwise demonstrate that it can successfully manage complex reporting requirements).</p> <ul style="list-style-type: none"> ● Has sufficient fiscal capacity to manage the grant, including: <ul style="list-style-type: none"> ○ internal financial controls ○ grant match tracking ○ well-maintained records ○ oversight by a board of directors ○ a strategy for documenting eligible costs ○ a strategy for ensuring adequate grant drawdowns ● Is large enough to handle the expected client case load; ● Is familiar with innovative or evidence-based practices; ● Includes at least one person with formal training and/or education in a relevant social services field | <p>e-LOCCs E-Snaps</p> | <p>Up to 10 points</p> |
| <p>4.C. Monitoring Findings</p> | <p>The agency must report all irregularities resolved or unresolved (e.g., a concern or finding from HUD, a recommendation or finding from SSF (sub-recipients only), a significant deficiency or material weakness from a financial audit, or any type of finding from another funding entity ex. City or County) revealed by any audits or monitoring for the agency (including shared common spaces for projects co-located with non-CoC-funded units) in Sacramento County.</p> <p>Upon request, agencies that have irregularities must provide (1) relevant documentation identifying those irregularities (e.g., highlighted sections of a financial report), and</p> | <p>All HUD, SSF, financial audits, or audits/ monitoring from other funding entities from the last 2 years. RFI</p> | <p>Up to 5 points</p> |

SACRAMENTO CONTINUUM OF CARE

| | | | |
|--|---|--|--|
| | <p>(2) the project's plan to rectify program irregularities. If irregularities have been rectified, projects should include any available confirmation letters from relevant oversight entities (e.g. SSF, HUD, Financial entity, Local Jurisdiction);</p> <p>4C1. Monitoring (2.5 points) Award full points (2.5 points) for the project if:</p> <ul style="list-style-type: none"> ● The agency was not monitored; or ● If no irregularities have been revealed by any monitoring for this agency's projects in Sacramento County. <p>Award up to full points (2.5 points) for the project if:</p> <ul style="list-style-type: none"> ● If the agency has any monitoring findings or irregularities, the agency provides an adequate explanation to show how these have been or will be addressed. An adequate explanation includes (1) a brief explanation of the steps the project will take to address the irregularities, (2) the timeline these steps will be completed on, and (3) how the project will avoid similar findings in the future AND provides relevant documentation if requested by the review panel. ● If a project is currently disputing findings from a and submits (1) a brief explanation of the irregularities, and (2) the most updated timeline available for disputing the irregularities. <p>Award up to 1 point if monitoring findings or irregularities were found for this agency but the project does not provide an adequate explanation.</p> <p>Award no points if the project does not provide any information regarding monitoring OR if the project does not submit relevant documentation of reported monitoring findings upon request of the review panel.</p> | | |
|--|---|--|--|

SACRAMENTO CONTINUUM OF CARE

**Factor 4D.
Organizational
Commitment
to Racial
Equity**

Identification of Barriers: Based on the degree to which the organization:

- 1) Award **up to one point** if the organization has identified barriers to housing and services that are specifically faced by Black, Indigenous, and other People of Color (BIPOC) individuals or that disproportionately affect BIPOC individuals; specifically referring to the All In Sacramento racial disparities appendix or program level data(1 point) and
- 2) Award **up to one point** if the organization has taken concrete steps to address the identified barriers in the All In Sacramento appendix or data provided in part 1 and lessen their impact on BIPOC individuals. Strategies described should be designed to address the specific experiences of BIPOC individuals.

BIPOC Representation in Leadership:

Award **up to three points** for the organization’s explanation of its commitment to serving BIPOC since its founding, as indicated by its original mission statement (or equivalent guiding statement) and the racial and ethnic demographics of its original leadership team.

Absent a commitment to serving BIPOC individuals since the organization’s start, awards points based on the extent to which the agency demonstrates a commitment to measuring and improving its response to racial disparities and biases. Specifically:

- Award **up to one point** if at least 25% of salaried leadership team and board of directors members identify as Black, Indigenous, or other people of color.
- Award **up to two points** to the extent that the organization describes concrete steps that have been taken

RFI

Up to 5 points

SACRAMENTO CONTINUUM OF CARE

| | | | |
|--|---|--|--|
| | <p>to build commitment to racial equity practices within the organization's approach serving individuals experiencing homelessness.</p> <ul style="list-style-type: none">○ These may include but are not limited to:<ul style="list-style-type: none">▪ Opportunities for cultural competency and implicit bias trainings;▪ Policies related to language accessibility; and▪ Strategies to ensure that the salaried leadership team is representative of the racial and ethnic populations that the organization serves.○ The applicant must also describe the impact or results of their strategies. | | |
|--|---|--|--|

5A. PRIORITIZATION FOR NEW PROJECTS EXCEPT DV BONUS (25 pts.)

If this application is for a DV Bonus-funded new project, please skip this section and move to the next.

| Name | Description | Sources | Score |
|---|---|------------------------|-------------------------------|
| <p>5.A.1. Community Priority</p> | <p>Award points if the project addresses the priorities established by the CoC for 2024.:</p> <ul style="list-style-type: none"> • PSH for chronically homeless families and individuals, with priority for projects targeting under-served populations, including seniors and people greater vulnerabilities (consistent with CAS Extremely Vulnerable Household (EVH) criteria). • PSH scattered site projects that leverage existing scattered site PSH relationships and service model with higher performing renewal agencies (with definition for “high performing” projects, as defined in the Review and Ranking section, above. • RRH for homeless individuals and families, including unaccompanied youth, coming directly from the streets or emergency shelter or fleeing domestic violence, with priority for those who do not qualify for other federal, state or locally funded rapid rehousing assistance. <p>Please note, projects can receive points for both the Community Priority (5.A.1) and HUD Priority (5.A.2) factors if they meet the criteria.</p> | <p>E-snaps RFI</p> | <p>Up to 10 points</p> |

SACRAMENTO CONTINUUM OF CARE

| | | | |
|---|--|----------------------------------|-----------------------------------|
| <p>5.A.2. HUD Priority</p> | <p>Award points if the project addresses the priority needs identified by HUD in 2024:</p> <ul style="list-style-type: none"> • TBD <p>Please note, projects can receive points for both the Community Priority (5.A.1) and HUD Priority (5.A.2) factors if they meet the criteria.</p> | <p>E- snaps RFI</p> | <p>Up to 5 points</p> |
| <p>5.A.3. Severity of Needs & Special Considerations</p> | <p>Award points to projects that will serve population(s) with severe needs and vulnerabilities and who meet local EVH criteria.</p> <p>Applicants should specifically address how the unique healthcare and support needs are met, including specific service partnerships that increase access to onsite or home-based services.</p> | <p>RFI APR</p> | <p>Up to 10 points</p> |

5B. PRIORITIZATION FOR DV BONUS HOUSING (25 pts.)

Use this section instead of the previous page if the project is applying for DV Bonus funding. For all scoring purposes, “domestic violence” also includes dating violence, sexual assault, stalking, and/or trafficking.

| Name | Description | Source | Score |
|---|---|--------|------------------------|
| 5.B.1. How Project will Address Need | <p>Award points for each of the following items:</p> <ul style="list-style-type: none"> ● Project provides data describing the CoC’s population of domestic violence survivors ● Project explains how it proposes to meet the unmet needs of domestic violence survivors, especially with survivors who come from unsheltered situations. ● The project will have housing that is specifically designed to accommodate the needs of survivors. ● The project’s staff has skills that are specifically needed to identify and locate survivors, or to persuade survivors to accept and enter housing. ● The project’s staff utilize trauma-informed and client-centered approaches. ● The project meets a priority need identified by HUD in 2024: <ul style="list-style-type: none"> ○ TBD, pending NOFO release. | RFI | Up to 5 points |
| 5.B.2. Previous Performance | <p>Award points if the agency has experience serving, or demonstrates a plan to serve, victims who are fleeing, or attempting to flee, domestic violence, which includes dating violence, sexual assault, stalking, and/or human trafficking, and that experience, or plan, specifically shows that they can serve victims who come from unsheltered situations.</p> | RFI | Up to 10 points |

SACRAMENTO CONTINUUM OF CARE

| | | | |
|---|---|-----|------------------------|
| 5.B.3. Ability to Meet Safety Outcomes | <p>Award points for each of the following items:</p> <ul style="list-style-type: none"> ● The project articulates a specific plan incorporating evidence-based approaches and services for ensuring that its residents will be safe from further domestic violence. ● The project sets quantitative safety targets that are appropriate and realistic. ● The project explains why it is likely to be able to achieve the targeted safety outcomes. | RFI | Up to 10 points |
|---|---|-----|------------------------|

6. COMMUNITY (10 pts.)

| Name | Description | Sources | Score |
|---|--|---------|-----------------------|
| 6.A. Participation in CoC Activities | <p>Award points for the agency’s attendance, participation, and leadership at CoC events, meetings, committees, forums, and projects, with a focus on activities that took place since the last NOFA. Typically, full points should be awarded if the agency meaningfully participated in at least 4 voluntary events over the course of the year, or if the agency led at least 1 successful event, training, or initiative over the course of the year.</p> <p>For organizations new to the CoC: points may be awarded for organizations that have not previously engaged in CoC activities, but have demonstrated interest and commitment via attending CoC NOFO trainings and technical assistance sessions.</p> | RFI | Up to 5 points |

SACRAMENTO CONTINUUM OF CARE

| | | | |
|--|---|-----------------|------------------------------|
| <p>6.B. Local Competition Deadlines</p> | <p>Award full points if the project met all local competition deadlines, including deadlines for turning in supporting documents and attachments.</p> <ul style="list-style-type: none"> • Award 3 points if any portion of the local application was turned in <u>up to</u> 24 hours late. • Award no points if any mandatory portion of the local application was <u>more than</u> 24 hours late. • If any mandatory portion of the local application was more than 72 hours late, the project may be disqualified at the discretion of the Panel. | <p>Analysis</p> | <p>Up to 5 points</p> |
|--|---|-----------------|------------------------------|