



SACRAMENTO
STEPS FORWARD

Ending Homelessness. Starting Fresh.

Sacramento Continuum of Care (CoC) Board Agenda

Wednesday, October 13th, 2021 || 8:00 AM – 10:00 AM

[Zoom Meeting](#) || Meeting ID: 899 2915 5766 || Passcode: 168104

One tap mobile: +16699009128,,89929155766#,,, *168104# US (San Jose)

Dial by your location: +1 669 900 9128 US (San Jose)

Find your local number [here](#)

I. Welcome & Introductions: Erin Johansen, Chair			
II. Review & Approval of Sept. 8th, 2021 Minutes: Pixie Pearl, Secretary			
III. Chair's Report: Erin Johansen			
IV. CEO's Report: Lisa Bates			
V. Announcements: (Upcoming Events, New Program Incentives, Recent Actions)	Erin Johansen, CoC Chair, CoC Board Members, & Guests	8:25 AM (10 minutes)	Information
VI. Consent Agenda - Action Items: A. Racial Equity Committee Slate Appointment B. Point-In-Time Count Committee Slate Appointment (Part A) C. HHAP-3 Update			
VII. New Business:			
A. Homeless Advocacy Effort	Joseph Smith, Loaves & Fishes & CoC Board Member, Mike Jaske, Sacramento ACT & CoC Board Member, & David Panush, California Health Policy Strategies	8:40 AM (30 minutes)	Information

B. HUD CoC NOFO Updates: <ul style="list-style-type: none"> • Projects Competition • CoC Application (narrative) • Planning Grant Application 	Michele Watts, SSF Chief Planning Officer	9:10 AM (25 minutes)	Information
C. HOME-ARP City & County Allocation Plans	Celia Yniguez, Sacramento Housing and Redevelopment Agency (SHRA)	9:35 AM (15 minutes)	Information & Action
D. 2022 Unsheltered PIT Count Update	April Marie Dawson, PITC Co-Chair & Michele Watts	9:50 AM (5 minutes)	Information
E. YHDP Update	Michele Watts & Kathreen Daria, SSF Volunteer & Training Coordinator	9:55 AM (5 minutes)	Information
VIII. Meeting Adjourned Next CoC Board Meeting: Wednesday, October 29th, 2021 (8:00 AM to 10:00 AM) The November 10th CoC Board meeting is canceled.			



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September 8th, 2021 CoC Board Minutes

Sacramento Continuum of Care (CoC) Board Meeting Minutes

Wednesday, September 8th, 2021 | 8:00 AM to 10:00 AM



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[Recording of Zoom Meeting](#). The chat is below the minutes.

Attendance:

Member	Area of Representation	Present
Alexis Bernard	Mental Health Service Organization	Yes
Amani Sawires Rapaski	Substance Abuse	No
Angela Upshaw - Vice Chair	Veterans	Yes
April Marie Dawson	People with Disabilities	No
Chevon Kothari	County Health Services	No
Christie M. Gonzales	Substance Abuse Service Organizations	Yes
Christie Lynn	Law Enforcement	No
Erin Johansen - Chair	Mental Health	Yes
Fatemah Martinez	Shelter Provider	Yes
Jameson Parker	Business Community & Street Outreach	Yes
Jenna Abbott	Business Community	No
John Kraintz	Lived Experience	Yes
Joseph Smith	Coalition/Network	Yes
Julie Davis-Jaffe	Employment Development	Yes
Juile Hirota	Shelter and/or Housing Provider	Yes
MaryLiz Paulson	Housing Authority	Yes
Mike Jaske	Faith Community Advocate	Yes
Nicholas Golling	City of Sacramento	Yes
Pixie Pearl - Secretary	Homeless Youth	Yes
Sarah Bontrager	City of Elk Grove	Yes
Stefan Heisler	City of Rancho Cordova	Yes
Stephanie Cotter	City of Citrus Heights	Yes
Tara Turrentine	Education	Yes

Tiffany Gold	Youth with Lived Experience	No
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SSF Staff	SSF Title
Andrew Geurkink	Continuum of Care Specialist
Hamid Bashiri	Data and Analytics Manager
Kathreen Daria	Volunteer & Training Coordinator
Lisa Bates	Chief Executive Officer
Michele Watts	Chief Planning Officer
Michelle Charlton	Continuum of Care Coordinator
Peter Bell	Coordinated Entry Manager
Sarah Schwartz	Field Administrator
Theresa Bible	Outreach Navigator – Meadowview
Ya-yin Isle	Chief Strategic Initiatives Officer

Guests
Ane Watts, Benjamin Uhlehenhop, Bo Cassell, Brandon A. Wirth, Bruce Kuban, Charles Ware, Cheyenne Caraway, Cynthia P, Danielle Foster, Darrin Greer, David Husid, Debbie Hughes Martinez, Emily Halcon, Gina Roberson, Harjit Signh Gill, Jeffery Tardaguila, Jonathan Russell, Kate Hutchinson, Koby Rodriguez, Lee Sorrell, Mike Nguy, Monica Rocha-Wyatt, Puplinger, QJ, Richelle Cullen, Robynne Rose-Haymer, Sanford (Sandy) Robinson, SH, Shannon Hus, Sharna Braucks, Stepphanie Nevin, Tamyra Dow, and Troy Lynch.

I. Welcome & Introductions: Erin Johansen, Chair
Erin called the meeting to order around 8:04 AM. Attendance of 38 participants.
II. Review & Approval of June 9th & August 11th Minutes: Pixie Pearl, Secretary
Motioned for approval of 6/9/21 CoC Board minutes: 1st - Alexis Bernard / 2nd - MaryLiz Paulson Motion approved.
Motioned for approval of 8/11/21 CoC Board minutes: 1st - MaryLiz Paulson / 2nd - Joseph Smith Motion approved.

III. Chair's Report: Erin Johansen

Erin mentioned:

- Moving into the busy season with Notice of Funding Opportunities (NOFO) released, there will be some new categories/approaches to the NOFO that will be discussed in this meeting. The NOFO is due to HUD by November 16th.
- The opportunity to sit in on the first SHPC meeting on August 27 was positive and productive.

Please see the recording for more details.

IV. CEO's Report: Lisa Bates

Lisa shared details about the [Sacramento Homeless Policy Council](#) (SHPC):

- On August 27, we held our first meeting of the Sacramento Homeless Policy Council, with Sacramento County, City of Sacramento, Elk Grove, Rancho Cordova, Folsom, and Citrus Heights represented by elected officials. Erin represented the CoC and Ashely Brand, SSF's Chair, moderated.
- We had 4 great speakers: Curtis Freeman, a Project Roomkey participant, Helene Schneider from the U.S. Interagency Council on Homelessness, Ali Sutton from the California Business, Consumer Services and Housing Agency, and Beth Sandor from Community Solutions.
- About 50 people joined the webinar to listen in.
- As an initial meeting, a focus was on building foundational knowledge about the homeless system response in Sacramento, including a review of our system performance measures.

Please see the recording for more details.

V. Announcements:

CoC Board Chair & CoC Board Members: None

Community:

- Jeffery Tardaguila asked when is the next PIT Count meeting?
 - Response: the PIT Count meeting will be September 16th at 9:00am

VI. Consent Agenda - Action Items:

A. CoC Board Member Appointment: Emily Halcon

B. 2021 Governance Charter Revisions

C. Defunded Projects' Closure Policy and Procedures

Consent Agenda - Action Items:

Motioned for approval: 1st - Alexis Bernard / 2nd - Sarah Bontrager
Motion approved.

VI. New Business:

A. FY2021 CoC NOFO
- **Time-Sensitive Revisions to Project Review Tools Approved by Executive Committee 8/26/21**
- **Other Updates**

Angel Uhercik & Sarah Bontrager, PRC Co-Chairs, Maddie Nation, Homepage, & Michele Watts, SSF Chief Planning Officer

9:25 AM
(25 minutes)

Information

Maddie shared a 2021 NOFO Competition Update presentation discussing the goals for the presentation, CoC NOFO high-level overview, Funding for Sacramento CoC, Eligible new project types, Bonus & DV funding projects, Noteworthy changes, Timeline with key deadlines, Executive committee action, TA Workshop, the Review & Rank and more. Please see the recording for more details.

B. County 22/23 Budget Community Engagement- CoC Board Input on High-Level Priorities

Erin Johansen, Lisa Bates, & Emily Halcon, County of Sacramento, Director of Homeless Initiatives

9:10 AM
(15 minutes)

Action

Emily shared details about the County's approval of the 2021/22 budget, preparation of the 2022/23 budget, and efforts to reach out to community advising committees to provide their input to be addressed within the budget. Erin mentioned the CoC Executive Committee's intention is to be consistent with all efforts/input from the CoC Board, SHPC, Gaps Analysis, etc. Lisa discussed the priorities to be considered which are listed within the memo (provided within this minutes packet).

Approval of County 22/23 Budget Community: 1st - Mike Jaske / 2nd - Tara Turrentine
Motion approved.

C. Coordinated Entry Implementation Recommendations (CESH 2)

Michele Watts & Peter Bell, SSF CE Manager

8:40 AM
(30 minutes)

Information

Michele and Peter shared a presentation discussing the CESC vision, Funding to support CESC improvements, CESH-19 background, CESH-19 Core areas of work & rationale, CESH-19 funding goals & activities, CESH-19 estimated budget, CES & HRS Support (staff positions), and CESH-2019 Funding next steps. Please see the recording for more details.			
D. YHDP Application Update	Michele Watts & Kathreen Daria, SSF Volunteer & Training Coordinator	9:50 AM (5 minutes)	Information
Michele and Kathreen shared details about the application, when HUD will announce the results, and more. Please see the recording for more details.			
E. HHAP-3 Update	Lisa Bates & Ya-yin Isle, SSF Chief Strategic Initiatives Officer	9:55 AM (5 minutes)	Information
Ya-yin shared a presentation discussing the HHAP-3 Part A, Part B, and Part C. Please see the recording for more details.			
VIII. Meeting Adjourned at 9:19 AM. Attendance of 57 participants. Next CoC Board Meeting: Wednesday, October 13th, 2021			

CoC Board Meeting Chat

07:54:15 From Tamyra Dow Hope Coop to Everyone:
Good Morning!!!

07:58:41 From Michelle Charlton (She/Her/Hers) SSF, CoC Coordinator to Everyone:
Good Morning and Welcome! Here are today's meeting materials:
<https://sacramentostepsforward.org/wp-content/uploads/2021/09/9.8.21-CoC-Board-Materials.pdf>

08:01:57 From SH to Everyone:
Good morning, Shaline Hunter in attendance

08:03:17 From Stefan Heisler to Michelle Charlton (She/Her/Hers) SSF, CoC Coordinator(Direct Message):

Hi Michelle, I'm here 😊

08:04:40 From Emily Halcon to Everyone:

Emily Halcon (she/her), Director of Homeless Initiatives, Sacramento County; local government

08:04:48 From Maddie Nation, Homebase (she/her) to Everyone:

Maddie Nation (she/her) - Policy Analyst, Homebase. For today I'm here to share about the Continuum of Care Notice of Funding Opportunity (CoC NOFO).

08:04:54 From Monica Rocha-Wyatt (she/her) to Everyone:

Monica Rocha-Wyatt (she/her), Sacramento County Behavioral Health, Program Planner

08:05:05 From William White to Everyone:

William White, LTC Specialist - California Health & Wellness

08:05:06 From Tamyra Dow Hope Coop to Everyone:

Tamyra Dow She/Her Housing Resource Specialist Hope Cooperative

08:05:10 From Julie Hirota to Everyone:

Julie Hirota (she/her) - Saint John's Program for Real Change, CEO, Women and Children's Housing Program

08:05:24 From SH to Everyone:

Shaline Hunter, Assistant Director of EEOP with Dept of Transportation, REQ Committee Member

08:05:29 From Alexis Bernard, Turning Point Community Programs to Everyone:

Alexis Bernard (she/her), Turning Point Community Programs, Director of Housing, Mental Health Service Provider

08:05:34 From Robynne Rose-Haymer to Everyone:

Robynne Rose-Haymer, she/her/hers, Deputy Chief Programs Officer, Sacramento LGBT Community Center, TAY programs and Health services

08:05:42 From Benjamin Uhlenhop - Next Move to Everyone:

Benjamin Uhlenhop - He Him His - Next Move - Homeless Services(PSH, Shelter, Francis House, Mather) Program Manager

08:05:46 From Michelle Charlton (She/Her/Hers) SSF, CoC Coordinator to Stefan Heisler(Direct Message):

Thank you

08:06:03 From Stephanie Cotter to Everyone:

Stephanie Cotter (she/her), City of Citrus Heights, Housing Division

08:06:28 From Michelle Charlton (She/Her/Hers) SSF, CoC Coordinator to Everyone:

Here are today's meeting materials:

<https://sacramentostepsforward.org/wp-content/uploads/2021/09/9.8.21-CoC-Board-Materials.pdf>

08:06:28 From Tara Turrentine to Everyone:

Tara Turrentine, She/Her/Hers, Sacramento County Office Of Education, Coordinator, Education for Homeless Children and Youth, CoC Board Member

08:06:39 From Jeffery Tardaguila to Everyone:

Jeffery Tardaguila Mr,Him, Public Advocate

08:06:56 From Pixie Pearl (they/them) CHYP to Everyone:

Pixie Pearl, They/Them, California Homeless Youth Project, Secretary

08:06:57 From David Husid to Everyone:

David Husid Cottage Housing (He Him His) We run two PSH programs. Quinn Cottages and SERNA Village

08:07:43 From Alexis Bernard, Turning Point Community Programs to Everyone:

Motion to Approve

08:07:48 From Gina Roberson to Everyone:

Gina Roberson, she/hers, WEAVE, Domestic Violence

08:07:53 From Pixie Pearl (they/them) CHYP to Everyone:

6/9/21 Meeting Minutes

08:08:06 From Sarah Bontrager to Everyone:

Yes

08:08:08 From Stefan Heisler to Michelle Charlton (She/Her/Hers) SSF, CoC Coordinator(Direct Message):

Yes

08:08:09 From Stephanie Cotter to Everyone:

yes

08:08:09 From Joseph Smith to Everyone:
approve

08:08:09 From Julie Hirota to Everyone:
yes

08:08:11 From Alexis Bernard, Turning Point Community Programs to Everyone:
yes

08:08:14 From MaryLiz Paulson to Everyone:
Yes

08:08:14 From Tara Turrentine to Everyone:
Yes

08:08:14 From Stefan Heisler to Everyone:
Yes

08:08:14 From Christie Gonzales to Everyone:
yes

08:08:15 From angela upshaw to Everyone:
yes

08:08:16 From Erin Johansen, Hope Cooperative to Everyone:
Yes

08:08:17 From Pixie Pearl (they/them) CHYP to Everyone:
yes

08:08:21 From Mike Jaske to Everyone:
yes

08:09:07 From Michelle Charlton (She/Her/Hers) SSF, CoC Coordinator to Everyone:
Here is the Sacramento Homeless Policy Council Webpage:
<https://sacramentostepsforward.org/sacramento-homeless-policy-council/>

08:09:15 From Julie Davis-Jaffe - SETA Sacramento Works to Everyone:
Yes

08:09:53 From charles ware to Everyone:

charles ware he/him oak park homeless project boots on the ground/basic needs
for homeless charlesware7777@gmail.com hello everyone

08:14:06 From Joseph Smith to Everyone:
second

08:14:19 From Pixie Pearl (they/them) CHYP to Everyone:
aug 11 meeting minutes

08:14:21 From Julie Hirota to Everyone:
yes

08:14:21 From MaryLiz Paulson to Everyone:
Yes

08:14:22 From Erin Johansen, Hope Cooperative to Everyone:
Yes

08:14:23 From Stefan Heisler to Everyone:
Yes

08:14:23 From Julie Davis-Jaffe - SETA Sacramento Works to Everyone:
Yes

08:14:25 From Christie Gonzales to Everyone:
yes

08:14:25 From Joseph Smith to Everyone:
approve

08:14:26 From Alexis Bernard, Turning Point Community Programs to Everyone:
yes

08:14:27 From Pixie Pearl (they/them) CHYP to Everyone:
yes

08:14:27 From Stephanie Cotter to Everyone:
yes

08:14:28 From Mike Jaske to Everyone:
yes

08:14:30 From Nick Golling City of Sacramento to Everyone:
aye

08:14:35 From Sarah Bontrager to Everyone:
Yes

08:14:37 From angela upshaw to Everyone:
yes

08:14:37 From Tara Turrentine to Everyone:
yes

08:14:47 From John Kraintz to Everyone:
yes

08:17:32 From Alexis Bernard, Turning Point Community Programs to Everyone:
Motion to approve

08:17:39 From Sarah Bontrager to Everyone:
Second

08:17:42 From Pixie Pearl (they/them) CHYP to Everyone:
Consent Agenda

08:17:45 From Julie Davis-Jaffe - SETA Sacramento Works to Everyone:
Yes

08:17:45 From Julie Hirota to Everyone:
yes

08:17:46 From angela upshaw to Everyone:
yes

08:17:47 From MaryLiz Paulson to Everyone:
Yes

08:17:47 From Sarah Bontrager to Everyone:
Yes

08:17:47 From Christie Gonzales to Everyone:
yes

08:17:48 From Alexis Bernard, Turning Point Community Programs to Everyone:
yes

08:17:48 From Erin Johansen, Hope Cooperative to Everyone:
yes

08:17:48 From Stefan Heisler to Everyone:
Yes

08:17:50 From Pixie Pearl (they/them) CHYP to Everyone:
yes

08:17:52 From Joseph Smith to Everyone:
approve

08:17:55 From Tara Turrentine to Everyone:
yes

08:17:56 From Stephanie Cotter to Everyone:
yes

08:17:59 From Nick Golling City of Sacramento to Everyone:
aye!

08:18:00 From QJ to Everyone:
yes

08:18:02 From Kate Hutchinson to Everyone:
Kate Hutchinson, she, her, Deputy Director Lutheran Social Services,
Homelessness services provider

08:19:52 From Lisa Bates (She/Her) - SSF to Everyone:
PIT meeting will be Sept 16th at 9:00

08:26:48 From Erin Johansen, Hope Cooperative to Everyone:
Will that change in performance focus be transferred to project performance in the
R&R as well?

08:37:09 From Cheyenne Caraway to Everyone:
Can projects get a list of the non conflicted panel members please?

08:39:14 From Cheyenne Caraway to Everyone:

Thank you!

08:39:31 From Maddie Nation, Homebase (she/her) to Everyone:
sacramento@homebaseccc.org

08:42:27 From Monica Rocha-Wyatt (she/her) to Everyone:
BRB

08:49:00 From Michelle Charlton (She/Her/Hers) SSF, CoC Coordinator to Everyone:
Approval of County 22/23 Budget:

08:49:01 From Julie Hirota to Everyone:
yes

08:49:03 From Jameson Parker to Everyone:
yes

08:49:03 From Alexis Bernard, Turning Point Community Programs to Everyone:
Yes

08:49:03 From Nick Golling City of Sacramento to Everyone:
Yes

08:49:03 From angela upshaw to Everyone:
yes

08:49:04 From Mike Jaske to Everyone:
yes

08:49:04 From Sarah Bontrager to Everyone:
Yes

08:49:04 From Pixie Pearl (they/them) CHYP to Everyone:
yes

08:49:05 From Tara Turrentine to Everyone:
Yes

08:49:05 From MaryLiz Paulson to Everyone:
Yes

08:49:06 From Julie Davis-Jaffe - SETA Sacramento Works to Everyone:

Yes

08:49:06 From Stefan Heisler to Everyone:
Yes

08:49:07 From Joseph Smith to Everyone:
approve

08:49:08 From Emily Halcon to Everyone:
abstain

08:49:08 From Christie Gonzales to Everyone:
yes

08:49:08 From Erin Johansen, Hope Cooperative to Everyone:
Motion to accept the memo to the county

08:49:11 From Stephanie Cotter to Everyone:
yes

08:49:13 From Fatemah Martinez to Everyone:
Yes

08:49:14 From Erin Johansen, Hope Cooperative to Everyone:
Yes

08:49:25 From Julie Hirota to Everyone:
yes

09:03:56 From Michelle Charlton (She/Her/Hers) SSF, CoC Coordinator to Everyone:
Details about the CESC: <https://sacramentostepsforward.org/committees/#cesc>

09:11:08 From Emily Halcon to Everyone:
Thanks all - glad to be back on the CoC Board. I apologize I have to leave early for the Board of Supervisors meeting, but look forward to continuing to work with you all!

09:18:51 From Alexis Bernard, Turning Point Community Programs to Everyone:
thank you!

09:18:51 From Nick Golling City of Sacramento to Everyone:
thank you!



FY 2021 CoC NOFO Competition Update

Sacramento CoC Board
September 2021

Goals for Today's Presentation

1. Provide a **high-level overview** of the 2021 Continuum of Care Notice of Funding Opportunity (CoC NOFO) competition
2. Review **time-sensitive action taken by the Executive Committee** on the CoC NOFO scoring materials

CoC NOFO High-Level Overview



Background

U.S. Department of Housing and Urban Development (HUD) has released a Notice of Funding Opportunity (NOFO)

- Funding competition among approximately 450 Continuums of Care (CoC)
- Released on August 18, 2021
- Approximately \$2.7 billion available nationally

<https://www.hudexchange.info/programs/e-snaps/fy-2021-coc-program-nofa-coc-program-competition/>

Funding for Sacramento CoC

Tier 1 (Annual Renewal Demand)	\$26,381,539
Tier 2 (CoC Bonus and reallocated funds)	\$1,319,077
Domestic Violence Bonus	\$1,498,148
CoC Planning	\$791,446

Eligible New Project Types

Permanent
Supportive
Housing

Rapid Re-
Housing

Joint
Transitional
Housing Rapid
Re-Housing

Coordinated
Entry -
Supportive
Services Only

Homeless
Management
Information
System

Planning

Bonus & DV Funding Projects

Eligible types of new projects created through bonus or reallocated funding:

- Permanent Housing-Permanent Supportive Housing
- Permanent Housing-Rapid Rehousing
- Joint Transitional Housing and Rapid Rehousing
- Dedicated HMIS
- Supportive services Only projects for Coordinated Entry

Eligible types of new projects created through DV bonus:

- Permanent Housing-Rapid Rehousing
- Joint Transitional Housing and Rapid Rehousing
- Supportive services Only projects for Coordinated Entry

Noteworthy Changes

Tribes and Tribally Designated Housing Entities eligible to apply.

Application deemphasizes system performance. New priorities:

- Determining, addressing impact of COVID-19
- Promoting racial equity in homelessness and in the local CoC process
- Inclusion in the local planning process of current and former homeless persons with lived experience
- Partnerships with housing, health, and service agencies.
- *System performance will be a higher priority again in 2022.*

Up to 10 bonus points if CoC Priority Listing includes new project applications (created through reallocation or CoC Bonus) that utilizes:

- housing subsidies or subsidized housing units funded through sources other than the CoC or ESG programs, and
- healthcare provided through an array of healthcare services providers.

2021 HUD CoC Policy Priorities

REVISED in 2021

- Ending homelessness for all persons
- Improving system performance

BACK AGAIN in 2021

- Use a housing first approach

NEW in 2021

- Reducing unsheltered homelessness
- Partnering with housing, health, and service agencies
- Racial equity
- Persons with lived experience

Timeline with Key Deadlines

August 18	2021 CoC Program NOFO was released.
September 2	Mandatory Technical Assistance (TA) Workshop for all project applicants.
September 8	New project Letter of Intent (LOI) due
September 24	Renewal and new project e-SNAPS applications due; New project PRESTO applications due
October 20-22	Review & Rank Panel meets to review renewal and new project PRESTO applications; generate the preliminary Priority Listing
October 29	CoC Board meets to approve the Priority Listing

Submission Deadline:

Tuesday, November 16, 2021, at 8:00 PM EDT/7:00 PM CDT/5:00 PM PDT

Two Parallel Processes for Providers



Executive Committee Action: Approve Small Modifications to the Scoring Materials

- Homebase identified three areas for improvement to the scoring tools to improve the CoC application score:
 - Objective measure of safety for domestic violence projects (renewal projects)
 - Leveraging non-CoC funded Housing Resources (new projects)
 - Cross-Sector Relationships with Healthcare Providers (new projects)
- Increase the CoC application score by up to 11 pts (pending new project applicants)
- The Executive Committee reviewed and approved these changes on August 26th

Spotlight: TA Workshop

- Attendance is mandatory for all project applicants
- Provide attendees with:
 - An overview of the local application process
 - Instructions for completing the local (PRESTO) and national (e-SNAPS) project applications.
- 72 unique participants, representing ~27 agencies
 - Publicized through the CoC's mailing list, on the SSF website, and targeted outreach to domestic violence providers, tribal entities, healthcare partners, and SHRA.

Spotlight: Review & Rank

Tier 1:

- Conditionally selected from the highest-scoring CoC to the lowest-scoring CoC, provided the project applications pass both eligibility and threshold review.
- If a DV Bonus project ranked in Tier 1 is selected with DV Bonus funds, the project will be removed from this tier and the projects below it will move up one rank position.

Tier 2:

- Less likely to be funded. Scored using a 100-point scale based on three factors:
 - CoC Score, CoC Project Ranking, Commitment to Housing First
- Dedicated HMIS projects and Coordinated Entry SSO projects will automatically receive 10 points.

Goal of Review & Rank Panel: Develop the Priority Listing

Questions?

2021 New Project Scoring Tool

Summary of Factors & Point Allocations	
1. Threshold Factors	N/A
2. Housing	25 points
3. Services	20 points
4. Agency Capacity	20 points
5. Prioritization, option of: a. Prioritization for New Projects Except for DV Bonus b. Prioritization for DV Bonus	25 points
6. Community	10 points
TOTAL	100 points

1. THRESHOLD FACTORS

Name	Description	Met/Not Met
Housing First	The project's policies will include a commitment to identifying and lowering its barriers to housing and provide housing and services in line with a Housing First approach.	Met/Not Met
Coordinated Entry	The project will participate in coordinated entry to the full extent possible for this project type.	Met/Not Met
HMIS	The project will enter data for all CoC-funded beds into HMIS (or parallel database for domestic violence services).	Met/Not Met
Formerly Homeless Input	The agency includes homeless or formerly homeless individual in feedback and decision-making processes.	Met/Not Met
Basic Compliance with HUD Policies	The agency has adequate internal financial controls, adequate record maintenance and management, and adequate policies regarding termination of assistance, client appeals, ADA requirements, and confidentiality.	Met/Not Met
Eligible Clients	The project will only accept new participants if they can be documented as eligible for this project's program type based on their housing and disability status.	Met/Not Met
Eligible Applicant	Neither the applicant nor the sub-recipients (if any) are for-profit entities.	Met/Not Met
Equal Access	The project will provide equal access and fair housing without regard to sexual orientation, gender identity, or local residency status.	Met/Not Met

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Match	Agency will be able to provide 25% match per grant.	Met/Not Met
Affirmatively Furthering Fair Housing	Agency will actively prevent discrimination by affirmatively accommodating people based on differences in: race, color, ancestry, or national origin; religion; mental or physical disability; sex, gender, or sexual orientation; marital or familial status, including pregnancy, children, and custody arrangements; genetic information; source of income; other arbitrary characteristics not relevant to a person's need or suitability for housing	Met/Not Met
Budget	Project has made a good faith effort to complete the budget template provided, showing both CoC and non-CoC funding sources for the project.	Met/Not Met
For DV Bonus Projects Only: Serving DV	Project is 100% dedicated to serving victims who are fleeing or attempting to flee domestic violence, including dating violence, sexual assault, stalking, and/or human trafficking who came from sheltered or unsheltered situations. The project must follow a Housing First model and utilize trauma-informed and client-centered approaches.	Met/Not Met

2. HOUSING (25 pts.)

Name	Description	Sources	Score
2.A. Fully Described and Appropriate Housing	<p>Award points for a housing design that:</p> <ul style="list-style-type: none"> • is clearly and fully described • has a layout or features that are thoughtfully matched to the target population • is strategically located to meet the needs of the target population • is physically accessible to persons with disabilities • will help maximize client choice in the CoC (e.g. by including a plan to evaluate each client's needs, strengths, and preferences in order to determine which mainstream benefits and/or jobs the client could qualify for) <p>Additionally, for Victim Service Providers:</p> <ul style="list-style-type: none"> • is designed to protect the safety of the population they serve 	RFI	Up to 10 points

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2.B. Ready to Start	<p>Award points if the project will be ready to begin housing clients within 3 months of receiving HUD funding. Consider:</p> <ul style="list-style-type: none"> • Whether the agency has adequately described how the project will acquire the necessary housing for the project type. For RRH, this may include landlord engagement strategies; • Whether the project site faces regulatory obstacles such as tenant displacement, environmental issues, or zoning issues; • Whether the agency's current staff has the capacity to begin preparing for this project; • Whether the agency already has policies and procedures that can be used as-is or easily adapted for use in a CoC-funded project 	RFI	Up to 5 points
2.C. Program Outcomes	<p>Award points if:</p> <ul style="list-style-type: none"> • The project's goals are realistic and sufficiently challenging given the scale of the project • Outcomes are measurable and appropriate to the population being served, and must meet minimum CoC-adopted targets, including: <ul style="list-style-type: none"> ○ At least 85% of clients experience positive housing outcomes ○ At least 55% of adult clients maintain or increase their income from all sources • Prospective outcomes reflect actual performance outcomes from other projects administered by the applicant (as appropriate). 	RFI	Up to 10 points

3. SERVICES (20 pts.)

Name	Description	Sources	Score
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SACRAMENTO CONTINUUM OF CARE

3.A. Appropriate Supportive Services	<p>Award points for services that:</p> <ul style="list-style-type: none"> • use a Housing First approach, • offer ongoing support to stay housed, • are comprehensive and well-coordinated, • include culture-specific elements, and • are thoughtfully matched to the target population <p>For projects that will be referring specific types of clients to specific outside services, award points if the project explains a concrete plan for referrals, giving examples of:</p> <ul style="list-style-type: none"> • Who will be referred; • The agencies that will accept referrals; • The types of services to be provided; and • The logic behind the agency's referral scheme <p>For Victim Service Providers award points for services that improve the safety for survivors of domestic violence, dating violence, sexual assault, stalking, and/or human trafficking</p>	<p>RFI</p>	<p>Up to 10 points</p>
3.B. Relevant Experience	<p>Award points if the agency submitting this application has demonstrated, through past performance, the ability to successfully carry out the work proposed and has successfully served homeless people as a particular group.</p> <p>Consider the experience of the agency in handling a similar project (e.g. if the project will involve relocation of tenants, what experience does the agency have with relocation).</p>	<p>RFI</p>	<p>Up to 10 points</p>

4. AGENCY CAPACITY (20 pts.)

Name	Description	Sources	Score
4.A. Budget	<p>Award points based on the bullet points below:</p> <ul style="list-style-type: none"> • Project has submitted a budget that is clear, complete, and easy to read. • The budget shows that the project will have enough resources to provide high-quality, reliable services to the target population. • The budget shows that the project will leverage significant outside resources (funding, staff, building space, volunteers, etc.) rather than rely entirely on CoC funds. • The budget shows that the project is taking appropriate measures to contain costs. 	<p>Budget</p> <p>RFI</p>	<p>Up to 5 points</p>
4.B. Agency Capacity	<p>Award points if agency:</p> <p>Has successfully handled at least one other federal grant or other major grant of this size and complexity, either in or out of the CoC (or can otherwise demonstrate that it can successfully manage complex reporting requirements).</p> <ul style="list-style-type: none"> • Has sufficient fiscal capacity to manage the grant, including: <ul style="list-style-type: none"> ○ internal financial controls ○ grant match tracking ○ well-maintained records ○ oversight by a board of directors ○ a strategy for documenting eligible costs ○ a strategy for ensuring adequate grant drawdowns • Is large enough to handle the expected client case load; • Is familiar with innovative or evidence-based practices; • Includes at least one person with formal training and/or education in a relevant social services field 	<p>e-LOCCs</p> <p>E-Snaps</p>	<p>Up to 10 points</p>

SACRAMENTO CONTINUUM OF CARE

<p>4.C. Audit and Monitoring Findings</p>	<p>The agency must report all irregularities resolved or unresolved (e.g., a concern or finding from HUD, a recommendation or finding from SSF (sub-recipients only), a significant deficiency or material weakness from a financial audit, or any type of finding from another funding entity ex. City or County) revealed by any audits or monitoring for similar projects.</p> <p>Agencies that have irregularities for similar projects must provide (1) relevant documentation identifying those irregularities (e.g., highlighted sections of a financial report), and (2) the project's plan to rectify program irregularities. If irregularities have been rectified, agencies should include any available confirmation letters from relevant oversight entities (e.g. SSF, HUD, Financial entity, Local Jurisdiction);</p> <p>Award full points (5 points) for the project if:</p> <ul style="list-style-type: none"> • If the agency can show no irregularities from similar projects; or • If no irregularities have been revealed by any audits or monitoring for similar projects. <p>Award up to 5 points for the project if:</p> <ul style="list-style-type: none"> • If the agency adequately submits relevant documentation identifying any irregularities and provides an adequate explanation to show how any irregularities have been or will be addressed. An adequate explanation includes (1) a brief explanation of the steps the agency will take to address the irregularities, (2) the timeline these steps will be completed on, and (3) how the agency will avoid similar findings in the future. • If the agency is currently disputing findings from an audit or monitoring for a similar project and submits (1) a brief explanation of the irregularities, and (2) 	<p>All HUD, SSF, financial audits, or audits/ monitoring from other funding entities from the last 2 years.</p> <p>RFI</p>	<p>Up to 5 points</p>
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SACRAMENTO CONTINUUM OF CARE

	<p>the most updated timeline available for disputing the irregularities.</p> <p>Award up to 3 points if irregularities were found for similar projects and the agency provided documentation, but the agency does not provide an adequate explanation.</p> <p>Award no points if the agency does not submit any documentation (e.g., confirmation letters) from oversight entities to support this criteria.</p>		
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5A. PRIORITIZATION FOR NEW PROJECTS EXCEPT DV BONUS (25 pts.)

*If this application is for a **DV Bonus-funded** new project, please skip this section and move to the next.*

Name	Description	Sources	Score
5.A.1. Community Priority	<p>Award points if the project addresses the priority need identified by the Advisory Committee in 2019: Permanent Supportive Housing, with targeted services for either youth or seniors. <u>OR</u></p> <p>Award points if the project addresses the priority need identified by the CoC Board in 2021: Permanent Supportive Housing, with targeted services for those experiencing health conditions identified by the CDC as making someone vulnerable to COVID-19. For a full list of conditions, see here.</p> <p>Please note that HUD may require that Permanent Supportive Housing be dedicated to persons experiencing Chronic Homelessness.</p> <p>Please note, projects can receive points for both the Community Priority (5.A.1) and HUD Priority (5.A.2) factors if they meet the criteria.</p>	<p>E-snaps</p> <p>RFI</p>	<p>Up to 10 points</p>

SACRAMENTO CONTINUUM OF CARE

5.A.2. HUD Priority	<p>Award points if the project addresses the priority needs identified by HUD in 2021:</p> <ul style="list-style-type: none"> Permanent Supportive Housing or Rapid Re-Housing that leverages healthcare resources to support program participants (as documented with a written commitment from a health care organization); <u>OR</u> Permanent Supportive Housing or Rapid Re-Housing, with Housing Choice Voucher (HCV) or other non-CoC funding for rental assistance of leasing. <p>Please note, projects can receive points for both the Community Priority (5.A.1) and HUD Priority (5.A.2) factors if they meet the criteria.</p>	<p>E-snaps RFI</p>	<p>Up to 5 points</p>
5.A.3. Severity of Needs & Special Considerations	<p>Award points to projects that will serve population(s) with severe needs and vulnerabilities (e.g. chronically homeless, history of domestic violence), and will also fill an important gap in housing and services for persons experiencing homelessness in the Sacramento region (e.g., serving a unique population, leveraging certain funding, maintaining site based housing).</p> <p>Applicants should specifically consider the needs and vulnerabilities of youth or seniors or for those experiencing health conditions identified by the CDC as making someone vulnerable to COVID-19. For a full list of conditions, see here.</p>	<p>RFI APR</p>	<p>Up to 10 points</p>

5B. PRIORITIZATION FOR DV BONUS HOUSING (25 pts.)

Use this section *instead of the previous page* if the project is applying for DV Bonus funding. For all scoring purposes, “domestic violence” also includes dating violence, sexual assault, stalking, and/or trafficking.

Name	Description	Source	Score
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SACRAMENTO CONTINUUM OF CARE

5.B.1. How Project will Address Need	<p>Award points for each of the following items:</p> <ul style="list-style-type: none"> • Project provides data describing the CoC's population of domestic violence survivors • Project explains how it proposes to meet the unmet needs of domestic violence survivors, especially with survivors who come from unsheltered situations. • The project will have housing that is specifically designed to accommodate the needs of survivors. • The project's staff has skills that are specifically needed to identify and locate survivors, or to persuade survivors to accept and enter housing. • The project's staff utilize trauma-informed and client-centered approaches. • The project meets a priority need identified by HUD in 2021: <ul style="list-style-type: none"> ○ Permanent Supportive Housing or Rapid Re-Housing that leverages healthcare resources to support program participants (as documented with a written commitment from a health care organization); <u>OR</u> ○ Permanent Supportive Housing or Rapid Re-Housing, with Housing Choice Voucher (HCV) or other non-CoC funding for rental assistance of leasing. 	<p align="center">RFI</p>	<p align="center">Up to 5 points</p>
5.B.2. Previous Performance	<p>Award points if the agency has experience serving, or demonstrates a plan to serve, victims who are fleeing, or attempting to flee, domestic violence, which includes dating violence, sexual assault, stalking, and/or human trafficking, and that experience, or plan, specifically shows that they can serve victims who come from unsheltered situations.</p>	<p align="center">RFI</p>	<p align="center">Up to 10 points</p>
5.B.3. Ability to Meet Safety Outcomes	<p>Award points for each of the following items:</p> <ul style="list-style-type: none"> • The project articulates a specific plan for ensuring that its residents will be safe from further domestic violence. • The project sets quantitative safety targets that are appropriate and realistic. 	<p align="center">RFI</p>	<p align="center">Up to 10 points</p>

SACRAMENTO CONTINUUM OF CARE

	<ul style="list-style-type: none"> The project explains why it is likely to be able to achieve the targeted safety outcomes. 		
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6. COMMUNITY (10 pts.)

Name	Description	Sources	Score
6.A. Participation in CoC Activities	Award points for the agency's attendance, participation, and leadership at CoC events, meetings, committees, forums, and projects, with a focus on activities that took place since the last NOFA. Typically, full points should be awarded if the agency meaningfully participated in at least 4 voluntary events over the course of the year, or if the agency led at least 1 successful event, training, or initiative over the course of the year.	RFI	Up to 5 points
6.B. Local Competition Deadlines	<p>Award full points if the project met all local competition deadlines, including deadlines for turning in supporting documents and attachments.</p> <ul style="list-style-type: none"> Award 3 points if any portion of the local application was turned in <u>up to</u> 24 hours late. Award no points if any mandatory portion of the local application was <u>more than</u> 24 hours late. If any mandatory portion of the local application was more than 72 hours late, the project may be disqualified at the discretion of the Panel. 	Homebase analysis	Up to 5 points

2021 Renewal Project Scoring Tool

Summary of Factors & Point Allocations	
1. Threshold Factors	N/A
2. Housing Performance	24 points
3. Income Performance	10 points
4. Utilization Performance	20 points
5. Severity of Need and Service Quality	20 points
6. Compliance	12 points
7. Community	11 points
8. Enhancing Capacity	3 points
9. BONUS: Coordinated Entry Participation	3 points
TOTAL	100 points (+ 3 bonus)

1. THRESHOLD FACTORS

Name	Description	Met/Not Met
Housing First	The project's policies include a commitment to identifying and lowering its barriers to housing, in line with a Housing First approach.	Met/Not Met
Coordinated Entry	The project will participate in coordinated entry to the extent possible for this project type, as demonstrated by its policies and procedures.	Met/Not Met
HMIS	The project will enter data for all CoC-funded beds into HMIS (or parallel database for domestic violence services).	Met/Not Met
Successful Drawdown	If the project is under contract with HUD, then the project has made at least one successful drawdown of federal funds as of the time of this application was submitted.	Met/Not Met
Client Participation in Project Design and Policymaking	Absent the impact of COVID-19, the agency typically includes homeless or formerly homeless individual in feedback and decision-making processes.	Met/Not Met
Basic Compliance with HUD Policies	The agency has adequate internal financial controls, adequate record maintenance and management, and adequate policies regarding termination of assistance, client appeals, ADA and fair housing requirements, and confidentiality.	Met/Not Met

SACRAMENTO CONTINUUM OF CARE

Eligible Applicants	The project will only accept new participants if they can be documented as eligible for this project's program type based on their housing and disability status.	Met/Not Met
Equal Access	The project provides equal access and fair housing without regard to sexual orientation, gender identity, local residency status, or any other protected category.	Met/Not Met
Match	Agency demonstrates 25% match per grant.	Met/Not Met
Affirmatively Furthering Fair Housing	Agency actively prevents discrimination by affirmatively accommodating people based on differences in: race, color, ancestry, or national origin; religion; mental or physical disability; sex, gender, or sexual orientation; marital or familial status, including pregnancy, children, and custody arrangements; genetic information; source of income; other arbitrary characteristics not relevant to a person's need or suitability for housing	Met/Not Met
<i>Required but not scored</i>		

[Scored Factors Begin on Next Page]

2. HOUSING PERFORMANCE (24 pts.)

Name	Description	Sources	Score
Permanent Supportive Housing (PSH)			
2A. Housing Retention	<p>Successes in Housing Retention for PSH projects are measured by the percentage of individual project participants that remain in permanent housing or exit as “living-leavers” to permanent housing at the end of the evaluation period.</p> <p>For projects that serve families or small projects, that experience an outsized impact on program performance for this factor, projects are invited to discuss the number of households that left the project and how long each household had been in the program prior to leaving the program unsuccessfully under the <i>exceptional circumstances</i> supplemental question for consideration by the panel.¹ In an exception to the Review and Rank Policy, at section IV. Review and Rank Process, paragraph J:</p> <ul style="list-style-type: none"> • If one household left the program unsuccessfully, the panel may elect to increase a project’s scaled score and award up to 18 points to the project, and • If two households left the program unsuccessfully, the panel may elect to increase a project’s scaled score and to award up to 6 points. <p>Participants that passed away during the measurement period.</p>	APR Q5 APR Q23	≥ 99% = 24
			98% - 98.9% = 18
			96% - 97.9% = 12
			90% - 95.9% = 6
			85% - 89.5% = 4
			80% - 84.9% = 2
			< 80% = 0

¹ Feedback was received about using households instead of individuals to show performance so that larger families don’t have an outsized-impact on program performance, but APRs do not provide information by household, only by program participant.

SACRAMENTO CONTINUUM OF CARE

Rapid Re-Housing (RRH) and Joint Transitional Housing and Rapid Re-Housing (TH-RRH)			
2B. Housing Placement	<p>Successes in Housing Placement for RRH and TH-RRH projects are measured by the number of participants who exited to a Permanent Housing destination from the total number of all participants in the project.</p> <p>For projects that serve families, that experience an outsized impact on program performance, projects are invited to discuss under the <i>exceptional circumstances</i> supplemental question for consideration by the panel.</p> <p>Participants that passed away during the measurement period do not impact the project's performance.</p>	APR Q5 APR Q23	≥ 90% = 24
			85-89.9% = 22
			80% - 84.9% = 18
			75% - 79.9% = 12
			70% - 74.9% = 6
			< 70% = 0

3. INCOME PERFORMANCE (10 pts.)

Name	Description	Sources	PSH Scale	RRH and TH-RRH Scale	Score
3A. Increase or Maintain Income	<p>Successes in increasing or maintaining participant income are measured by the percent of adult participants in the project who maintained a non-zero income, or increased income, from project entry to exit or Annual Assessment.</p> <p>Adult participants that passed away during the measurement period do not impact the project's performance.</p>	APR Q5 APR Q19	≥ 85%	≥ 75%	4
			70% - 84.9%	60% - 74.9%	3
			55% - 69.9%	45% - 59.9%	2
			40% - 54.9%	30% - 44.9%	1
			< 40%	< 30%	0

SACRAMENTO CONTINUUM OF CARE

3B. Non-Cash Mainstream Benefits	<p>Successes in connecting participants with non-cash mainstream benefits are measured by the percentage of adult stayers/leavers with non-cash benefit sources, excluding all stayers not yet required to have an annual assessment.</p> <p>Adult participants that passed away during the measurement period do not impact the project's performance.</p>	APR Q5 APR Q20	$\geq 95\% = 4$
			$90\% - 94.9\% = 3$
			$80\% - 89.9\% = 2$
			$75\% - 79.9\% = 1$
			$< 75\% = 0$
3C. Health Insurance	<p>Successes in connecting participants with health insurance are measured by the percentage of stayers/leavers with health insurance, excluding all stayers not yet required to have an annual assessment.</p> <p>Participants that passed away during the measurement period do not impact the project's performance</p>	APR Q5 APR Q21	$\geq 95\% = 2$
			$90\% - 94.9\% = 1$
			$< 90\% = 0$

4. UTILIZATION PERFORMANCE (20 pts.)

Name	Description	Sources	Score
4A. Bed and/or Unit Utilization	<p>For Projects Serving Single Adults in Shared Housing: Successes in achieving full utilization for PSH, RRH, and TH-RRH projects that serve single adult households in units that have more than one bed are best measured by looking at the number of beds in use on the last Wednesday of each quarter, divided by the total number of beds promised in e-snaps.</p>	APR Q7b APR Q8b E-Snaps	$\geq 95\% = 12$
			$90\% - 94.9\% = 9$
			$85\% - 89.9\% = 6$

SACRAMENTO CONTINUUM OF CARE

	<p>For Projects Serving Adults in Non-Shared Housing and/or Families: Successes in achieving full utilization for PSH, RRH, and TH-RRH projects that serve adults in non-shared units or families are best measured by looking at the number of units in use on the last Wednesday of each quarter, divided by the total number of units promised in e-snaps.</p>		80% - 84.9% = 3
			< 80% = 0
4B. Grant Spenddown	<p>Successes in Grant Spenddown are measured by dividing the amount of money drawn down from e-LOCCs during the project's most recently completed contract by the amount on the corresponding GIW.</p>	e-LOCCs E-Snaps	≥ 95% = 6
			85% - 94.9% = 4
			75% - 84.9% = 2
			< 75% = 0
4C. Quarterly Drawdowns	<p>Successes in Grant Spenddown are also measured by the number of drawdowns made by projects, and depend on projects drawing down quarterly (i.e., occurring at least once in each three-month period during the year). Award 0.5 points for each successful quarterly drawdown over the competition period.</p>	RFI	Up to 2 points

5. SEVERITY OF NEED AND SERVICE QUALITY (20 pts.)

Name	Description	Sources	Score
5A. Chronic Homeless	<p>Successes in Chronic Homelessness are measured as follows: Award 1 point for each of the following items, for a total of up to 3 points:</p> <ul style="list-style-type: none"> • Project has attached eligibility forms to document chronic homelessness that reflect the current definition of chronic homelessness. • Project has checked the box for DedicatedPLUS or 100% Dedicated in e-snaps. • Project has listed the evidence-based practices staff use on a daily basis to serve clients who are chronically homeless. 	<p>APR Q26a</p> <p>E-snaps</p> <p>RFI</p>	Up to 3 points
5B. Severity of Needs & Special Considerations	<p>Successes are dependent on projects serving population(s) with severe needs and vulnerabilities and the projects' explanation of the role the project plays in filling an important gap in housing and services for persons experiencing homelessness in the Sacramento region (e.g., leveraging unique funding; maintaining site-based housing; or serving a unique population such as LGBTQ individuals, individuals with felonies, or individuals transferred from a PSH program to prevent eviction). Applicants should consider the following needs, vulnerabilities, and populations that when answering this question (while these examples are not exhaustive, they do represent categories for which APR information is available):</p> <ul style="list-style-type: none"> • Chronic homelessness • Current or past substance abuse • History of domestic violence • Physical & Mental Health Conditions 	<p>RFI</p> <p>APR Q5a Q10 Q13a1, Q14a, Q15, Q16, Q27a</p>	Up to 12 Points

SACRAMENTO CONTINUUM OF CARE

	<ul style="list-style-type: none"> • Transgender/gender non-conforming • Youth • Seniors <p>Successes will be measured with reference to both APR data where available and narrative responses.</p>		
5C. Quality of Services	<p>Successes in Quality of Services are measured based on the project's narrative explaining to extent to which the project provides services that:</p> <ul style="list-style-type: none"> • Offer ongoing support to stay housed, • Are comprehensive and well-coordinated, • Are thoughtfully matched to the needs of the target population, and • Are delivered by an adequate number of appropriately trained staff (i.e., in your response, please include the project's (1) current case manager to client ratio, (2) number of additional staff and/or volunteers supporting the work of case managers, (3) a brief description of your rationale for this approach to case management). <p>Successes for projects provided by Victim Service Providers are also measured based on the project's narrative explaining the extent to which the project provides services that improve the safety for survivors of domestic violence, dating violence, sexual assault, stalking, and/or human trafficking. Full points will be available to domestic violence projects that provide objective data on how they improved participant safety.</p>	RFI	Up to 5 points

6. COMPLIANCE (12 pts.)

Name	Description	Sources	Score
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SACRAMENTO CONTINUUM OF CARE

<p>6A. Audit or Monitoring Findings</p>	<p>The project must report all irregularities resolved or unresolved (e.g., a concern or finding from HUD, a recommendation or finding from SSF (sub-recipients only), a significant deficiency or material weakness from a financial audit, or any type of finding from another funding entity ex. City or County) revealed by any audits or monitoring for this project (including shared common spaces for projects co-located with non-CoC-funded units).</p> <p>Projects that have irregularities must provide (1) relevant documentation identifying those irregularities (e.g., highlighted sections of a financial report), and (2) the project's plan to rectify program irregularities. If irregularities have been rectified, projects should include any available confirmation letters from relevant oversight entities (e.g. SSF, HUD, Financial entity, Local Jurisdiction);</p> <p>Award full points (8 points) for the project if:</p> <ul style="list-style-type: none"> • The project was not audited or monitored; or • If no irregularities have been revealed by any audits or monitoring for this project. <p>Award up to 8 points for the project if:</p> <ul style="list-style-type: none"> • If a project adequately submits relevant documentation identifying any irregularities and provides an adequate explanation to show how any irregularities have been or will be addressed. An adequate explanation includes (1) a brief explanation of the steps the project will take to address the irregularities, (2) the timeline these steps will be completed on, 	<p>All HUD, SSF, financial audits, or audits/ monitoring from other funding entities from the last 2 years.</p> <p>RFI</p>	<p>Up to 8 points</p>
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SACRAMENTO CONTINUUM OF CARE

	<p>and (3) how the project will avoid similar findings in the future.</p> <ul style="list-style-type: none"> If a project is currently disputing findings from an audit or monitoring and submits (1) a brief explanation of the irregularities, and (2) the most updated timeline available for disputing the irregularities. <p>Award up to 4 points if irregularities were found for this project and the project provided documentation, but the project does not provide an adequate explanation.</p> <p>Award no points if the project does not submit any documentation (e.g., confirmation letters) from oversight entities to support this criteria.</p>		
6B. Accurate Data	<p>Successes in Accurate Data are measured using the percent of data recorded as either missing, don't know, client refused to answer, and/or unable to calculate, where the lower percentage the better. Projects with less than 5% data inaccuracy should receive full points.</p>	APR Q6	< 5% error = 2
			5% - 10% error = 1
			> 10% error = 0
6C. Timely Data	<p>Successes in Timely Data are measured using the average length of time (in days) between when a client enters or exits the project, and when the project records the entry or exit in HMIS. Projects that entered client entries/exits into HMIS in under 5 days received full points</p>	APR Q6e	< 5 days = 2
			5 days – 8 days = 1
			> 8 days = 0

7. COMMUNITY (11 pts.)

Name	Description	Sources	Score
7A. Participation in CoC Activities	Successes in Participation in CoC Activities are measured based on the agency's attendance, participation, and leadership at CoC events, meetings, committees, forums, and projects, with a focus on activities that took place since the last NOFA. Typically, full points should be awarded if the agency meaningfully participated in at least 4 voluntary events over the course of the year, or if the agency led at least 1 successful event, training, or initiative over the course of the year.	RFI	Up to 4 points
7B. Mandatory Training	Successes in Mandatory Training are based on whether the agency demonstrated regular attendance at mandatory training events by attending at least one such event per quarter.	RFI SSF Staff Report	Up to 2 points
7C. Local Competition Deadlines	<p>Award full points if the project met all local competition deadlines, including deadlines for turning in supporting documents and attachments.</p> <p>Deduct <u>up to 5 points</u> if project was late in finalizing APRs without valid reason.</p> <p>Deduct 2 points if any portion of the local application was turned in <u>up to</u> 24 hours late.</p> <p>Deduct 5 points if any mandatory portion of the local application was <u>more than</u> 24 hours late.</p> <p>If any mandatory portion of the local application was more than 72 hours late, the project may be disqualified at the discretion of the Panel.</p>	HomeBase analysis	Up to 5 points

8. ENHANCING CAPACITY (3 pts.)

Name	Description	Sources	Score
8A. Transitions to Permanent Housing	Success is measured by PSH programs that effectively facilitate successful flow from PSH to other permanent housing (including housing with rental subsidy), evidenced by percent of individuals served that exit to other permanent housing.	RFI APR Q23	Up to 3 points

9. BONUS COORDINATED ENTRY PARTICIPATION (3 pts.)

Name	Description	Sources	Score
9A. BONUS Coordinated Entry Participation	<p>If this project participates in Coordinated Entry:</p> <ul style="list-style-type: none"> Award full points to projects who reported filling 100% of project vacancies through CE. Award no points to projects who reported filling less than 100% of project vacancies through CE. <p>If this project does not currently participate in Coordinated Entry:</p> <ul style="list-style-type: none"> Award up to two points if this project provides an explanation of (1) the barriers (e.g., restrictions from other funders) that prevent the project from being fully integrated into Coordinated Entry, and (2) the steps the project has taken over the competition year towards Coordinated Entry integration. 	RFI SSF Staff Report	Up to 3 points

2021 Coordinated Entry New Project Scoring Tool

Summary of Factors & Point Allocations	
1. Threshold Factors	N/A
2. Coordinated Entry Project Design	32 points
3. Services	13 points
4. Agency Capacity	20 points
5. Prioritization, option of: a. Prioritization for New Projects Except for DV Bonus b. Prioritization for DV Bonus	25 points
6. Community	10 points
TOTAL	100 points

1. THRESHOLD FACTORS

Name	Description	Met/Not Met
Coordinated Entry Understanding	The applicant has communicated and coordinated with the current Coordinated Entry (CE) Lead to learn about how the current CE system operates and submits a proposed project that demonstrates integration with the current CE system [to be confirmed by CE Lead]. The applicant also understands the HUD requirements for Coordinated Entry, as demonstrated in this application.	Met/Not Met
Housing First	The project's policies will include a commitment to identifying and lowering its barriers to housing and provide housing and services in line with a Housing First approach.	Met/Not Met
HMIS	The project will enter data for all CoC-funded beds into HMIS (or parallel database for domestic violence services).	Met/Not Met
Formerly Homeless Input	The agency includes homeless or formerly homeless individual in feedback and decision-making processes.	Met/Not Met
Basic Compliance with HUD Policies	The agency has adequate internal financial controls, adequate record maintenance and management, and adequate policies regarding termination of assistance, client appeals, ADA requirements, and confidentiality.	Met/Not Met
Eligible Applicant	Neither the applicant nor the sub-recipients (if any) are for-profit entities.	Met/Not Met

SACRAMENTO CONTINUUM OF CARE

Equal Access	The project will provide equal access and fair housing without regard to sexual orientation, gender identity, or local residency status.	Met/Not Met
Match	Agency will be able to provide 25% match per grant.	Met/Not Met
Affirmatively Furthering Fair Housing	Agency will actively prevent discrimination by affirmatively accommodating people based on differences in: race, color, ancestry, or national origin; religion; mental or physical disability; sex, gender, or sexual orientation; marital or familial status, including pregnancy, children, and custody arrangements; genetic information; source of income; other arbitrary characteristics not relevant to a person's need or suitability for housing	Met/Not Met
Budget	Project has made a good faith effort to complete the budget template provided, showing both CoC and non-CoC funding sources for the project.	Met/Not Met
For DV Bonus Projects Only: Serving DV	Project is 100% dedicated to serving victims who are fleeing or attempting to flee domestic violence, including dating violence, sexual assault, stalking, and/or human trafficking who came from sheltered or unsheltered situations. The project must follow a Housing First model and utilize trauma-informed and client-centered approaches.	Met/Not Met

2. COORDINATED ENTRY PROJECT DESIGN (32 pts.)

Name	Description	Sources	Score
2.A. Connections to Current CE System	<p>Award points if the proposed project will align with HUD requirements and local coordinated entry design:</p> <ul style="list-style-type: none"> Does the project demonstrate knowledge and understanding of current Coordinated Entry System including processes and policies around eligibility, assessment, prioritization and match, placement, and the circumstances under which a Coordinated Entry referral can be denied? 	RFI	Up to 8 points

SACRAMENTO CONTINUUM OF CARE

2.B. Capacity Building	<p>Award points if the proposed project will align with HUD requirements and local coordinated entry design:</p> <ul style="list-style-type: none"> • Does the project demonstrate why and how it meets an existing need within the current Coordinated Entry system? • Will the households served by this project be new to Coordinated Entry or receive additional (targeted) services through the proposed project beyond what is currently available? • Does the project provide a connection to housing and/or services not currently available through the existing Coordinated Entry System? 	RFI	Up to 8 points
2.C. Alignment with Local Process	<p>Award points if the proposed project demonstrates how it will connect into the current Coordinated Entry System:</p> <ul style="list-style-type: none"> • Does the project demonstrate it will use community-approved assessment tools such as the VI-SPDAT? • Does the project demonstrate how it will ensure that Coordinated Entry eligible households are document ready? • Does the project demonstrate how it will work with the Coordinated Entry Lead to ensure clients are identified and connected to appropriate housing vacancies quickly including using processes such as by-name list and case conferencing? • Does the project demonstrate how it will adequately protect the safety of DV survivors during assessment and referral? 	RFI	Up to 8 points
2.D. Ready to Start	<p>Award points if the proposed project will be ready to begin serving clients within 3 months of receiving HUD funding. Consider:</p> <ul style="list-style-type: none"> • Whether the agency has demonstrated communication/coordination with the CE Lead in developing the proposed projects (via letter of support or email correspondence); 	RFI	Up to 8 points

SACRAMENTO CONTINUUM OF CARE

	<ul style="list-style-type: none"> • Whether the agency's current staff has the capacity to begin preparing for this project; • Whether the agency has a plan to train staff in local Coordinated Entry processes and tools (e.g., does the project indicate how many staff will be/are already trained in HMIS or the VI-SPDAT); and • Whether the agency already has policies and procedures that can be used as-is or easily adapted for use in this project. 		
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3. SERVICES (13 pts.)

Name	Description	Sources	Score
3.A. Referrals to Services	<p>Award points if the proposed project's services assessment process will align with HUD requirements and local Coordinated Entry design.</p> <ul style="list-style-type: none"> • Does the project have a plan for diverting clients who might be able to self-resolve? Evaluate how the project will connect clients to self-help resources when appropriate. • Will the project actively evaluate which services a client would benefit from while waiting to be matched with housing (e.g., on-going case management), taking into account client preference? 	RFI	Up to 4 points
3.B. Services in the Community	<p>Award points if the proposed project will have adequate connections to the broader homelessness system of care. Consider:</p> <ul style="list-style-type: none"> • Does the project adequately describe their plan for connecting clients to services in the community? Award fewer points for general statements, more points for concrete descriptions of service linkages and delivery. 	RFI	Up to 6 points

SACRAMENTO CONTINUUM OF CARE

	<ul style="list-style-type: none"> Does the project have existing relationships with service providers that are not currently available through the existing Coordinated Entry System? Does the project participate in any unique committees or partnerships that will be beneficial for connecting clients to services? 		
3.C. Agency Resource Training	<p>Award points if the proposed project will conduct or provide access to training for staff on available mainstream resources for which clients may qualify. Consider:</p> <ul style="list-style-type: none"> Agency plans for staff training on benefits eligibility; Agency capacity to provide connections to mainstream benefits, such as SOAR training. 	RFI	Up to 3 points

4. AGENCY CAPACITY (20 pts.)

Name	Description	Sources	Score
4.A. Budget	<p>Award points based on the bullet points below:</p> <ul style="list-style-type: none"> Project has submitted a budget that is clear, complete, and easy to read. The budget shows that the project will have enough resources to provide high-quality, reliable services to the target population. The budget shows that the project will leverage significant outside resources (funding, staff, building space, volunteers, etc.) rather than rely entirely on CoC funds. The budget shows that the project is taking appropriate measures to contain costs. 	Budget RFI	Up to 5 points
4.B. Agency Capacity	<p>Award points if agency: Has successfully handled at least one other federal grant or other major grant of this size and complexity, either in or out of the CoC (or can otherwise demonstrate that it can</p>	e- LOCCs E- Snaps	Up to 10 points

SACRAMENTO CONTINUUM OF CARE

	<p>successfully manage complex reporting requirements).</p> <ul style="list-style-type: none"> Has sufficient fiscal capacity to manage the grant, including: <ul style="list-style-type: none"> internal financial controls grant match tracking well-maintained records oversight by a board of directors a strategy for documenting eligible costs a strategy for ensuring adequate grant drawdowns Is large enough to handle the expected client case load; Is familiar with innovative or evidence-based practices; Includes at least one person with formal training and/or education in a relevant social services field 		
<p>4.C. Audit and Monitoring Findings</p>	<p>The agency must report all irregularities resolved or unresolved (e.g., a concern or finding from HUD, a recommendation or finding from SSF (sub-recipients only), a significant deficiency or material weakness from a financial audit, or any type of finding from another funding entity ex. City or County) revealed by any audits or monitoring for similar projects.</p> <p>Agencies that have irregularities for similar projects must provide (1) relevant documentation identifying those irregularities (e.g., highlighted sections of a financial report), and (2) the project's plan to rectify program irregularities. If irregularities have been rectified, agencies should include any available confirmation letters from relevant oversight entities (e.g. SSF, HUD, Financial entity, Local Jurisdiction);</p> <p>Award full points (5 points) for the project if:</p> <ul style="list-style-type: none"> If the agency can show no irregularities from similar projects; or 	<p>All HUD, SSF, or financial audits from last 2 years.</p> <p>RFI</p>	<p>Up to 5 points</p>

SACRAMENTO CONTINUUM OF CARE

	<ul style="list-style-type: none"> If no irregularities have been revealed by any audits or monitoring for similar projects. <p>Award up to 5 points for the project if:</p> <ul style="list-style-type: none"> If the agency adequately submits relevant documentation identifying any irregularities and provides an adequate explanation to show how any irregularities have been or will be addressed. An adequate explanation includes (1) a brief explanation of the steps the agency will take to address the irregularities, (2) the timeline these steps will be completed on, and (3) how the agency will avoid similar findings in the future. If the agency is currently disputing findings from an audit or monitoring for a similar project and submits (1) a brief explanation of the irregularities, and (2) the most updated timeline available for disputing the irregularities. <p>Award up to 3 points if irregularities were found for similar projects and the agency provided documentation, but the agency does not provide an adequate explanation.</p> <p>Award no points if the agency does not submit any documentation (e.g., confirmation letters) from oversight entities to support this criteria.</p>		
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5A. PRIORITIZATION FOR NEW PROJECTS EXCEPT DV BONUS (25 pts.)

Name	Description	Sources	Score
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SACRAMENTO CONTINUUM OF CARE

<p>5.A.1. Community Priority</p>	<p>Award points if the project addresses the priority need identified by the Advisory Committee in 2019: Permanent Supportive Housing, with targeted services for either youth or seniors. <u>OR</u></p> <p>Award points if the project addresses the priority need identified by the CoC Board in 2021: Permanent Supportive Housing, with targeted services for those experiencing health conditions identified by the CDC as making someone vulnerable to COVID-19. For a full list of conditions, see here.</p> <p>Please note that HUD may require that Permanent Supportive Housing be dedicated to persons experiencing Chronic Homelessness.</p> <p>Please note, projects can receive points for both the Community Priority (5.A.1) and HUD Priority (5.A.2) factors if they meet the criteria.</p>	<p>E-snap RFI</p>	<p>Up to 10 points</p>
<p>5.A.2. HUD Priority</p>	<p>Award points if the project addresses the priority needs identified by HUD in 2021:</p> <ul style="list-style-type: none"> • Permanent Supportive Housing or Rapid Re-Housing that leverages healthcare resources to support program participants (as documented with a written commitment from a health care organization); <u>OR</u> • Permanent Supportive Housing or Rapid Re-Housing, with Housing Choice Voucher (HCV) or other non-CoC funding for rental assistance of leasing. <p>Please note, projects can receive points for both the Community Priority (5.A.1) and HUD Priority (5.A.2) factors if they meet the criteria.</p>	<p>E-snap RFI</p>	<p>Up to 5 points</p>
<p>5.A.3. Severity of Needs & Special Considerations</p>	<p>Award points to projects that will serve population(s) with severe needs and vulnerabilities (e.g. chronically homeless,</p>	<p>RFI APR</p>	<p>Up to 10 points</p>

SACRAMENTO CONTINUUM OF CARE

	<p>history of domestic violence), and will also fill an important gap in housing and services for persons experiencing homelessness in the Sacramento region (e.g., serving a unique population, leveraging certain funding, maintaining site based housing).</p> <p>Applicants should specifically consider the needs and vulnerabilities of youth or seniors or for those experiencing health conditions identified by the CDC as making someone vulnerable to COVID-19. For a full list of conditions, see here.</p>		
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5B. PRIORITIZATION FOR DV BONUS HOUSING (25 pts.)

*Use this section **instead of the previous page** if the project is applying for DV Bonus funding. For all scoring purposes, “domestic violence” also includes dating violence, sexual assault, stalking, and/or trafficking.*

Name	Description	Source	Score
5.B.1. How Project will Address Need	<p>Award points for each of the following items:</p> <ul style="list-style-type: none"> • Project provides data describing the CoC’s population of domestic violence survivors. • Project explains how it proposes to meet the unmet needs of domestic violence survivors, especially with survivors who come from unsheltered situations. • The project’s staff has skills that are specifically needed to identify and locate survivors, or to persuade survivors to accept and enter housing. • The project’s staff utilize trauma-informed and client-centered approaches. • The project meets a priority need identified by HUD in 2021: <ul style="list-style-type: none"> ○ Permanent Supportive Housing or Rapid Re-Housing that leverages healthcare resources to support program participants (as documented with a written commitment from a health care organization); <u>OR</u> 	RFI	Up to 5 points

SACRAMENTO CONTINUUM OF CARE

	<ul style="list-style-type: none"> Permanent Supportive Housing or Rapid Re-Housing, with Housing Choice Voucher (HCV) or other non-CoC funding for rental assistance of leasing. 		
5.B.2. Previous Performance	Award points if the agency has experience serving, or demonstrates a plan to serve, victims who are fleeing, or attempting to flee, domestic violence, which includes dating violence, sexual assault, stalking, and/or human trafficking, and that experience, or plan, specifically shows that they can serve victims who come from unsheltered situations.	RFI	Up to 10 points
5.B.3. Ability to Meet Safety Outcomes	<p>Award points for each of the following items:</p> <ul style="list-style-type: none"> The project articulates a specific plan for ensuring that its residents will be safe from further domestic violence. The project sets quantitative safety targets that are appropriate and realistic. The project explains why it is likely to be able to achieve the targeted safety outcomes. 	RFI	Up to 10 points

6. COMMUNITY (10 pts.)

Name	Description	Sources	Score
6.A. Participation in CoC Activities	Award points for the agency's attendance, participation, and leadership at CoC events, meetings, committees, forums, and projects, with a focus on activities that took place since the last NOFA. Typically, full points should be awarded if the agency meaningfully participated in at least 4 voluntary events over the course of the year, or if the agency led at least 1 successful event, training, or initiative over the course of the year.	RFI	Up to 5 points

SACRAMENTO CONTINUUM OF CARE

6.B. Local Competition Deadlines	<p>Award full points if the project met all local competition deadlines, including deadlines for turning in supporting documents and attachments.</p> <ul style="list-style-type: none"> • Award 3 points if any portion of the local application was turned in <u>up to</u> 24 hours late. • Award no points if any mandatory portion of the local application was <u>more than</u> 24 hours late. • If any mandatory portion of the local application was more than 72 hours late, the project may be disqualified at the discretion of the Panel. 	Homebase analysis	Up to 5 points
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SACRAMENTO STEPS FORWARD

Ending Homelessness. Starting Fresh.

To: Sacramento Continuum of Care Board

From: Erin Johansen, CoC Executive Committee Chair
Lisa Bates, SSC CEO

Date: September 8, 2021

Subject: Sacramento County 2022/23 Budget Input Request- ACTION

This memo outlines several high-level recommendations for consideration in response to the County of Sacramento's request for input on budget priorities to be included in a broad community input process to be launch for the upcoming FY2022/23 budget cycle.

There are 71 County advisory boards and commissions, including the Sacramento CoC Board. The County seeks to tap into the expertise of these groups to help frame priorities for the next budget cycle, with the intent of launching a broader community input process based on input from the CoC and these other boards. The recommendations are to be high level recommendations. Additional public participation opportunities will occur throughout the year.

The CoC Board Executive Committee has considered these budget priorities based on the CoC gaps analysis, CES evaluation and key requests made at the August Sacramento Homeless Policy Council meeting. Specifically, the priorities to be considered include:

- Increased on-going funding for homeless programs to sustain and increase shelter and rehousing services for chronically homeless

individuals and take full advantage of federal, state and private funding opportunities.

- Increase in staffing resources to address homeless response system-level coordination
- Participation in and financial support of an expanded homeless Coordinated Entry System that incorporates shelter and housing resources
- Participation and contribution to HMIS data expansion, quality and integration
- Full participation in integrated solutions that provide CalAim enhanced care services and in lieu of services for homeless population, including supporting services onsite in PSH projects

Action Requested

Discuss proposed recommendations and approve or delegate final approval to CoC Executive Committee for transmittal to the County in response to their request for input on the 2022/23 budget.

Coordinated Entry System Improvements Funding- CESH-19 & Other Sources

Sacramento CoC Board Presentation
September 8, 2021

Michele Watts, SSF Chief Planning Officer
Peter Bell, SSF Coordinated Entry System Manager



CES Vision

- Sacramento CoC is responsible for the local Coordinated Entry System (CES), operated by Sacramento Steps Forward
- CES is intended to ensure homeless response system resources are prioritized for those with the greatest need
- CES **core elements** are access, assessment, prioritization, referral, and problem-solving
- Like many CoCs, Sacramento's CES is a work in progress supported by multiple funding sources, contracted, awarded, allocated, proposed, upcoming, and under development

Funding to Support CES Improvements

Contracted, Awarded, Allocated or Proposed

- **CESH** 18 & 19
- **HHAP** 1 & 2

Upcoming Opportunities

- **HHAP** 3 & 4
- **HUD CoC NOFO** CE Project

Under Development

- Support from Cities and County

CESH-19 Background

- CESH-19 funding is one CES funding source, allocated by the CoC to support Coordinated Entry System improvements
- CESH-19 funding application was approved by the CoC in April 2019 and accepted by the state in October 2019
- CESH-19 CoC application priorities are:
 - CES Improvements
 - System Supports
- Funding must be awarded by October 7, 2021

CESH-19 Core Areas of Work

Plan for use of CESH-19 funds for CES Improvements & System Supports built out based on local system analyses and recommendations from the CES Evaluation, Gaps Analysis & Racial Equity Action Plan.

Three core areas of work will be prioritized:

1. Coordinated entry system improvements;
2. Advancing racial equity goals; and
3. Uplifting the voices of people with lived experience to inform broader homeless response system decision-making

CESH-19 Core Areas of Work Rationale

- **Improves** upon the core elements of CES (access, assessment, prioritization, referral and problem-solving)
- **Invests** in action to address systemic racial disparities as recommended by the Racial Equity Committee
- **Supports** people with lived experience to influence system change

CESH-19 Funding Goals & Activities

- Support authentic collaboration between the Racial Equity and Coordinated Entry System Committees
- Advance the recommendations of the Racial Equity Action Plan and the Coordinated Entry System Evaluation
- Support people with lived experience on our boards, committees and special projects with stipends and ongoing dedicated staffing support
- Provide community-wide training on problem-solving and other best practices
- Roll-up data and communicate broadly



CESH-19 Estimated Budget

Activity	Funding Category	Year 1 Cost	Year 2 Cost	Year 3 Cost	Total Cost
CES and HRS Staffing Support	CES / System Support	\$272,147	\$217,147	\$217,147	\$706,441
Community Training(s)	System Support	\$15,000	\$15,000	\$15,000	\$45,000
Stipends, flexible supports, and consultation costs for People with Lived Experience	System Support	\$36,500	\$36,500	\$37,000	\$110,000
Total					\$861,441

CES and HRS Support: Staff Positions

- Lived Experience Coordinator
- CE Referral Specialist (first year only)
- REQ & CE Implementation Specialist
- CE Data Liaison



CESH-2019 Funding Next Steps

- Presentation to CoC Board 9/8/21 (today)
- Presentation to Coordinated Entry System Committee for further discussion and refinement 9/9/21
- Inform the state of award CESH-19 funding to SSF by October 7, 2021 deadline
- Presentation to the Racial Equity Committee in October
- Post and recruit for positions in Q4 of 2021

CES Funding Sources Next Steps

CES is a work in progress, with planning and change efforts to be informed by ongoing CoC and other stakeholder input. Funding source next steps include:

- HHAP-2: CES investments pending state execution of standard agreement and disbursement of funding
- HHAP-3: CoC sets priorities and activities for the HHAP-3 application due in 2022
- HUD CoC: SSF prepares an application for a CES project for the FY2021 NOFO competition due this fall
- Local funding opportunities under development
- Other state or federal opportunities

HHAP-3

Part A

- Agreement to Apply
- Initial Standard Agreement, Contract for Funds
- If required, MOU or Board Resolution
- Initial Disbursement (20 or 25%)

Part B

- HHAP-3 Application Submission
- Remainder Standard Agreement, Contract for Funds
- Remainder Disbursement (80 or 75%)

Part C

- Bonus Funding



**SACRAMENTO
STEPS FORWARD**

Ending Homelessness. Starting Fresh.

CoC Racial Equity Committee Slate and Chairs Memo



SACRAMENTO STEPS FORWARD

Ending Homelessness. Starting Fresh.

TO: CoC Board Members

FROM: Tamu Green, PhD, SSF, Systems Performance Advisor
Angela Upshaw, BFHP-Roads Home, Associate Director of Programs
Ardy Akhzari, Packs for Cold Backs, CEO

DATE: October 13th, 2021

SUBJECT: CoC Racial Equity Committee Slate and Chairs - ACTION
(Consent Calendar)

Background

In October 2020, the CoC Board voted to approve the creation of a Racial Equity Committee (REQC). In November 2020, it voted to approve funding for the Committee, which includes staffing, consultation, and stipends for members with lived experience of homelessness through July 2021.

In August 2021, the CoC Board unanimously adopted the [racial equity action plan](#) developed by the REQC. One of the recommendations in the plan is: “Expand the term of the REQC as a standing committee of the CoC Board, which would primarily provide support for implementation of the action plan and the racial equity work of the other committees.”

REQC Committee Purpose and Scope

The REQC is now tasked with incorporating racial equity goals and tools into each of the CoC Board’s committees when they develop their annual work plans. REQC members will advise on the development and implementation of these goals and tools.

Member Roles and Responsibilities

The commitment to this committee is October 2021 - September 2023, a two-year term in accordance with the CoC Board's Governance Charter. All rules from this charter, including consistent meeting attendance, govern the REQC. The REQC will meet monthly by Zoom, on the third Wednesday of the month from 9:00-11:00 a.m., but subject to change if there are significant conflicts.

Member responsibilities include reviewing materials prior to meetings, attending meetings, advising staff in advance if a meeting will be missed, and following up on any additional commitments the member makes over the course of the committee's work. The time commitment is estimated at 4.5 - 6 hours per month for all committee members, and 7-9 hours per month for co-chairs.

Specific activities include:

- Attend monthly 2-hour meetings and additional CoC Board and committee meetings as warranted.
- Serve as a liaison to a CoC Board committee.
- Conduct committee assignments corresponding to the work plan outside of the monthly meetings.
- Contribute to the implementation of the newly adopted racial equity action plan.

Recruitment Timeline

The committee recruitment and slate development timeline is detailed below.

CoC REQ Committee Recruitment Timeline	
Activity	Date(s)
Assess Interest from Current REQC Members in Extending Their Term - Survey and Interviews	Wed., Aug. 18 - Wed., Sept. 15

Community Recruitment Announcements	Wed., Aug. 11 - Wed., Sept. 29
Application Period	Tues., Sept. 7 - Wed., Sept. 29
Application Deadline	Wed., Sept. 29
REQC Co-Chairs Recommend Final Slate to Executive Committee	Thurs., Oct. 7
CoC Board Approval of Slate	Wed., Oct. 13

As with the inaugural REQC membership, it is expected that the second wave of members will bring personal and professional expertise, including lived experience with racial discrimination and homelessness, as well as with resilience, cultural assets, and systems connections to the committee. There is a \$25 per hour stipend available for committee members with lived experience of homelessness.

Proposed REQ Committee Slate

Name	Job Title (Paid or Volunteer)	Employer/ Organization	Geographical area(s), sector(s) and/or subpopulation(s) represented
Angela Upshaw, Co-Chair*	Associate Director of Programs	Berkeley Food and Housing Project - Roads Home	Veterans; Sacramento, Amador, Solano, Contra Costa, San Joaquin and Alameda Counties
Ardy Akhzari, Co-Chair*	Founder & CEO (Volunteer)	Packs for Cold Backs	Sacramento, CA -- Phoenix, AZ -- Seattle, WA
April Marie Dawson*	Executive Director	Resources for Independent Living	People with Disabilities
Bishop Chris Baker	Sac County Law Enforcement Review Commissioner	Ministry of Advocacy	South Sacramento

Bo Cassell	Program Admin. Social Services Sacramento	The Salvation Army	Sac emergency shelter, food assistance, transitional living, workforce development
Brenda-Joyce Newman	Member	Sac Poor People's Campaign and Center on Race, Immigration and Social Justice	Greater Sacramento
Crystal Sanchez	President	Sacramento Homeless Union/ Sac Soup/ National Union of the Homeless	Arden
Dawn Basciano*	Regulatory Manager	California Department of Public Health	Sacramento - Natomas
Deborah Hicks	Director of Employee and Community Development	HeartLand Child and Family Services	North Area of Sacramento County, Del Paso Heights, Arden Arcade, Mental Health Services for Children, Adolescents and TAY, Medi-Cal population, Special Needs Children and their families, Families who are housing insecure or homeless
Deisy Madrigal	Prevention and Intervention Program Lead	LSS of Northern California	Homelessness Prevention, AB12 and TAY Housing Provider
Ejiro Okoro	Policy Director	Sacramento Housing Alliance	Affordable Housing, Sacramento Region, Individuals with Low and

			Extremely Low income
Elizabeth Elliott	Executive Director	Northern Circle Indian Housing Authority	Pomo and Maidu Federally recognized Tribal members, 7 Federally recognized Tribes nationally
Emily Zelaya	Program Manager	Opening Doors, Inc.	Sacramento region. Refugees and immigrants. Survivors of human trafficking.
Fatemah Martinez, MSW*	President	South Sacramento Homeless Assistance Resource Team (HART)	South Sacramento/ Unsheltered/ non-profit/ outreach
Gina Nicole Lujan	Chief Executive Officer	Hacker Lab	Elder Creek / Florin / South East Sacramento
Karisa Hyppolite	Human Services Program Planner	County of Sacramento, Department of Health & Human Services	Sacramento
Kazoua Heu	Program Manager	Lao Family Community Development, Inc.	Sacramento County; underserved - Southeast Asians, Hispanics; Whites (Russian, Afghan, Arabic, Middle Eastern, etc.)
Lorraine Wilkins	Family Support Specialist	Urban Strategies Inc.	Sacramento County. Youth. Formerly incarcerated.
Quinn Jones-Hylton	Volunteer	Community Power	Sacramento
Samantha	Program Manager	Lutheran Social	Northern CA -

Earnshaw		Services	Youth, families and single homeless individuals with and without disabilities
Shalinee Hunter*	Civil Rights Attorney & Asst. Director of Equal Employment Opportunities	CalTrans	Sacramento and Statewide
Stephanie D. Thompson*	Vice Chair-Person	Community Wellness Forum	Oak Park and Marina Vista
Steven Seeley*	Active board member / volunteer	Hope Cooperative	Mental Health Services, Sacramento County
Tiffany Glass*	Human Services Program Planner	Dept of Child, Family and Adult Services, CPS	Elk Grove, Sacramento County
Viola Wells	Homeless		South Sacramento
Zuri K. Colbert	Founder	Community Lead Advocacy Program (CLAP)	All of Sacramento with specific focus on under-resourced neighborhoods, specific focus on Black/ Brown/Indigenous community

***Returning REQC Members**

CoC Board Action Requested

Approve the recommended slate for the CoC Board Racial Equity Committee as presented, including extending the appointment of Angela Upshaw and Ardy Akhzari as its co-chairs.



**SACRAMENTO
STEPS FORWARD**

Ending Homelessness. Starting Fresh.

Point-In-Time Count Committee Slate Appointment (Part A) Memo



SACRAMENTO STEPS FORWARD

Ending Homelessness. Starting Fresh.

TO: CoC Board Members

FROM: Michele Watts, SSF Chief Planning Officer
Michelle Charlton, SSF CoC Coordinator

DATE: October 13th, 2021

SUBJECT: CoC Point-In-Time Count Committee (PITC) Slate Appointment
Part A - ACTION (Consent)

Background

At the August 2021 CoC Board meeting, the Point-In-Time Count Subcommittee was adopted as a standing Point-In-Time Count Committee (PITC) as part of the 2021 Governance Charter revisions. At the August/September 2021 PITC meetings there was agreement to target recruitment and to confirm current membership. As part of the recruitment process, Part A and Part B, SSF staff were tasked to confirm interest and capacity of current members and potential new PITC members.

Member Roles and Responsibilities

The commitment to this committee is October 2021 - September 2023, a two-year term in accordance with the [2021 CoC Board's Governance Charter](#). All rules from this charter, including consistent meeting attendance, govern the PITC. The PITC will meet monthly by Zoom, on the third Thursday of the month from 9:00 AM to 10:30 AM, but subject to change if there are significant conflicts.

Member responsibilities include reviewing materials prior to meetings, attending meetings, advising staff in advance if a meeting will be missed, and following up on any additional commitments the member makes over

the course of the committee's work. The time commitment is estimated at 3 -4 hours per month for all committee members, and 4 - 5 hours per month for co-chairs.

Specific activities include:

- Serving as the formal mechanism for the CoC Board to engage with staff and consultants in the planning and implementation of the count;
- Engage with the Lead Agency, including the selection of research consultant as needed (2022 selection is complete), to review and provide input on the process, methodology and survey content and the final reporting of results after the count;
- Provide regular updates, as well as recommendations as needed, to the CoC Board on the planning of the unsheltered count efforts; and
- Research and define best practice to ensure representation of all community subpopulations in the PIT Count.

Recruitment & Membership Renewal Timeline

The committee recruitment and membership renewal slate development timeline is detailed below (Part A and Part B).

CoC PITC Committee Recruitment & Membership Renewal Timeline	
Activity	Date(s)
Part A:	
Assess Interest from Current PITC Members and Co-Chairs in Extending Their Term via a Survey & Email	Tues., Sept. 21st - Tues., Sept. 28th
SSF Staff Outreach to Target Recruitment Areas of Representation - Part A	Fri., Sept. 17th - Thurs., Oct. 7th
SSF Staff Recommend and Membership Renewal Slate to PITC Co-Chairs & Executive Committee for Approval	Fri., Oct. 8th
CoC Board Approval of Slate - Part A	Wed., Oct. 13th

Part B:	
SSF Staff Finalized Outreach to Target Recruitment Areas of Representation - Part B	Thurs., Oct 7th -Thurs., Oct. 21st
SSF Staff Recommend and Membership Renewal Slate to PITC Co-Chairs & Executive Committee for Approval	Thurs., Oct. 21st
CoC Board Approval of Slate - Part B	Wed., Oct. 29th

Proposed PITC Committee Slate

Member Name	Area of Representation	Title / Organization
Returning Members		
April Marie Dawson* (Co-Chair)	People with Disabilities	Executive Dir., Resources for Independent Living
Bridget Alexander*	Shelter/Housing Youth	Waking the Village
Crystal Sanchez*	Advocate	Sacramento Homeless Union, National Union Of the Homeless, SAC S.O.U.P, Reckless Charity Entertainment, & The National Poor Peoples' Campaign
Cynthia Hunt* (Co-Chair)	Shelter/Housing Cottage Housing	Cottage Housing
Jeff Tardaguila* (Co-Chair)	Advocate	Advocate
Jesse Archer*	Housing/Shelter Youth, LGBTQ	LGBT Community Center

Joseph Smith*	Advocate	Loaves & Fishes
Julie Pederson*	Law Enforcement	Sheriff's Department
Michelle Schumann*	Behavioral Health	Behavioral Health Services, Sacramento County
Stefan Heisler* (SPC Co-Chair)	City of Rancho Cordova	Reinvestment Analyst
<i>Areas of Targeted Recruitment**</i>		
<i>To Be Determined (TBD)</i>	Law Enforcement	<i>Sacramento Police Dept.</i>
<i>TBD</i>	<i>Public Health</i>	<i>Dept. of Public Health</i>
<i>TBD</i>	<i>Shelter/Housing</i>	<i>Volunteers of America, Sacramento Self Help Housing</i>
<i>TBD</i>	<i>Education/Youth</i>	<i>Sacramento County Office of Education / School District</i>
<i>TBD</i>	<i>Veterans</i>	<i>Veterans Collaborative Participating Agency</i>
<i>TBD</i>	<i>Health/Behavioral Health/ Adult Protective Services</i>	<i>TBD</i>
<i>TBD</i>	<i>Domestic Violence</i>	<i>TBD</i>
<i>TBD</i>	<i>Women's Empowerment</i>	<i>TBD</i>
<i>TBD</i>	<i>Sacramento Regional Transit</i>	<i>TBD</i>
<i>TBD</i>	<i>CalTrans</i>	<i>TBD</i>

*PITC Co-Chairs/Members renewing membership

**** Areas of Targeted Recruitment are underway and to be determined**

CoC Board Action Requested

Approve the recommended slate as presented, with the to be determined areas of representation finalized in the PITC recruitment process - Part B, including extending the appointment of April Marie Dawson, Cynthia Hunt, and Jeffery Tardaguila as its co-chairs.



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HHAP-3 Update Memo



TO: CoC Board Members

FROM: Ya-yin Isle, SSF Chief Strategic Initiatives Officer

DATE: October 13th, 2021

RE: Homeless Housing, Assistance and Prevention Program Round 3 (HHAP-3) Standard Agreement to Apply

Background

[Assembly Bill \(AB\) 140](#), signed by the Governor on July 19, 2021, makes historic investments in the state's 2021-22 budget of approximately \$12 billion to address housing and homelessness. The 2021-2022 budget provides \$1 billion annually in FYs 21-22 and 22-23 to cities, counties and Continuums of Care through the Homeless Coordinating and Financing Council (HCFC) through a third and fourth round of Homeless Housing, Assistance and Prevention Program funding (HHAP-3 and HHAP-4).

These funds will support local communities through a broad range of flexible uses, including street outreach, interim housing, rapid rehousing, hotel and motel conversions, and permanent supportive housing. For the first time in the state's history, these discretionary homelessness funds will have a clear focus on accountability and outcomes – each grantee must establish quantifiable performance goals and will receive bonus funds if they meet their goals. HHAP-3 will include a required minimum of 10% set aside for youth experiencing or at-risk of homelessness.

As the administrative entity for the Sacramento City and County Continuum of Care (CoC), SSF will be responsible for applying for and administering HHAP-3 funds allocated to the CoC. The base funding allocations for HHAP-3 for the Sacramento region are as follows:

Entity	Amount
Sacramento Continuum of Care	\$8,323,101.56
City of Sacramento	\$16,683,570.18
County of Sacramento	\$7,768,228.13
TOTAL	\$32,774,899.87

Context

HHAP-3 funding requires all eligible applicants to submit a Standard Agreement to Apply which was released on September 15, 2021, and due no later than 5:00 p.m. on October 15, 2021. In this agreement, applicants confirm their participation in the program and must indicate whether they intend to apply for HHAP-3 funding jointly with an overlapping jurisdiction or apply as an individual entity.

Eligible applicants applying jointly with an overlapping jurisdiction would designate one of the jointly applying jurisdictions as the Administrative Entity, which would enter into a contract with HCFC to administer the combined allocations of the joint applicants. The Administrative Entity is required to submit a binding resolution or agreement that designates a single Administrative Entity for the combined allocations and an explanation of how the jointly applying applicants will administer the funds allocated to them pursuant to this section. This binding resolution or agreement must be signed by the authorized representatives of all applicants. Joint applicants may apply jointly with one or more eligible jurisdictions in the region and are not required to apply jointly with **all** eligible jurisdictions in the region.

HCFC has outlined several benefits to applying jointly for HHAP-3 funding:

- By applying jointly, joint applicants further demonstrate regional coordination and expanding local capacity to address immediate homelessness challenges among regional jurisdictions, which is a key goal of HHAP-3 funding.
- Joint applicants will receive 25 percent of the total joint jurisdictions' allocation for the initial disbursement (as opposed to a 20 percent allocation for initial disbursements for individual entities), which *may* be used to assist with the planning and development of future programs and services for people experiencing homelessness.
- Joint applicants will submit a single application as a collaborative effort between jurisdictions with one set of shared performance goals to work towards for eligibility for bonus funds.
- Joint applicants will complete a single report for each quarterly and annual reporting period.
- Joint applicants will be further unified on interjurisdictional and regional planning, decision making, and accountability of the community homelessness response system.

SSF and representatives from the City of Sacramento and Sacramento County have had initial discussions around applying jointly or individually and at this time we are in agreement in recommending submitting the Standard Agreement to Apply individually and holding off on making a final decision until the HHAP-3 Program Guidance is released that would detail more information on performance measures that may result in bonus funding.

HCFC has indicated in their FAQs and separately confirmed by email that they will work with grantees that apply individually in the Standard Agreement to Apply and for initial disbursement funds, and then later determine an interest in applying jointly for the remaining funds before the application submittal. However, if a Standard Agreement to apply is submitted with an intent of applying jointly and the Initial Disbursement Contract for Funds is entered into jointly, it becomes binding, and changes cannot be made.

By waiting until more information is provided on the requirements of the HHAP-3 Program, we can make a more informed decision as to whether it

is in the best interest of the CoC to move forward with a joint or individual application.

Recommendation and Expected Action

Staff recommends the CoC Board take the following actions:

- A. Approval to submit the Sacramento City and County CoC HHAP-3 Standard Agreement to Apply as attached.

Next Steps

Once the Standard Agreement to Apply is submitted, the HCFC Team will email a customized HHAP-3 Initial Disbursement Contract for Funds for an initial disbursement equaling no more than 20% of our total allocation.

These initial funds may be used to complete the local homeless action plan, as required by HSC 50220.7(b)(3)(A), including paying for any technical assistance or contracted entities to support the completion of the homelessness action plan. Details on the required elements of the homelessness action plan have not been released. In addition to the plan, the priority for initial funds shall be for systems improvement, including, but not limited to, all of the following:

- A. Capacity building and workforce development for service providers within the jurisdiction, including removing barriers to contracting with culturally specific service providers and building capacity of providers to administer culturally specific services.
- B. Funding existing evidence-based programs serving people experiencing homelessness.
- C. Investing in data systems to meet reporting requirements or strengthen the recipient's Homeless Management Information System.
- D. Improving homeless point-in-time counts.

- E. Improving coordinated entry systems to eliminate racial bias or to create a youth-specific coordinated entry system.

The CoC is expected to receive \$1,664,620 with the initial 20% disbursement before the end of 2021. SSF staff will bring back a recommendation to the CoC Board on the process to determine use of funds when guidelines are released.

Please see the [HHAP-3 Frequently Asked Questions](#) for more information about the Standard Agreement to Apply and the HHAP-3 Initial Disbursement Contract for Funds.

Attachments:

- HHAP-3 Standard Agreement to Apply – Sacramento City and County CoC



Homeless Housing, Assistance, and Prevention Program Round 3 (HHAP-3) Standard Agreement to Apply

HHAP-3 funding is provided pursuant to Health & Safety Code 50220.7(a) and requires all eligible applicants to submit this Standard Agreement to Apply no later than **5:00pm on October 15, 2021**. In this agreement, applicants must indicate whether they intend to apply for HHAP-3 funding jointly with an overlapping jurisdiction or apply as an individual entity. For any eligible applicant who does not submit an agreement by the deadline, HCFC may choose to re-allocate the applicant's allocation to an overlapping jurisdiction¹.

Eligible applicants applying jointly with an overlapping jurisdiction will designate **one** of the jointly applying jurisdictions as the Administrative Entity which will enter into contract with the HCFC to administer the combined allocations of the joint applicants. Applicants may only apply jointly with a Continuum of Care (CoC), large city, or county that serves an overlapping region. The Administrative Entity is required to submit a binding resolution or agreement that designates a single Administrative Entity for the combined allocations and an explanation of how the jointly applying applicants will administer the funds allocated to them pursuant to this section. This binding resolution or agreement must be signed by the authorized representatives of all applicants and must be submitted with the signed HHAP-3 Initial Disbursement Contract for Funding, separate from the Standard Agreement to Apply.

By submitting this form, you agree to participate in the HHAP-3 application process as indicated below and comply with all requirements as set forth in Health and Safety Code 50220.7.

APPLICATION SUBMISSION INFORMATION

ALL APPLICANTS:

Eligible Applicant Jurisdiction

☐ Large City: _____ ☐ County: _____

☐ Continuum of Care: _____ CoC Number: _____

Administrative Entity: _____

Contact Person: _____

Title: _____

Contact Phone Number: _____

Contact Email Address: _____

Individual or Joint Application Designation:

☐ _____ will submit **an individual** application for HHAP-3 funding

☐ _____ will submit a **joint** application for HHAP-3 funding with the following overlapping jurisdiction(s):

¹ For the purposes of the HHAP program, overlapping jurisdictions are eligible applicants that are located within the same geographic area as the local CoC.

Jurisdiction Name	Applicant Type (County, CoC, or City)

JOINT APPLICANTS ONLY:

Fund Disbursement/Contract Execution

The jointly applying jurisdictions designate the following jurisdiction as the **Administrative Entity** of the total combined allocations and acknowledge that the Administrative Entity will enter into legal agreement with HCFC and receive any disbursements for which the jointly applying jurisdictions may be deemed eligible.

Administrative Entity:

☐ CoC ☐ Large City ☐ County

Name of Applicant: _____

Joint Applicants agree to the following:

1. Joint Applicants must designate a single Administrative Entity to receive the entire combined HHAP-3 allocations.
2. The Administrative Entity must be a CoC, large city (if applicable), or county that serves the same region.
3. The Administrative Entity receiving allocations on behalf of joint applicants shall use the funds in the jurisdiction(s) entitled to the funds or to provide regional housing or services that serve the population living in each of the jurisdiction(s) entitled to the funds.
4. The Administrative Entity is responsible for complying with all program expenditure requirements and deadlines for the total combined allocations it is administering.
5. The Administrative Entity must enter into a binding resolution or agreement with joint applicants to designate the Administrative Entity for the combined allocations which includes an explanation of how the jointly applying applicants will administer the funds allocated to them. This binding resolution or agreement must be signed by authorized representatives and will be included with the contract for funds.
6. The HHAP-3 joint application will clearly identify the intended use of all the funds from each jointly applying jurisdiction.
7. The HHAP-3 joint application will clearly describe in detail the collaboration between the jointly applying jurisdictions and an explanation of how the jointly applying jurisdictions will partner to meet their program goals.
8. The performance goals set in the HHAP-3 joint application will be used to determine the joint applicants' eligibility for future bonus funding.

HHAP-3 APPLICATION REQUIREMENTS

Application Requirements – ALL APPLICANTS:

By initialing below, the eligible applicant(s) acknowledges their intent to participate in the HHAP-3 application process as follows:

_____ the eligible applicant(s) will receive an Initial disbursement equaling no more than 20% (or 25% for jointly applying applicants) of their total allocation if this Agreement to Participate is submitted by 5:00pm on October 15, 2021 per HSC 50220.7(a)(4)(A)(ii).

_____ Initial funds may be used to complete the local homeless action plan, as required by HSC 50220.7(b)(3)(A), including paying for any technical assistance or contracted entities to support the completion of the homelessness action plan.

_____ As stated in HSC § 50220.7(a)(5), priority for initial funds, above the costs of completing the homelessness action plan, shall be for systems improvement, including, but not limited to, all of the following:

(A) Capacity building and workforce development for service providers within the jurisdiction, including removing barriers to contracting with culturally specific service providers and building capacity of providers to administer culturally specific services.

(B) Funding existing evidence-based programs serving people experiencing homelessness.

(C) Investing in data systems to meet reporting requirements or strengthen the recipient's Homeless Management Information System.

(D) Improving homeless point-in-time counts.

(E) Improving coordinated entry systems to eliminate racial bias or to create a youth-specific coordinated entry system.

_____ To receive the remaining balance of its round 3 program allocation, an applicant shall submit an application to the council by June 30, 2022, that includes a local homelessness action plan and specific outcome goals in accordance with the requirements laid out in HSC § 50220.7(b).

_____ The applicant shall engage with the council on its local plan and outcome goals before submitting a complete application, per HSC § 50220.7(b)(1).

_____ For city, county, and continuum of care applicants, local homelessness action plans pursuant to HSC § 50220.7(b)(3)(A) and outcome goals pursuant to HSC § 50220.7(b)(3)(C) shall be agendaized at a regular meeting of the governing body, including receiving public comment, before being submitted to the council, per HSC § 50220.7(b)(2).

_____ A complete application shall conform to the requirements laid out in HSC § 50220.7(b)(3).

FORM CONTINUES ON PAGE 4

HHAP-3 GRANTEE AWARD DISBURSEMENT INFORMATION

ALL APPLICANTS:

Instructions: Please fill out the information below, which is needed to process your HHAP Round 3 (HHAP-3) initial award disbursement:

Administrative Entity/Contracting Agency Name

Administrative Entity/Contracting Agency Business Address

Contract Manager Name

Contract Manager Email Address

Contract Manager Phone Number

Award Check Mailing Address (Include "Attention to:" if applicable)

For grantees who have previously contracted with BCSH, in order to reduce the amount of paperwork needed to process your HHAP-3 award, HCFC is offering the opportunity to use the Tax ID Form (Government Taxpayer ID Form for governmental entities or STD 204 Form for non-governmental entities) and/or Authorized Signatory Form currently on file with HCFC for HHAP-3 award disbursements. You may revoke these authorizations by submitting an updated Tax ID Form or Authorized Signatory Form to hhap@bcsh.ca.gov.

Select one:

- ☐ The information on the Tax ID Form used for the HHAP-2 award disbursement is accurate, and I am authorizing HCFC to use the previously submitted form for the HHAP-3 initial award disbursement
- ☐ I have included a new Tax ID Form for the initial HHAP-3 award disbursement

Select one:

- ☐ The information on the most recent Authorized Signatory Form on file with HCFC is accurate, and I am authorizing HCFC to use the form on file for HHAP-3
- ☐ I have included a new authorized signatory form for HHAP-3

CERTIFICATION

I certify that the signature below is authorized to sign for all applicable documents for the HHAP-3 grant on behalf of the Eligible Applicant Jurisdiction listed above.

Name and Title of Authorized Representative

Signature of Authorized Representative

Date



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Homeless Advocacy Effort

Convening of Community Advocates on Health and Behavioral Health Related Homelessness Issues

Update

Participants

- Bob Erlenbusch, Sacramento Regional Coalition to End Homelessness
- Caity Maple, Sacramento Solidarity of Unhoused People (SacSOUP)
- Crystal Sanchez, Sacramento Homeless Union
- Erica Jaramillo, Sacramento Tenants Union
- Fatemah Martinez, South Sacramento Homeless Assistance Resource Team
- Faye Wilson Kennedy, Sacramento Poor People's Campaign and Sacramento Area Black Caucus
- Fernando Anguiano, Alliance of Californians for Community Empowerment
- Joe Smith, Loaves & Fishes
- Mike Jaske, SacACT Homelessness & Housing Committee
- Niki Jones, Sacramento Homeless Organizing Committee
- Pixie Pearl, The California Homeless Youth Project

Issues

- Narrative Project
- Engagement of Individuals with Lived Experience on Medi-Cal and Behavioral Health services.
- Access to Medical and Behavioral Health care services at encampments, shelters, and safe grounds.
- CalAIM Implementation for Individuals Experiencing Homelessness

What is CalAIM?

(California Advancing and Innovating Medi-Cal)

- Based on social determinants of health, creates a new approach for delivering necessary services to highly vulnerable, hard-to-serve high utilizing Medi-Cal beneficiaries with complex needs.
- New Resources for individuals experiencing homelessness, serious mental illness and substance use disorders, and inmates released from jail and state prison. justice-involved population and reentry process.
- Funds Enhanced Care Management and new “In Lieu of Services” benefits. Builds on Whole Person Care pilots that emphasize social determinants of health (e.g., housing).
- Medi-Cal managed care plans (MCPs) control funding.

Mandatory Populations of Focus

- **High Utilizers:** Frequent utilizers with hospital or emergency rooms visit/admissions.
- **Serious Mental Illness (SMI), and Substance Use Disorder at risk of institutionalization.** (Also, SED for youth)
- **Children and Youth** with complex physical, behavioral, developmental and/or oral health needs.
- **Nursing Facility Transition to the Community.**
- **Risk for Institutionalization** – eligible for long term care.
- **Inmates released from jail and state prison** who have “significant complex physical or behavioral health needs and may have other social factors influencing their health.”

...And

- Individuals experiencing **homelessness**, chronic homelessness or at risk of homelessness.

More About Enhanced Care Management (ECM)

- Goes beyond standard care coordination/ case management by providing “high-touch, on-the-ground and face-to-face.” Whole Person Care approach. Collaborative. Multi-disciplinary. Addresses clinical and non-clinical needs. Can access non-traditional in lieu of services.
- Enhanced care managers would work with primary care and behavioral health providers. Engage clients and family members.
- Should include community health workers with lived experience.
- January 1, 2022: Existing Whole Person Care and Home Health enrollees transitioned to services covered through MCPs.
- July 1, 2022: Implementation for population of individuals experiencing homelessness.

More About Community Supports (in lieu of services ILOS)

Based on Whole Person Care approach: Non-traditional/non-clinical wrap-around services offered “in lieu of” more expensive services such as hospitals and skilled nursing facilities. Examples:

- Housing Transition Navigation
- Housing Deposits (including one-time payment for security deposits, set up fees/deposits for utilities, first month coverage of utilities, first and last months rent.)
- Housing Tenancy and Sustaining Services
- Short term Post Hospitalization & Jail Housing (up to six months)
- Recuperative care (Medical respite)
- Sobering Centers – alternative destination for intoxicated individuals instead of jail or emergency rooms.

CalAIM Incentive Payments and Other Funding Opportunities

Incentive Payments. \$1.5 billion over three years to Medi-Cal managed care plans to invest in necessary infrastructure and capacity building for Enhanced Care Management and In Lieu of Services. Can include:

- Planning & recruiting potential contractors
- Training
- Workforce Development
- IT

PATH (Providing Access and Transforming Health). Budget includes \$200 million to build capacity and infrastructure or Medi-Cal enrollment and transitional care for justice-involved population. PATH funding can go to counties, CBOs, probation, sheriffs, adult/juvenile correctional facilities, public hospitals or Medi-Cal managed care plans.

More Funding Opportunities

- **BH Infrastructure Grants** (\$2.2 billion -one time) for counties to acquire or renovate behavioral health facilities (such as short-term residential treatment facilities, permanent supportive housing for individuals with mental health and SUD needs). Competitive grants.
- **Community based Residential Continuum Pilots for Vulnerable Aging and Disability Populations*** (\$298 million – one-time). Will provide medical and supportive services in Adult Residential Facilities (ARFs) and Residential Care Facilities for the Elderly (RCFEs).
- **Housing and Homelessness Incentive Program*** (\$1.3 billion – one-time). Provides incentive funds for Medi-Cal managed care plans for investments in addressing homelessness and keeping people housed.
- **Homeless Housing Assistance and Prevention (HHAP)** (\$2 billion over 2 years). Flexible funding for local governments for homelessness.
- **Project Homekey** (\$2.75 Billion of 2 years). Continued funding to provide competitive grants to local government to acquire or renovate hotels, motels and other properties.

*pending federal approval of state's Home and Community Based Waiver spending plan.

Key Implementation Questions

- How will Medi-Cal Managed Care Providers transition existing Whole Person Care pilot participants into a CalAIM replacement system on 1/1/2022?
- How will MCPs identify individuals as being homeless or at risk of becoming homeless? How will they coordinate with existing outreach programs? How can HMIS provide/receive information?
- How will Enhanced Care Management and Community Support provided by individuals MCPs be coordinated? Which vendors will be used? How will staff be trained? How will individuals with lived experience be included?
- How do MCPs plan to increase capacity for housing related services?
- Expansion of eligibility for housing related services doesn't solve the problem of the shortage of affordable or permanent supportive housing.

Questions/Discussion



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CoC Planning Project Funding Overview Memo



SACRAMENTO STEPS FORWARD

Ending Homelessness. Starting Fresh.

TO: Sacramento CoC Board

FROM: Michele Watts, SSF Chief Planning Officer

DATE: October 13th, 2021

SUBJECT: CoC Planning Project Funding Overview

This memo provides an overview of HUD CoC Planning Project funding, including the purpose of Planning funds, how the Sacramento CoC Planning funds have been utilized to date, the amount of funding available in the current NOFA competition, and funds received in recent prior cycles. The purpose for sharing this information is to educate the CoC Board on CoC Planning Projects in preparation for the October 29, 2021 CoC Board meeting, where SSF will present the proposed scope and budget for the FY2021 Planning Project for the CoC's approval.

Purpose of Planning Project Funds

SSF is the recipient of CoC Planning Project funds. As the Collaborative Applicant, we are the administrative entity for this funding and as such, SSF is the only agency eligible to apply for these funds. The intent of the funding is to enable CoCs to deliver on the requirements of the HEARTH Act not funded by CoC Program grants for PSH, RRH, and RRH-TH. SSF

is responsible for meeting these requirements and the CoC Board is responsible for holding SSF accountable for doing so.

The broad categories for use of Planning Project funds are outlined in the HEARTH Act. These activities include: coordination activities; determining the geographic area of the CoC; evaluation of CoC Program and ESG projects; participating in the consolidated plans of the jurisdictions in the CoC area; CoC application activities; monitoring recipients and subrecipients and enforcing compliance; developing a CoC system; and HUD compliance activities.

HEARTH Requirements & Local Response

HEARTH Requirements	Local Response
Coordination Activities	Sacramento CoC Board & Committees
Determining the geographic area of the CoC	City and County of Sacramento, and all cities within (requirement met, not an ongoing or recurring activity)
Project Evaluation, CoC Program and ESG	Year-Round Project Review Committee evaluates CoC Program projects Enhancement: Project Review Committee added ESG to 2021 Work Plan to begin to integrate this requirement
Participating in the consolidated plans of the jurisdictions in the CoC area	SSF and SHRA coordinate now Enhancement: Integrate

	CoC-level engagement with this requirement
CoC Application Activities	Year-Round Project Review Committee & Annual Review & Rank
Monitoring recipients and subrecipients and enforcing compliance	<p>SSF has a robust monitoring program for its subrecipients and has reported to the CoC in the past, Need to integrate recurring reporting into the CoC annual calendar</p> <p>Enhancement: CoC engagement in the monitoring of the other non-SSF subrecipients to be developed</p>
<p>Developing a CoC System <i>The CoC System is the Homeless Crisis Response System, including outreach, shelter, housing programs, and exit from the system</i></p> <p><i>Projects like HUD's STELLA reporting system, local dashboards, gaps analyses, and coordinated entry evaluation support "Developing a CoC System"</i></p>	<p>SSF Data Analytics & Additional Research and Evaluation</p> <p>Enhancement: Regional Plan, Policy Council management, and communication strategies on system level needs and outcomes</p>
<p>HUD Compliance Activities</p> <ul style="list-style-type: none"> This includes the PIT and other data collection required by HUD 	PIT Counts and other data collection required by HUD

Sacramento CoC Planning Project Grant Primary Uses

Consultants:

- CoC annual NOFA/O projects competition and year-round performance review (supporting the CoC Project Review Committee)
- Unsheltered PIT Counts

SSF Staff:

- CoC Board and Committees Team and stipends for CoC Board and Committee members with lived experience
- Data Analytics Team

Standard Unsheltered PIT Expenses

- Research and methodology- consultants and staff
- Volunteer recruitment and coordination- consultants and/or staff
- Thank you gift cards/ incentives for survey participants and volunteers

Cost range is approximately \$150,000 - \$175,000

HUD CoC Planning Project Grant Amounts

- FY2021 \$791,446- current NOFO funding opportunity
- FY2020 (no NOFA) \$609,817- awarded
- FY2019 \$609,817- upcoming
- FY2018 \$587,971- active

Note: Unlike other HUD CoC grants, Planning Project grants can operate concurrently or consecutively and can also be extended from a standard 12-month term to a term of up to 18 months.

SSF staff are developing a scope and budget for the FY2021 Planning Project application now. This information will be shared with the Executive Committee for review and input and then distributed in advance of the special HUD NOFO CoC Board meeting on October 29, 2021.